FEDERAL BUREAU OF INVESTIGATION
FOI/PA
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XXXXXXXXXXXXXXXXXXXXXXX
X Deleted Page(s) X
X No Duplication Fee X
X For this Page X
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(Title) _____

(File No.) 58C-HN-7910-1A

Item	Date Filed	To be returned Yes	To be returned No		Disposition
1A1	1/22/90		✓	Orig notes re interview of [redacted]	
				[redacted] aid [redacted]	

b6
b7C

58C-HN-7910-1A
SEARCHED-TOLMS ____ MAN ____
Indexed ____ Serialized ____ Filed ____
JAN 22 1990
FBI - WASHINGTON
HICD

FD-340 (Rev. 4-2-85)

Field File No. _____

Serial # of Originating Document _____

OO and File No. 58C-HN-7910-1A1

Date Received 1/28/90

From _____
(Name of Contributor)

_____
(Address of Contributor)

_____
(City and State)

By [redacted] b6 b7C
(Name of Special Agent)

To Be Returned ☐ Yes ☒ No Receipt Given ☐ Yes ☒ No

Grand Jury Material - Disseminate Only Pursuant to Rule 6(e), Federal Rules of Criminal Procedure ☐ Yes ☒ No

Title:

Reference: _____
(Communication Enclosing Material)

Description: ☒ Original notes re interview of

1. [redacted] b6 b7C
2.

HN 58C-HN-7910-1A1

1/17/90

[redacted]

b6
b7C

Advised that he works for Trans Marine Navigation (TMN)
Knows who these [redacted] since 7-85
Previously worked [redacted]
Rumor running around waterfront - Hobbs

No direct knowledge of any pay-offs to any public officials re shipping in Kuwait

Is not aware of ID of others who witness pay offs or have knowledge of P.O.

Speaks to I.D. of anon caller - No ID

Heard Troyer doesn't want APL
Also " against repeal of Jones Act

1/17/50

[redacted] - Hawaii Pacific Maritime
[redacted]

No direct knowledge of any payoffs to any senior official or any other official
Has not heard of any payoffs
specifically did not witness a payoff made by MN to senior official
Knox Matsun has 80% of Hawaiian business

b6
b7C

Shop talk speculates Matsun has a friend in Washington but has never heard of Matsun making payoffs

Has no idea of any other people that may have witnessed payoffs or heard about them

Has been in shipping business in Hawaii for [redacted] yrs.

1

Memorandum

To : SAC, HONOLULU (58A-HN-NEW) Date 9/11/89

From : SSA [redacted] b6 b7C

Subject : U.S. SENATOR DANIEL INOUYE
STATE OF HAWAII;
ALLEGATION OF BRIBERY BY
MATSON NAVIGATION;
BRIBERY;
OO: HONOLULU

On 8/29/89, an anonymous caller telephonically contacted SSA [redacted] and advised that he recently read a newspaper article in the Honolulu Advertiser concerning the FBI's public corruption effort. The caller stated he could not identify himself for fear of retribution; however, he stated that he was a fifth-generation Hawaiian and that his [redacted] had been a Republican Congressman representing Hawaii. He described himself as a [redacted] companies in Honolulu. He also indicated that he was an [redacted] employee. b6 b7C

The caller indicated that he had heard for years discussions among officials in the maritime industry in Honolulu that MATSON NAVIGATION COMPANY has paid off and continues to make cash payoffs to U.S. Senator DANIEL INOUYE to prevent competition in Honolulu. The caller advised that [redacted] HAWAII PACIFIC MARITIME, Aloha Tower, Honolulu, observed a MATSON NAVIGATION COMPANY representative deliver a suitcase full of cash (amount unknown) to U.S. Senator INOUYE a few years ago to ensure that MATSON NAVIGATION COMPANY received favorable consideration in Washington on maritime issues. The caller stated this specifically was to prevent AMERICAN PRESIDENTIAL LINES from being allowed to operate in Honolulu and thus, preventing any competition for MATSON NAVIGATION. b6 b7C

The caller stated [redacted], TRANS MARINE NAVIGATION, Waterfront Tower, and [redacted] citizen, also have information concerning this alleged bribery.

(2) - Honolulu (58A-HN-NEW)
LCU:tks
(2)

SAC only

58A-HN-7910-1
SEARCHED-FOIMS MAN
Indexed Serialized Filed
SEP 11 1989
FBI - HONOLULU
[redacted] JRA b6 b7C

#5 9/12/89 9/11/89

The caller stated that he is reporting this information without any malice and that he does not even personally know Senator INOUYE. He stated he is reporting this information because for years the rumor in the industry is that Senator INOUYE is on the take. The caller further indicated he did not believe that the Federal Government would do anything about this complaint.

Captioned investigation is being initiated based on this anonymous complaint. Investigating Agent should ensure that Honolulu indices, as well as FBIHQ indices, are checked concerning Senator INOUYE and the other individuals and companies identified in this complaint. Further, FBIHQ should be advised of the receipt of this complaint and Honolulu's investigative strategy should be set out for FBIHQ approval prior to any active investigation being conducted.

Captioned matter is being opened and assigned to SA [redacted] b6 b7C

[redacted]

58C-HN-7910-IX

SEARCHED-FOIMS_____ MAN_____
Indexed___Serialized___Filed___
JAN 11 1990
FBI - HONOLULU
NA

KU/DBS

b6
b7C

FOREIGN PROFIT CORPORATIONS

STATE OF HAWAII

MAKE REMITTANCE PAYABLE TO: DEPARTMENT OF COMMERCE AND CONSUMER AFAIRS
FILING FEE $15.00

BUSINESS REGISTRATION DIVISION
1010 Richards Street
Mailing Address: P.O. Box 40, Honolulu, HI. 96810

RECEIVED
ORIGINAL-RETURN BY JUNE 30
YOUR CANCELED CHECK OUR RECEIPT
JUN 4 - 1989
SEALAND CORPORATION
LAW DEPARTMENT

FOREIGN CORPORATION ANNUAL REPORT FOR THE YEAR ENDED DECEMBER 31, 1988
YEAR

CORPORATE NAME AND ADDRESS FOR MAILING CORPORATE REPORT:

CORPORATE NAME: SEA-LAND SERVICE, INC.

MAILING ADDRESS: P.O. BOX 800
ISELIN NEW JERSEY 08830

DATE ID T SEQ FILE TRAN
89/08/16 JMN 4 23 -LINE 4- 862
TOTAL AMOUNT $ 15.00
10097F1

IF THE MAILING ADDRESS HAS CHANGED, LINE OUT OLD ADDRESS AND TYPE OR PRINT NEW ADDRESS BELOW. (INCLUDE ZIP CODE):

(READ INSTRUCTIONS BELOW)

PRINCIPAL OFFICE ADDRESS: P. O. Box 800, Iselin, NJ 08830

INCLUDE ZIP CODE. (IF SAME AS MAILING ADDRESS, STATE SAME AS ABOVE.)
HAWAII BRANCH OFFICE ADDRESS: Pioneer Plaza, 900 Fort Street Mall, Suite 1210, Honolulu, Oahu, HI 96813
INCLUDE ZIP CODE (IF NONE DURING THIS PERIOD, STATE NONE.)

OFFICERS AND DIRECTORS:
OFFICE HELD — NAME IN FULL

SEE ATTACHED LIST

1. INCORPORATED UNDER THE LAWS OF Delaware
2. SPECIFIC NATURE OF BUSINESS TRANSACTED IN HAWAII. (IF NOT SPECIFIC, REPORT WILL BE REJECTED.) Containerized Transportation
3. NAME AND ADDRESS OF CURRENTLY LISTED REGISTERED AGENT RESIDING IN HAWAII: (agent may not be changed unless a change of agent form is first filed.)
   Carlsmith, Wichman, Case, Mukai and Ichiki
   1001 Bishop Street, Pacific Tower, Suite 2200
   Honolulu, HI 96813

DECLARATION

I DECLARE, UNDER THE PENALTIES SET FOURTH IN CHAPTER 415-136, HAWAII REVISED STATUES, THAT THIS REPORT HAS BEEN EXAMINED BY ME AND TO THE BEST OF MY KNOWLEDGE AND BELIEF IS A TRUE, CORRECT AND COMPLETE EXHIBIT, MADE IN GOOD FAITH FOR THE PERIOD STATED.

DATE 6/27/89

(SIGNATURE OF AUTHORIZED CORPORATE OFFICER) Peter M. Klein
(IF ATTORNEY-IN-FACT SIGNS, ATTACH POWER OF ATTORNEY.)

Secretary
(OFFICE HELD)

JUL 3 BUSINESS REGISTRATION DIVISION RECEIVED

INSTRUCTIONS

Form must be typewritten or printed and signed in black ink and must be legible.
FAILURE TO FILE THE REPORT WITHIN THE PRESCRIBED PERIOD WILL SUBJECT THE CORPORATION TO A PENALTY OF $100.00, AND IF CONTINUED FOR A PERIOD OF TWO YEARS, THE DIRECTOR MAY CANCEL THE REGISTRATION OF THE CORPORATION.

DUE DATE: ON OR BEFORE JUNE 30th.

FILING OF FIRST REPORT: NEWLY REGISTERED CORPORATIONS: FIRST REPORT DUE AS OF THE END OF THE CALENDAR YEAR IN WHICH CORPORATION REGISTERED PROVIDED THAT IF THE CORPORATION REGISTERED AFTER DECEMBER 20, AN ANNUAL REPORT WILL NOT BE REQUIRED FOR THE FIRST YEAR.

INACTIVE CORPORATION: A REPORT MUST BE FILED ANNUALLY EVEN THOUGH THE CORPORATION MAY HAVE BEEN INACTIVE FOR THAT PERIOD.
FILE THIS ORIGINAL COPY. PHOTO COPY WILL NOT BE ACCEPTED.

FILE NO. 10 097 F1

015-0915-10
015-0915-17

SEA-LAND SERVICE, INC.
(Subsidiary of CSX Corporation)
(Incorporated in State of Delaware
as Pan-Atlantic Steamship Corporation July 25, 1933;
changed to present name April 1, 1960)

DESCRIPTION: Containerized transportation.

DIRECTORS

Mark G. Aron
Jackson A. Baker
James Ermer
Robert J. Grassi
Peter M. Klein
Alex J. Mandl
David J. Tolan

OFFICERS

Alex J. Mandl	Chairman and Chief Executive Officer
Jackson A. Baker	President and Chief Operating Officer
John P. Clancey	Group Vice President, Pacific
James V. Davis	Group Vice President, Atlantic
Jack A. Drobnick	Group Vice President and General Manager, Americas
Peter M. Klein	Senior Vice President, General Counsel and Secretary
Wilford W. Middleton, Jr.	Group Vice President, Marketing
Charles G. Raymond	Group Vice President, Operations
David J. Tolan	Senior Vice President, Labor Relations
Stuart R. Breidbart	Vice President, Regulatory Affairs
Michael N. Bural	Vice President, Pricing and Marketing, Americas
Harold P. Camicia	Vice President, Pacific Division, Pricing
Lee S. Carroll	Vice President, Corporate Operations
George I. Clover	Vice President, Administration
Thomas G. Cowan	Vice President and General Manager, Asia
Joseph T. Keegan, Jr.	Vice President and General Manager, Europe
Raymond P. Ebeling	Vice President, Atlantic Division, Pricing
Gary T. Ferrulli	Vice President, Sales/North America, Americas
Peter J. Finnerty	Vice President, Public Affairs

OFFICERS (cont.)

Ronald T. Gabbett	Vice President and General Manager, Caribbean/Latin America
Robert J. Grassi	Vice President, Finance
Jack D. Helton	Vice President, Sales/North America, Atlantic Division
James D. Hinchcliffe	Vice President and General Manager, Japan
Marcus J. Johnson	Vice President, Sea Operations
William J. Kenwell	Vice President, Hawaii/Guam
Gerald J. McAvinew	Vice President, Pricing and Marketing, Alaska
Gibson McCartney	Vice President, Engineering and Technical Services
Stephen W. McGowan	Vice President, Marketing, Research and Planning
Richard A. McGregor	Vice President, Atlantic Division, Marketing
Peter R. Moe	Vice President, North America Sales, Pacific
Jesse R. Mohorovic	Vice President, Marketing Communications
Richard E. Murphy	Vice President and General Manager, Southeast Asia
William Niemann	Vice President, Pacific Division, Marketing
John W. Priest	Vice President and General Manager, North Europe
Gary L. Ritzman	Vice President and General Manager, Taiwan
William J. Ryan	Vice President, Human Resources
Anthony A. Scioscia	Vice President, Quality
John L. Sutherland	Vice President and General Manager, Alaska
Michael D. Tebay	Vice President, Corporate Planning
John A. Vanna	Vice President, Management Information Systems
Edmund E. Davis	Staff Vice President, Labor Relations
Joseph P. Dolan	Staff Vice President, Risk Management
Brogan Duffy	Staff Vice President, Financial Planning and Analysis
Bernard E. DeLury	Staff Vice President, Labor Relations
N. Gerard Muenzen	Staff Vice President, Purchasing
Prem R. Rajani	Staff Vice President and Treasurer
Ronald Sforza	Staff Vice President and Controller
Irene Yew	Assistant Treasurer
William J. Coffey	Assistant Secretary
Lyman M. Cooper	Assistant Secretary and Tax Officer

OFFICERS (cont.)

Charles T. Gibbons	Assistant Secretary
Victor J. Houtz	Assistant Secretary
John P. McConville	Assistant Secretary
Robert S. Scavone	Assistant Secretary
Louis J. Borntraeger	Tax Officer
James D. Hanford	Tax Officer

ADDRESS: P.O. Box 800
Iselin, NJ 08830

FD-36 (Rev. 8-26-82)

FBI

TRANSMIT VIA:
☒ Teletype
☐ Facsimile
☐ _____

PRECEDENCE:
☒ Immediate
☐ Priority
☐ Routine

CLASSIFICATION:
☐ TOP SECRET
☐ SECRET
☐ CONFIDENTIAL
☐ UNCLAS E F T O
☒ UNCLAS

Date 9/18/89

FM FBI HONOLULU (58A-HN-7910) (P)

TO DIRECTOR FBI/IMMEDIATE/

BT

UNCLAS

CITE: //3280//

PASS: CRIMINAL INVESTIGATIVE DIVISION, WHITE COLLAR CRIME SECTION, PUBLIC CORRUPTION UNIT.

SUBJECT: DANIEL K. INOUYE, UNITED STATES SENATOR, STATE OF HAWAII; ALLEGATION OF BRIBERY BY MATSON NAVIGATION; BRIBERY - UNITED STATES SENATE - PUBLIC CORRUPTION MATTER; OO: HONOLULU.

FOR INFORMATION OF THE BUREAU, ON 8/29/89, AN ANONYMOUS CALLER TELEPHONICALLY CONTACTED SSA [redacted] AND ADVISED THAT HE RECENTLY READ A NEWSPAPER ARTICLE IN THE HONOLULU ADVERTISER CONCERNING THE FBI'S PUBLIC CORRUPTION EFFORT. THE CALLER STATED HE COULD NOT IDENTIFY HIMSELF FOR FEAR OF

b6
b7C

JRA:tks
(1)

Approved: _____ Transmitted 008 (Number) 7 22 pm (Time) Per _____

TKS002W.261

Searched _____
Indexed _____
Serialized _____
Filed _____

58A-HN-7910-2

FD-36 (Rev. 8-26-82)

FBI

TRANSMIT VIA:
☐ Teletype
☐ Facsimile.
☐ _____

PRECEDENCE:
☐ Immediate
☐ Priority
☐ Routine

CLASSIFICATION:
☐ TOP SECRET
☐ SECRET
☐ CONFIDENTIAL
☐ UNCLAS E F T O
☐ UNCLAS
Date _____

^PAGE TWO DE HN (58A-HN-7910) UNCLAS

RETRIBUTION; HOWEVER, HE STATED THAT HE WAS A FIFTH GENERATION HAWAIIAN AND THAT HIS [redacted] HAD BEEN A REPUBLICAN CONGRESSMAN REPRESENTING HAWAII. HE DESCRIBED HIMSELF AS A [redacted] IN HONOLULU. HE ALSO INDICATED THAT HE WAS [redacted] EMPLOYEE.

b6
b7C

THE CALLER INDICATED THAT HE HAD HEARD FOR YEARS DISCUSSIONS AMONG OFFICIALS IN THE MARITIME INDUSTRY IN HONOLULU THAT MATSON NAVIGATION COMPANY HAS PAID OFF AND CONTINUES TO MAKE CASH PAYOFFS TO UNITED STATES SENATOR DANIEL K. INOUYE TO PREVENT COMPETITION IN HONOLULU. THE CALLER ADVISED THAT [redacted], HAWAII PACIFIC MARITIME, ALOHA TOWER, HONOLULU, HAWAII, OBSERVED A MATSON NAVIGATION COMPANY REPRESENTATIVE DELIVER A SUITCASE FULL OF CASH (AMOUNT UNKNOWN) TO U.S. SENATOR INOUYE A FEW YEARS AGO TO ENSURE THAT MATSON NAVIGATION COMPANY RECEIVED FAVORABLE CONSIDERATION IN WASHINGTON ON MARITIME ISSUES. THE CALLER STATED THIS SPECIFICALLY WAS TO PREVENT AMERICAN PRESIDENTIAL LINES FROM BEING ALLOWED TO OPERATE IN HONOLULU AND THUS, PREVENTING ANY COMPETITION FOR MATSON NAVIGATION.

b6
b7C

Approved: _____ Transmitted _____ Per _____
(Number) (Time)

FD-36 (Rev. 8-26-82)

FBI

TRANSMIT VIA:
☐ Teletype
☐ Facsimile
☐ _____

PRECEDENCE:
☐ Immediate
☐ Priority
☐ Routine

CLASSIFICATION:
☐ TOP SECRET
☐ SECRET
☐ CONFIDENTIAL
☐ UNCLAS E F T O
☐ UNCLAS

Date _____

^PAGE THREE DE HN (58A-HN-7910) UNCLAS

THE CALLER STATED [redacted] TRANS MARINE NAVIGATION, WATERFRONT TOWER, AND [redacted] ALSO HAVE INFORMATION CONCERNING THIS ALLEGED BRIBERY. b6 b7C

THE CALLER STATED THAT HE IS REPORTING THIS INFORMATION WITHOUT MALICE AND THAT HE DOES NOT EVEN PERSONALLY KNOW SENATOR INOUYE. HE STATED HE IS REPORTING THIS INFORMATION BECAUSE FOR YEARS THE RUMOR IN THE INDUSTRY IS THAT SENATOR INOUYE IS ON THE TAKE. THE CALLER FURTHER INDICATED THAT HE DID NOT BELIEVE THAT THE FEDERAL GOVERNMENT (FBI) WOULD DO ANYTHING ABOUT THIS COMPLAINT.

TO DATE, HONOLULU HAS CONDUCTED NO INVESTIGATION CONCERNING THIS MATTER. HONOLULU PROPOSES TO REVIEW INDICES CONCERNING ALL INDIVIDUALS AND COMPANIES WHICH THE CALLER REFERRED TO. HONOLULU REQUESTS BUREAU AUTHORIZATION TO INTERVIEW THE FOLLOWING INDIVIDUALS:

1. [redacted] HAWAII PACIFIC MARITIME.
2. [redacted] TRANS MARINE NAVIGATION.
3. [redacted] b6 b7C
4. OFFICIALS OF AMERICAN PRESIDENTIAL LINES.

IF THESE INTERVIEWS SUBSTANTIATE THE ALLEGATIONS, HONOLULU

Approved: _____ Transmitted _____ (Number) _____ (Time) Per _____

FD-36 (Rev. 8-26-82)

FBI

TRANSMIT VIA:
☐ Teletype
☐ Facsimile.
☐ _____

PRECEDENCE:
☐ Immediate
☒ Priority
☐ Routine

CLASSIFICATION:
☐ TOP SECRET
☐ SECRET
☒ CONFIDENTIAL
☐ UNCLAS E F T O
☐ UNCLAS
Date _____

^PAGE FOUR DE HN (58A-HN-7910) UNCLAS

PROPOSES TO REVIEW SENATOR INOUYE'S BANK ACCOUNT RECORDS AND MATSON NAVIGATION COMPANY'S FINANCIAL RECORDS. HONOLULU WILL CONDUCT NO ACTIVE INVESTIGATION UNLESS SPECIFICALLY DIRECTED BY FBIHQ.

ON 9/18/89, AUSA [redacted] DISTRICT OF HAWAII, WAS ADVISED OF THE BRIBERY ALLEGATIONS AS DETAILED ABOVE. AUSA [redacted] ADVISED THAT HE WOULD PROSECUTE MATSON NAVIGATION OFFICIALS AND SENATOR INOUYE IF THE ALLEGATIONS COULD BE SUBSTANTIATED BEYOND A REASONABLE DOUBT.

BT

b6
b7C

Approved: _____ Transmitted _____ Per _____
(Number) (Time)

FD-23 (Rev. 8-26-82)

FBI

TRANSMIT VIA:
☒ Teletype
☐ Facsimile
☐ _____

PRECEDENCE:
☐ Immediate
☐ Priority
☒ Routine

CLASSIFICATION:
☐ TOP SECRET
☐ SECRET
☐ CONFIDENTIAL
☐ UNCLAS E F T O
☒ UNCLAS

Date 9/20/89

FM FBI HONOLULU (58A-HN-7910) (P)

TO DIRECTOR FBI/ROUTINE/

(X) JRA

BT

UNCLAS

CITE: //3280//

PASS: CRIMINAL INVESTIGATIVE DIVISION, WHITE COLLAR CRIME SECTION, PUBLIC CORRUPTION UNIT.

SUBJECT: DANIEL K. INOUYE, UNITED STATES SENATOR, STATE OF HAWAII; ALLEGATION OF BRIBERY BY MATSON NAVIGATION; BRIBERY - UNITED STATES SENATE - PUBLIC CORRUPTION MATTER; OO: HONOLULU.

RE HONOLULU TELETYPE TO BUREAU DATED 9/18/89.

A REVIEW OF HONOLULU GENERAL, CONFIDENTIAL, AND ELSUR INDICES REVEALED NO PERTINENT INFORMATION RELATED TO CAPTIONED MATTER FOR U.S. SENATOR DANIEL K. INOUYE; MATSON NAVIGATION COMPANY; [redacted] HAWAII PACIFIC MARITIME INC.; b6 b7C

JRA:tks
(1)

[redacted] JRA b6 b7C

Approved: _____ Transmitted 004 (Number) 6:41 PM (Time) Per OM

58A-HN-7910 3

TKS001W.263

Searched.....
Indexed.....
Serialized.....
Filed.....

FD-36 (Rev. 8-26-82)

FBI

TRANSMIT VIA:
- ☐ Teletype
- ☐ Facsimile
- ☐ _____

PRECEDENCE:
- ☐ Immediate
- ☐ Priority
- ☐ Routine

CLASSIFICATION:
- ☐ TOP SECRET
- ☐ SECRET
- ☐ CONFIDENTIAL
- ☐ UNCLAS E F T O
- ☐ UNCLAS

Date _____

^PAGE TWO DE HN (58A-HN-7910) UNCLAS

AND [redacted], DOING BUSINESS AS TRANS MARINE NAVIGATION.

HONOLULU WILL CONDUCT NO ACTIVE INVESTIGATION IN THIS MATTER UNLESS SPECIFICALLY DIRECTED BY FBIHQ.

BT

b6
b7C

Approved: _____ Transmitted _____ (Number) _____ (Time) Per _____

0016 MRI 02061

PP FBIHN

DE RUEHFB #0203 2642137

ZNR UUUUU

P 202245Z SEP 89

FM DIRECTOR FBI (58-12342)

TO FBI HONOLULU (58A-HN-7910) (P)/PRIORITY/

BT

UNCLAS

CITE: //0622//

SUBJECT: DANIEL K. INOUYE, UNITED STATES SENATOR, STATE OF HAWAII; ALLEGATION OF BRIBERY BY MATSON NAVIGATION COMPANY; BRIBERY - ~~UNITED STATES SENATE - PUBLIC CORRUPTION MATTERS;~~ LEGISLATIVE BRANCH

OO: HONOLULU.

REFERENCE HONOLULU TELETYPE TO FBIHQ DATED SEPTEMBER 19, 1989.

[redacted] b7E

REFERENCED HONOLULU TELETYPE SET FORTH ALLEGATIONS THAT UNITED STATES SENATOR DANIEL K. INOUYE HAS BEEN THE RECIPIENT

OSM CLOSE ON THIS

4 5 6

Declassify on 58C - change to X 9/21/89

58C-HN-7910-4

SEARCHED-FOIMS MAN
Indexed Serialized Filed
SEP 21 1989
LULU
JRA

b6 b7C

10/20/89 11/20/89 b7E

b6 b7C

OF BRIBE PAYMENTS FROM MATSON NAVIGATION COMPANY, AS RECEIVED BY THE HONOLULU DIVISION ON AUGUST 29, 1989, FROM AN ANONYMOUS TELEPHONE CALLER. THESE ALLEGATIONS INVOLVE SENATOR INOUYE'S PURPORTED INFLUENCE IN THE MARITIME INDUSTRY IN HAWAII. THIS CALLER PROVIDED THE NAMES OF INDIVIDUALS IN THE MARITIME INDUSTRY WHO COULD PROVIDE INFORMATION CENTRAL TO THESE ALLEGATIONS. AFTER SETTING FORTH THIS INFORMATION, HONOLULU PROPOSED TO REVIEW HONOLULU'S INDICES CONCERNING THESE INDIVIDUALS AND, THEREAFTER, CONDUCT INTERVIEWS OF SAME UPON FBIHQ APPROVAL. HONOLULU ALSO PROPOSED TO REVIEW SENATOR INOUYE'S AND THE MATSON NAVIGATION COMPANY'S FINANCIAL RECORDS.

FBIHQ AUTHORITY IS NOT GRANTED AT THIS TIME TO CONDUCT INTERVIEWS, SUBPOENA RECORDS, OR REVIEW FINANCIAL RECORDS OF SENATOR INOUYE AND THE MATSON NAVIGATION COMPANY BASED UPON INFORMATION PROVIDED BY THE ANONYMOUS CALLER.

THIS MATTER SHOULD BE CLASSIFIED AS [redacted] b7E

WITH THE FOLLOWING INVESTIGATION BEING AUTHORIZED BY FBIHQ:

A REVIEW OF REFERENCED TELETYPE REVEALS THAT THE ANONYMOUS TELEPHONE CALLER PROVIDED SEVERAL FACTS CONCERNING HIS PERSONAL HISTORY IN ESTABLISHING HIS BONA FIDES WHICH MAY

LEAD TO THE IDENTITY OF THIS ANONYMOUS CALLER. HONOLULU SHOULD CONDUCT APPROPRIATE, DISCREET INVESTIGATION IN AN ATTEMPT TO IDENTIFY THE ANONYMOUS CALLER. UPON SUCH IDENTIFICATION, FBIHQ SHOULD BE ADVISED BY TELETYPE OF THE CALLER'S IDENTITY AND THE RESULTS OF A HONOLULU INDICES SEARCH CONCERNING THIS INDIVIDUAL. THIS TELETYPE SHOULD INCLUDE HONOLULU'S RECOMMENDATION CONCERNING INTERVIEW OF THIS INDIVIDUAL.

HONOLULU SHOULD CONDUCT AN EXTENSIVE INDICES SEARCH CONCERNING THOSE PERSONS AND COMPANIES NAMED BY THE ANONYMOUS CALLER AND PROVIDE THE RESULTS TO FBIHQ. DONE WA

HONOLULU SHOULD CONDUCT A DISCREET EXAMINATION OF PUBLIC SOURCE RECORDS CONCERNING HAWAII'S MARITIME INDUSTRY AND PROVIDE AN ASSESSMENT TO FBIHQ OF THIS INFORMATION IN RELATIONSHIP TO THE ALLEGATIONS SET FORTH IN REFERENCED HONOLULU TELETYPE.

THROUGH ESTABLISHED SOURCES OF KNOWN RELIABILITY, WITHOUT DISCLOSING THE NATURE OR SUBJECT OF THIS INVESTIGATION, HONOLULU SHOULD ATTEMPT TO DETERMINE THE COMPETITIVE NATURE OF, REGULATIONS AFFECTING, AND GOVERNMENTAL UNITS HAVING

AUTHORITY OVER THE MARITIME INDUSTRY IN HAWAII IN RELATIONSHIP TO THESE ALLEGATIONS.

SUTEL RESULTS TO FBIHQ ATTENTION: PUBLIC CORRUPTION UNIT, RM 3849, BY CLOSE OF BUSINESS OCTOBER 20, 1989.

THIS INVESTIGATION IS MORE APPROPRIATELY CLASSIFIED AS A 58C MATTER (BRIBERY - LEGISLATIVE BRANCH). ACCORDINGLY, HONOLULU SHOULD RECLASSIFY THIS MATTER.

BT

#0203

NNNN

58C-HN-7910-5

ENCLOSED-FOIMS MAN
Indexed Serialized Filed
OCT 2 1989
FBI - HONOLULU

b6
b7C

Hawaii Investor
10/89 issue

ALOHA.

3 TIMES A WEEK.

No one knows Hawaii like Matson. One reason is simply that no one goes to Hawaii as often as we do: three times a week, rain or shine. From more Pacific coast ports, to more Hawaiian ports, than anyone else.

And that's just the beginning of our dedication. Matson serves Hawaii with more ships, more containers, more capacity and more "aloha" than anyone in the business.

Call us at 1-800-MATSON4. In California call 415-957-4888. Because no matter where your cargo originates, Hawaii is always closer than you think.

Matson.
Serving Hawaii since 1882
A subsidiary of Alexander & Baldwin, Inc.

SEARCH
Index

■ $1.90-2.65 sq. ft./mo., gross
Hawaiian Life Building
1311 Kapiolani Blvd.
Office*/Zone 10
44,222 sq. ft./1,150 sq. ft. avail.
1/1,000 sq. ft. parking
Hawaiian Life/544-3633

■ $1.55-1.57 sq. ft./mo., net
HMA Building
1360 S. Beretania St.
Office/Zone 11
17,500 sq. ft./500 sq. ft. avail.
1/650 sq. ft. parking
Wagner & Wagner Inc./526-0896

■ $2.45-2.85 sq. ft./mo., gross
Honvest Tower
1361 Kapiolani Blvd.
Office/Zone 10
102,351 sq. ft./88,000 sq. ft. avail.
1/500 sq. ft. parking
Coldwell Banker—Hawaii/ 521-1200

■ $1.40-2.85 sq. ft./mo., gross
International Savings Building
1111 Bishop St.
Office*/Zone 8
47,982 sq. ft./2,000 sq. ft. avail.
1/7,000 sq. ft. parking
National Mortgage & Finance Co., Ltd./531-9204

■ $1.00 sq. ft./mo., net
James A. Patterson
2810 Paa St.
Office/Zone 4
28,000 sq. ft./19,333 sq. ft. avail.
Parking open
James A. Patterson/836-8899

■ $1.35-3.25 sq. ft./mo., net
Kaheka Professional Center
1481 S. King St.
Office/Zone 10
60,000 sq. ft./2,000 sq. ft. avail.
Parking available
MGS Hawaii Corp./528-2666

■ $2.05-2.38 sq. ft./mo., gross
Kalakaua Center
2155 Kalakaua Ave.
Office/Zone 13
151,791 sq. ft./20,012 sq. ft. avail.
1/900 sq. ft. parking
Wagner & Wagner Inc./526-0896

■ $1.25 sq. ft./mo., net
1833 Kalakaua Ave. Building
1833 Kalakaua Ave.
Office/Zone 13
83,537 sq. ft./3,270 sq. ft. avail.
Parking available
Monroe & Friedlander Inc./ 524-2666

■ $1.75-2.00 sq. ft./mo., net
Kalama Village Center
Kealahou Street
Office/Zone 16
25,000 sq. ft./25,000 sq. ft. avail.
1/220 sq. ft. parking
Bedford Properties/395-2331

■ $1.65 sq. ft./mo., gross
770 Kapiolani Building
770 Kapiolani Blvd.
Office/Zone 10
55,000 sq. ft./9,000 sq. ft. avail.
1/500 sq. ft. parking
Waterhouse Properties/ 521-6751

■ $1.65 sq. ft./mo., gross
Kapiolani Business Center
1680 Kapiolani Blvd.
Office/Zone 10
107,000 sq. ft./25,204 sq. ft. avail.
1/800 sq. ft. parking
United Realtors/955-5848

■ $1.65 sq. ft./mo., net
Kapiolani Commercial Center
1580 Makaloa St.
Office/Zone 10
80,498 sq. ft./12,000 sq. ft. avail.
1/450 sq. ft. parking
Wagner & Wagner Inc./526-0896

■ $1.67-2.45 sq. ft./mo., gross
Kawaiahao Plaza
567 S. King St.
Office*/Zone 8
123,165 sq. ft./10,070 sq. ft. avail.
1/500 sq. ft. parking
Chaney Brooks Realty Inc./ 528-0039

■ $1.67-1.97 sq. ft./mo., gross
Kawaiahao Plaza
567 S. King St.
Office/Zone 8
123,165 sq. ft./600 sq. ft. avail.
1/680 sq. ft. parking
Coldwell Banker—Hawaii/ 541-5111

■ $1.00 sq. ft./mo., net
Kingsgate Plaza
555 N. King St.
Office/Zone 5
25,000 sq. ft./20,903 sq. ft. avail.
Parking negotiable
Chaney Brooks Realty Inc./ 528-0039

■ $1.40-1.70 sq. ft./mo., net
33 South King
King & Nuuanu streets
Office/Zone 8
71,537 sq. ft./14,000 sq. ft. avail.
Parking available
Reynolds & Shidler/526-2877

■ $1.50-2.00 sq. ft./mo., gross
Koko Marina Shopping Center
7192 Kalanianaole Hwy
Office*/Zone 16
150,000 sq. ft./1,600 sq. ft. avail.
Parking open
Hawaii Management Corp./ 531-9941

■ $1.25 sq. ft./mo., net
Kukui Plaza
50 S. Beretania St.
Office/Zone 8
61,000 sq. ft./1,459 sq. ft. avail.
Parking available
Chaney Brooks Realty Inc./ 528-0039

■ $1.25-2.50 sq. ft./mo., net
Market City Shopping Center
2919 Kapiolani Blvd.
Office*/Zone 14
86,000 sq. ft./3,878 sq. ft. avail.
1/430 sq. ft. parking
Market City Ltd./734-0282

■ $1.90 sq. ft./mo., gross
Melim Building
333 Queen St., Suite F
Office/Zone 8
65,155 sq. ft./2,656 sq. ft. avail.
Parking upon availability
Melim Building Mgt./533-2991

■ $1.75-2.10 sq. ft./mo., net
Mililani Town Center
95-1249 Meheula Parkway
Office*/Zone 22
166,476 sq. ft./8,625 sq. ft. avail.
Parking open
Monroe & Friedlander Inc./ 524-2666

■ $1.00-1.75 sq. ft./mo., net
The Mill
56-700 Kamehameha Hwy
Office*/Zone 21
37,935 sq. ft./4,754 sq. ft. avail.
1/103 sq. ft. parking
Hawaii Management Corp / 531-9941

■ $1.10-1.35 sq. ft./mo., net
Model Progress Building
1188 Fort St. Mall
Office/Zone 8
50,244 sq. ft./2,299 sq. ft. avail.
No parking
Monroe & Friedlander Inc./ 524-2666

■ $1.00-1.35 sq. ft./mo., net
94-810 Moloalo Street
94-810 Moloalo St.
Office/Zone 18
40,000 sq. ft./3,500 sq. ft. avail.
Parking available
Chaney Brooks Realty Inc./ 528-0039

■ $1.30-2.20 sq. ft./mo., gross
National Mortgage & Finance Building
1022 Bethel St.
Office/Zone 8
42,000 sq. ft./200 sq. ft. avail.
No parking
National Mortgage & Finance Co., Ltd./531-9204

■ $1.25 sq. ft./mo., gross
NCR Building
720 Kapiolani Blvd.
Office/Zone 10
41,000 sq. ft./1,908 sq. ft. avail.
1/500 sq. ft. parking
NCR Corporation/529-1114

■ $1.00-1.55 sq. ft./mo., net
Newtown Square
99-1247 Kaahumanu St.
Office*/Zone 25
59,375 sq. ft./2,152 sq. ft. avail.
Parking available
Chaney Brooks Realty Inc./ 528-0039

■ $.80-1.50 sq. ft./mo., net
43 Oneawa Business Plaza
43 Oneawa St.
Office*/Zone 26
12,870 sq. ft./350-1,200 & 1,630 sq. ft. avail.
Parking available
Ferry & Associates/261-1708

■ $2.05-2.45 sq. ft./mo., gross
Pacific Park Plaza
711 Kapiolani Blvd.
Office/Zone 10
253,000 sq. ft./90,000 sq. ft. avail.
1/500 sq. ft. parking
TDC Hawaii Inc./522-5000

■ $1.75-1.95 sq. ft./mo., gross
Pali Palms Plaza
970 N. Kalaheo Ave.
Office/Zone 26
59,500 sq. ft./8,642 sq. ft. avail.
Parking open
Marcus & Associates/839-7446

■ $2.23-2.35 sq. ft./mo., gross
Pan American Building
1600 Kapiolani Blvd.
Office/Zone 10
221,000 sq. ft./2,800 sq. ft. avail.
1/600 sq. ft. parking
Wagner & Wagner Inc./526-0895

■ $1.10-2.75 sq. ft./mo., net
Pantheon Building/ Hawaii Building
1108 Fort St. Mall/ 1127 Bethel St.
Office*/Zone 8
47,000 sq. ft./1,700 sq. ft. avail.
No parking
Keawe Dowsett/536-8912

■ $2.25 sq. ft./mo., gross
Pauahi Tower
1001 Bishop St.
Office/Zone 8
438,000 sq. ft./5,000 sq. ft. avail.
1/1,000 sq. ft. parking
Coldwell Banker—Hawaii/ 541-5111

■ $1.75 sq. ft./mo., net
Pearl City Plaza
97-917 Kamehameha Hwy.
Office/Zone 25
32,479 sq. ft./16,425 sq. ft. avail.
1/400 sq. ft. parking
Mike Furutani Realty/848-0531

■ $1.75 sq. ft./mo., net
Pearl City Plaza
97-917 Kamehameha Hwy.
Office*/Zone 25
32,479 sq. ft./6,800 sq. ft. avail.
1/unit parking
Monroe & Friedlander Inc./ 524-2666

■ $2.25 sq. ft./mo., net
Pearl Kai Center
98-201 Kamehameha Hwy
Office*/Zone 25
100,000 sq. ft./2,200 sq. ft. avail.
1/200 sq. ft. parking
Monroe & Friedlander Inc./ 524-2666

■ $2.00 sq. ft./mo., gross
615 Piikoi Building
615 Piikoi St.
Office/Zone 10
147,000 sq. ft./6,080 sq. ft. avail.
1/400 sq. ft. parking

Ceo Pac Properties Inc./ 536-1902

■ $1.76-2.22 sq. ft./mo., gross
Pioneer Plaza
900 Fort St. Mall
Office/Zone 8
250,000 sq. ft./880 sq. ft. avail.
1/652 sq. ft. parking
Chaney Brooks Realty Inc./ 528-0039

■ $2.11-2.19 sq. ft./mo., gross
Pioneer Plaza
900 Fort St. Mall
Office*/Zone 8
250,000 sq. ft./7,554 sq. ft. avail.
1/700 sq. ft. parking
Gomes/Smith/Thomson Inc./ 521-3233

■ $1.35-1.64 sq. ft./mo., net
Puck's Alley
1019 University Ave.
Office*/Zone 12
50,076 sq. ft./500 sq. ft. avail.
1/333 sq. ft. parking
Imperial Associates/946-2966

■ $1.70-2.20 sq. ft./mo., gross
Queen Emma Office Building
1270 Queen Emma St.
Office/Zone 8
55,500 sq. ft./9,591 sq. ft. avail.
No parking
Marcus & Associates/839-7446

■ $2.20 sq. ft./mo., gross
Queen Street Building
345 Queen St.
Office/Zone 10
66,380 sq. ft./25,012 sq. ft. avail.
1/350 sq. ft. parking
Chaney Brooks Realty Inc./ 528-0039

■ $2.30-3.95 sq. ft./mo., net
Restaurant Row
500 Ala Moana Blvd
Office*/Zone 10
180-7,500 sq. ft. avail.
Parking available
Monroe & Friedlander Inc./ 524-2666

■ $1.75-2.50 sq. ft./mo., gross
Salt Lake Shopping Center
848 Ala Lilikoi St.
Office/Zone 25
80,000 sq. ft./4,500 sq. ft. avail.
1/255 sq. ft. parking
Commercial Mgt. Corp./521-8571

■ $1.25 sq. ft./mo., net
Tropicana Square
94-866 Moloalo St.
Office*/Zone 18
25,524 sq. ft./3,300 sq. ft. avail.
Parking open
Monroe & Friedlander Inc./ 524-2666

■ $1.00+ sq. ft./mo., net
Union Plaza
1136 Union Mall
Office/Zone 8
46,408 sq. ft./30,000 sq. ft. avail.
No parking
Finance Investment Co. Ltd./ 543-5190

■ $1.65-1.98 sq. ft./mo., gross
Village Maluhia
1535 Pensacola St.
Office/Zone 12
89,200 sq. ft./830 sq. ft. avail.
Parking negotiable
Chaney Brooks Realty Inc./ 523-0039

■ $3.25 sq. ft./mo., gross
Wahiawa Shopping Center
823 California Ave.
Office*/Zone 22
60,000 sq. ft./125 sq. ft. avail.
1/300 sq. ft. parking
Commercial Mgmt. Corp./ 521-8571

■ $1.10-1.35 sq. ft./mo., net
Waiakamilo Business Center
420 Waiakamilo Road
Office*/Zone 5
161,000 sq. ft./17,122 sq. ft. avail.
1/500 sq. ft. parking
Chaney Brooks Realty Inc./ 528-0039

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Bob Hamilton, CLU

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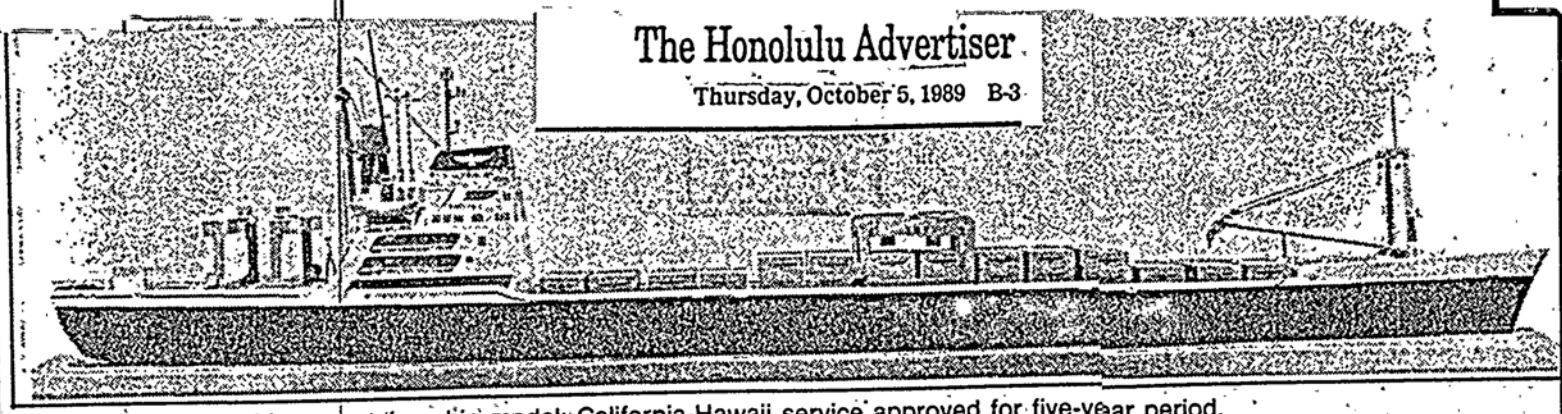
The Honolulu Advertiser
Thursday, October 5, 1989 B-3



American President Lines containership model: California-Hawaii service approved for five-year period.

APL gets Hawaii service approval

Matson will protest decision by DOT judge

By Kit Smith
Advertiser Financial Editor

American President Lines has received preliminary approval to offer Mainland-Hawaii cargo service but with conditions — notably that the authority be for a five-year period.

"APL has some specific concerns but in general we're quite satisfied," said Gil Roeder, manager of corporate communications for APL's Oakland-based parent, American President Companies.

Matson Navigation Co., which has vigorously opposed APL's bid, said it will file exceptions to the decision, which was issued Monday by Administrative Law Judge Daniel Head of the U.S. Department of Transportation.

The 176-page initial decision, besides the five-year limitation, would set an annual maximum for cargo of 28,200 40-foot container equivalents on 52 or 53 sailings from California. APL was denied permission to serve Hawaii from the Pacific Northwest.

The decision now goes to the U.S. maritime administrator for a final ruling. Matson said that allowing for the several steps available for review and appeal, a final resolution isn't expected until the second half of 1990, and after that a review in the federal courts would be possible.

American President Lines filed 2½ years ago for authority to provide the service, proposing to use containerships that would stop here enroute to the Far East.

APL said Hawaii businesses would benefit by having another major alternative to Matson, which is by far the dominant carrier in the trade. APL said it had no intention of starting a price war but would depend on "superior service" to win and keep customers. It said it operates the largest double-stack train network in the United States to feed its westbound ships.

Yesterday, Roger Ulveling, director of the state Department of Business & Economic Development, said APL's prospective entry to the market "bodes well for Hawaii," in establishing not only a new Mainland-Hawaii link but additional service to the Far East.

At March 1988 hearings in San Francisco, however, APL's application was protested not only by Matson but by Sea-Land Service Co., which in 1987 succeeded bankrupt United States Lines as the major competitor to Matson in the Mainland-Hawaii market.

The protesters' main argument is that because APL receives federal subsidies — to allow it to compete more effectively in its international business — APL would have an unfair advantage. That argument holds, they said, even though APL would forfeit portions of subsidies related to the Mainland-Hawaii leg of its voyages.

Robert Pfeiffer, chief executive officer of Matson and of its parent Alexander & Baldwin Inc., commented yesterday that the limitations set by Judge Head "are significant in that they demonstrate recognition of this problem."

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Date 10/20/89

FM FBI HONOLULU (58C-HN-7910) (P)

TO DIRECTOR FBI (58-12342)/PRIORITY/

BT

UNCLAS

CITE: //3280//

SUBJECT: DANIEL K. INOUYE, UNITED STATES SENATOR, STATE OF HAWAII; ALLEGATION OF BRIBERY BY MATSON NAVIGATION COMPANY; BRIBERY-LEGISLATIVE BRANCH; OO: HONOLULU.

RE BUREAU TELETYPE TO HONOLULU DATED 9/20/89.

REQUEST OF THE BUREAU:

THE BUREAU IS REQUESTED TO AUTHORIZE HONOLULU TO CONDUCT INTERVIEWS OF [redacted] OF HAWAII PACIFIC MARITIME, ALOHA TOWER, HONOLULU, HAWAII, AND [redacted], TRANS MARINE NAVIGATION, WATERFRONT TOWER, HONOLULU, HAWAII, REGARDING THEIR KNOWLEDGE OF PURPORTED CASH PAYOFFS BY MATSON NAVIGATION

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JRA:tks
(1)

58C-HN-7910-13

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COMPANY TO UNNAMED PUBLIC OFFICIALS (WITHOUT IDENTIFYING UNITED STATES SENATOR DANIEL INOUYE BY NAME OR OFFICE) TO PREVENT COMPETITION IN HAWAII. IN THE ALTERNATIVE, HONOLULU SUGGESTS THAT IF SUFFICIENT PREDICATE DOES NOT EXIST AT THIS TIME, THAT DOJ CONSIDER AN ANTI-TRUST INVESTIGATION CONCERNING THE ALLEGATION OF CONSPIRACY TO ESTABLISH A MONOPOLY BY MATSON NAVIGATION. FBIHQ IS REQUESTED TO ADVISE HONOLULU WHAT ADDITIONAL INVESTIGATIVE STEPS, IF ANY, CAN BE TAKEN.

REFERENCED BUREAU TELETYPE SPECIFICALLY DENIED AUTHORITY TO CONDUCT INTERVIEWS, SUBPOENA RECORDS, OR REVIEW FINANCIAL RECORDS OF SENATOR INOUYE AND/OR THE MATSON NAVIGATION COMPANY BASED UPON INFORMATION PROVIDED BY AN ANONYMOUS CALLER. REFERENCED TELETYPE WENT ON TO SET OUT SPECIFIC INVESTIGATIVE STEPS TO BE TAKEN BY HONOLULU.

HONOLULU HAS BEEN UNABLE TO IDENTIFY THE ANONYMOUS CALLER WHO MADE THE ALLEGATIONS AGAINST SENATOR INOUYE AND MATSON NAVIGATION COMPANY AND IS NOT AWARE OF INVESTIGATION THAT WOULD LIKELY RESULT IN IDENTIFYING THE ANONYMOUS COMPLAINANT.

MATSON NAVIGATION COMPANY HAS BEEN SERVING HAWAII SINCE 1882. ON 1/20/64, THE U.S. DEPARTMENT OF JUSTICE FILED A CIVIL

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ANTI-TRUST ACTION CHARGING THAT CONTROL OF MATSON BY ALEXANDER AND BALDWIN, CASTLE AND COOKE, SEABREWER AND COMPANY, AND AMERICAN FACTORS CONSTITUTED ILLEGAL RESTRAINT OF TRADE. (FOR THE INFORMATION OF THE BUREAU, IT SHOULD BE NOTED THAT THE BIG FIVE COMPANIES IN HAWAII REFERRED TO BY THE ANONYMOUS CALLER INCLUDE THE FOUR AFOREMENTIONED COMPANIES AND THEO H. DAVIES AND COMPANY, LIMITED.)

IN JULY, 1964, ALEXANDER AND BALWIN PURCHASED THE SHARES OF THE OTHER THREE DEFENDANTS IN THE ANTI-TRUST SUIT. IN THE NEXT FIVE YEARS, ALEXANDER AND BALWIN PURCHASED THE REMAINING OUTSTANDING STOCK, MAKING MATSON A WHOLLY OWNED SUBSIDIARY IN 1969.

AN ARTICLE IN THE HONOLULU ADVERTISER DATED THURSDAY, 10/5/89, REPORTED THAT AMERICAN PRESIDENTIAL LINES (APL) HAS RECEIVED PRELIMINARY APPROVAL TO OFFER MAINLAND-HAWAII CARGO SERVICE, BUT WITH CONDITIONS, NOTABLY THAT THE AUTHORITY BE FOR A FIVE YEAR PERIOD.

MATSON NAVIGATION COMPANY WHICH HAS VIGOROUSLY OPPOSED APL'S BID SAID IT WILL FILE EXCEPTIONS TO THE DECISION WHICH WAS ISSUED MONDAY, 10/2/89, BY ADMINISTRATIVE LAW JUDGE DANIEL HEAD OF THE

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U.S. DEPARTMENT OF TRANSPORTATION.

THE DECISION NOW GOES TO THE U.S. MARITIME ADMINISTRATOR FOR A FINAL RULING. MATSON SAID THAT IN ALLOWING FOR THE SEVERAL STEPS AVAILABLE FOR REVIEW AND APPEAL, A FINAL RESOLUTION IS NOT EXPECTED UNTIL THE SECOND HALF OF 1990, AND AFTER THAT A REVIEW IN THE FEDERAL COURTS WOULD BE POSSIBLE.

APL FILED TWO AND ONE-HALF YEARS AGO FOR AUTHORITY TO PROVIDE THE SERVICE PROPOSING TO USE CONTAINER SHIPS THAT WOULD STOP IN HAWAII EN ROUTE TO THE FAR EAST.

APL SAID HAWAII BUSINESS WOULD BENEFIT BY HAVING ANOTHER MAJOR ALTERNATIVE TO MATSON WHICH IS BY FAR THE DOMINATE CARRIER IN THE TRADE. APL SAID IT HAD NO INTENTION OF STARTING A PRICE WAR BUT WOULD DEPEND ON "SUPERIOR SERVICE" TO WIN AND KEEP CUSTOMERS.

AT MARCH, 1988 HEARINGS IN SAN FRANCISCO, APL'S APPLICATION WAS PROTESTED, NOT ONLY BY MATSON, BUT BY SEA-LAND SERVICE COMPANY WHICH IN 1987 SUCCEEDED BANKRUPT UNITED STATES LINES AS THE MAJOR COMPETITOR TO MATSON IN THE MAINLAND-HAWAII MARKET.

THE PROTESTER'S MAIN ARGUMENT IS THAT BECAUSE APL RECEIVES FEDERAL SUBSIDIES, TO ALLOW IT TO COMPETE EFFECTIVELY IN THIS

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INTERNATIONAL BUSINESS, APL WOULD HAVE AN UNFAIR ADVANTAGE. THAT ARGUMENT HOLDS, THEY SAID, EVEN THOUGH APL WOULD FORFEIT PORTIONS OF SUBSIDIES RELATED TO THE MAINLAND-HAWAII LEG OF ITS VOYAGES.

A MATSON ADVERTISEMENT IN THE OCTOBER, 1989 ISSUE OF THE HAWAII INVESTOR STATED THAT, "NO ONE GOES TO HAWAII AS OFTEN AS MATSON DOES, THREE TIMES A WEEK. FROM MORE PACIFIC COAST PORTS TO MORE HAWAIIAN PORTS THAN ANYONE ELSE. MATSON SERVES HAWAII WITH MORE SHIPS, MORE CONTAINERS, AND MORE CAPACITY THAN ANYONE IN THE BUSINESS."

ON 10/13/89, [redacted] WHO HAS FURNISHED RELIABLE INFORMATION IN THE PAST, ADVISED THAT SENATOR INOUYE ATTENDED A 1987 MEETING AT THE PACIFIC CLUB IN HONOLULU, HAWAII, AND WAS OVERHEARD STATING, "APL (AMERICAN PACIFIC LINES) WILL COME IN OVER MY DEAD BODY", REFERRING TO APL'S ATTEMPT TO COMPETE WITH MATSON NAVIGATION. b7D

IN SUMMARY, HONOLULU RECOMMENDS (1) INTERVIEW OF SHIPPING INDUSTRY OFFICIALS REGARDING PAYMENTS OF BRIBES BY MATSON NAVIGATION TO UNNAMED PUBLIC OFFICIALS TO PREVENT OR RESTRICT COMPETITION; OR IN THE ALTERNATIVE, (2) THAT DOJ AUTHORIZE AN ANTI-TRUST INVESTIGATION CONCERNING ALLEGED CONSPIRACY BY MATSON

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NAVIGATION TO CREATE A MONOPOLY.

BT

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Memorandum

To : SAC, HONOLULU (58C-HN-7910) (P) Date 10/24/89

From : SSA [redacted] b6 b7C

Subject : DANIEL K. INOUYE
UNITED STATES SENATOR
STATE OF HAWAII
ALLEGATION OF BRIBERY BY
MATSON NAVIGATION
BRIBERY - ~~UNITED STATES SENATE~~ - LEGISLATIVE BRANCH
~~PUBLIC CORRUPTION MATTER~~
(OO: HN)

(X) JMA

On 10/23/89, FBIHQ Supervisor [redacted] telephonically contacted SSA [redacted] and advised that additional investigation needs to be conducted concerning FBIHQ original request to include the following:

A DUN AND BRADSTREET check should be made of the five businesses referred to in previous communications to identify the executive officers of those "big five" businesses. Investigation should then be conducted including indices and ELSUR searches in an attempt to identify the complainant who said he was a Republican Congressman's [redacted] and a former employee of the [redacted] b6 b7C

11-3-89 TO IA [redacted] JMA

SSA [redacted] pointed out that ELSUR and indices searches also should have been conducted regarding the other names of the "big five" businesses, their Board of Directors, to include American Presidential Lines and Sealand Services. He advised that once these investigative steps are completed and in the event the complainant is not identified, Honolulu should state its position as to whether or not additional inquiry is necessary to attempt to identify complainant and whether or not it is likely to be of any value to identify complainant. b6 b7C

SSA [redacted] stated in the event this investigation is not completed [redacted] b7E

LCU/ctm
(2)

[redacted] b7E

1 b6 b7C

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[redacted] JMA

The case agent in this matter should take appropriate steps to cause the DUN AND BRADSTREET reports to be obtained as mentioned above, and ELSUR and indices searches to be conducted on the other executives and companies identified.

PACIFIC BUSINESS NEWS Monday, October 16, 1989

Sea-Land executive to speak on Hawaii's future in cargo

Does Hawaii have a role in cargo shipment development around the Pacific?

William J. Kenwell, the newly arrived vice president and general manager for Hawaii/Guam at the Pacific Division of Sea-Land Service Inc., will answer that and other questions at the next luncheon meeting of the "8 Bells" waterfront symposium.

The meeting is scheduled for Oct. 24 at noon in the Hawaii Maritime Center's Pacific Room.

Kenwell also will focus on the need for container space on the waterfront in Honolulu.

Maritime businesses believe such issues are important as American President Lines moves closer to serving Hawaii.

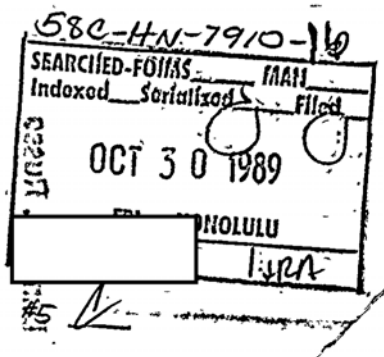
Earlier this month, an administrative law judge in Washington, D.C., gave preliminary approval to the firm's application to ship container cargo to and from Hawaii.

At Sea-Land, Kenwell succeeded Dick Murphy, who was transferred to Singapore after less than two years working in Honolulu.

The "8 Bells" monthly symposiums are co-sponsored by the Maritime Affairs Committee of the Chamber of Commerce, the Propeller Club Port of Honolulu, the Hawaii Maritime Center, Mamala Bay Catering, and the University of Hawaii Sea Grant Extension Service.

SBC-HN-7910-15
SEARCHED-FOIMS MAN
Indexed Serialized Filed
OCT 23 1989
LULU
JRA
b6
b7C

#5



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#5

T set for 11/6/89.

DONE 11-3

Routing Slip
0-7 (Rev. 5-28-82)

TO: SAC, Attn: SSA [redacted]
SA [redacted]

b6
b7C

- ☐ Albany
- ☐ Albuquerque
- ☐ Alexandria
- ☐ Anchorage
- ☐ Atlanta
- ☐ Baltimore
- ☐ Birmingham
- ☐ Boston
- ☐ Buffalo
- ☐ Butte
- ☐ Charlotte
- ☐ Chicago
- ☐ Cincinnati
- ☐ Cleveland
- ☐ Columbia
- ☐ Dallas
- ☐ Denver
- ☐ Detroit
- ☐ El Paso
- ☑ Honolulu
- ☐ Houston
- ☐ Indianapolis
- ☐ Jackson
- ☐ Jacksonville
- ☐ Kansas City
- ☐ Knoxville
- ☐ Las Vegas
- ☐ Little Rock
- ☐ Los Angeles
- ☐ Louisville
- ☐ Memphis
- ☐ Miami
- ☐ Milwaukee
- ☐ Minneapolis
- ☐ Mobile
- ☐ Newark
- ☐ New Haven
- ☐ New Orleans
- ☐ New York City
- ☐ Norfolk
- ☐ Omaha
- ☐ Philadelphia
- ☐ Phoenix
- ☐ Pittsburgh
- ☐ Portland
- ☐ Richmond
- ☐ Sacramento
- ☐ St. Louis
- ☐ Salt Lake City
- ☐ San Antonio
- ☐ San Diego
- ☐ San Francisco
- ☐ San Juan
- ☐ Savannah
- ☐ Seattle
- ☐ Springfield
- ☐ Tampa
- ☐ Washington Field
- ☐ Quantico
- ☐ ASAC, New Rochelle (MRA)
- ☐ ASAC, Brooklyn-Queens (MRA)

TO: LEGAT,

- ☐ Bern
- ☐ Bogota
- ☐ Bonn
- ☐ Canberra
- ☐ Hong Kong
- ☐ London
- ☐ Mexico City
- ☐ Montevideo
- ☐ Ottawa
- ☐ Panama City
- ☐ Paris
- ☐ Rome
- ☐ Tokyo

10/22/89
Date

RE: 58C-HN-7910
Daniel K. Inouye, U.S. Senator, et al;
Bribery Legislative Branch; OO: HN.

Retention / For appropriate

- ☐ For information
- ☐ optional
- ☐ action
- ☑ Surep, by upon receipt.

- ☐ The enclosed is for your information. If used in a future report, ☐ conceal all sources, ☐ paraphrase contents.
- ☐ Enclosed are corrected pages from report of SA _____ dated Reminder: per our conversation 10/23/89.

Remarks:
Please submit FD-761 & CHHM as set forth in MIOG at this time if not already completed to date. Also note [redacted] (Ref. FBIHQ teletype 9/20/89); [redacted] b7E [redacted]

Enc.
Bufile
Urfile

Please call if you have any questions.

Thanks

b6
b7C

[redacted] FBI/DOJ
PCU, FBIHQ
X-5701

58A-HN-7910
JRA:tls

1

(X) JRA

On October 13, 1989, [redacted] advised Special Agent [redacted] that United States Senator DANIEL K. INOUYE had attended a luncheon at the PACIFIC CLUB in Honolulu, Hawaii during 1987. INOUYE made a statement at his table that "AMERICAN PRESIDENT'S LINE (APL) will come in over my dead body." This statement was made during a discussion of APL's bid to enter the Hawaii-California shipping business in competition with MATSON NAVIGATION COMPANY.

b6
b7C
b7D

Information herein obtained confidentially; Informant's name is not to be disclosed in a report or otherwise unless it has been decided definitely that this person is to be a witness in a trial or hearing.

Delay in reporting is due to stenographic delinquency in the Honolulu Division, of which the Bureau is aware.

58A-HN-7910-177
SEARCHED-FORMS____ MAIL____
Indexed__Serialized__Filed__
#5
NOV 16 1989
FBI - HONOLULU
[redacted] JRA

b6
b7C

FD-761 (8-8-88)

FBI

TRANSMIT VIA:
- ☐ Teletype
- ☐ Facsimile
- ☒ AIRTEL

PRECEDENCE:
- ☐ Immediate
- ☐ Priority
- ☐ Routine

CLASSIFICATION:
- ☐ TOP SECRET
- ☐ SECRET
- ☐ CONFIDENTIAL
- ☐ UNCLAS E F T O
- ☐ UNCLAS

Date 11/13/89

To : Director, FBI (Attention: Criminal Investigative Division)
From : SAC, Honolulu (58C-HN-7910) (P)
Subject : Public Corruption Data Transmittal Form

1. Title: *(use additional page if necessary)*
   DANIEL K. INOUYE, UNITED STATES SENATOR,
   STATE OF HAWAII:
   Re: (continued on page 2)
   Honolulu teletype to the Bureau dated 10/20/89.

(X) JRA

2. ☒ **Enclosed are the original and three copies of a LHM for dissemination purposes.** *(check if appropriate)*

3. **Office of Origin File No.** 58C-HN-7910 *(include alpha)*

4. ☐ **Initial submission** ☐ **Supplemental submission** *(check one)*

5. **Date opened upon SAC authority** _____

6. **Level of subject official** *(See codes on reverse. Use additional pages, as necessary, for additional subjects.)*
   Level K04 Number of Subject(s) 1
   Level . Number of Subject(s) _____
   Level _____ Number of Subject(s) _____

7. **Indicate which of the following investigative techniques have been utilized to date.** *(check all appropriate boxes)*

Code Number / Description		Code Number / Description	
Z1	☐ Acct. Tech. Assist.	Z14	☐ Pen Registers
Z2	☐ Aircraft Assist.	Z15	☐ Photo Coverage
Z3	☐ Computer Assist.	Z16	☐ Polygraph Assist.
Z4	☐ Consensual Monitoring	Z17	☐ Search Warrants Use
Z5	☐ Elsur - FISC	Z18	☐ Show Money Use
Z6	☐ Elsur - Title III	Z19	☐ Surveillance Squad Use
Z7	☐ Eng. Sect. Field Support	Z20	☐ Swat Team
Z8	☐ Eng. Sect. Tape Exams	Z21	☐ Tech. Agent
Z9	☐ Hypnosis Assist.	Z22	☐ Telephone Toll Records
Z10	☐ Ident Div. Assist.	Z23	☐ Group I UCO
Z11 (A)	☒ Symboled Informant	Z24	☐ Group II UCO
Z11 (B)	☐ Cooperating Witness	Z25	☐ Undercover - Other
Z11 (C)	☐ Cooperating Subject	Z26	☐ NCAVC/VI - CAP
Z12	☐ Lab. Div. Exams	Z27	☐ VIA
Z13	☐ Lab. Div. Field Support		

(2) Field Office - Honolulu
3 - FBIHQ (Enc. 4)
(1 - White-Collar Crimes Section, Public Corruption Unit)

b6
b7C

JRA

JRA:lmb
(5)

Approved: _____ Transmitted _____ Per _____
(Number) (Time)

58C-HN-7910-19
Searched.....
Indexed.....
Serialized.....
Filed.....

#5

FBI/DOJ

Codes for Levels of Officials

Federal

K01	President
K02	Vice-President
K03	Cabinet Level
K04	U.S. Senator
K05	U.S. Representative
K06	Judge
K07	Prosecutor
K08	Law Enforcement Official
K09	Federal Employee, GS-13 and above
K10	Federal Employee, GS-12 and below
K11	Military Personnel, commissioned
K12	Military Personnel, non-commissioned

State

L01	Governor
L02	Lt. Governor
L03	Cabinet Level
L04	Senator
L05	Representative
L06	Judge
L07	Prosecutor
L08	Law Enforcement Officer
L09	State Employee, managerial or above
L10	State Employee, less than managerial

Local

M01	Mayor - Field Office or SSRA city
M02	Mayor - Non-Field Office or SSRA city
M03	Legislator (Commissioner, Councilman,etc.) Field Office or SSRA city
M04	Legislator (Commissioner, Councilman,etc.) Non-Field Office or SSRA city
M05	Judge - Field Office or SSRA city
M06	Judge - Non-Field Office of SSRA city
M07	Prosecutor - Field Office or SSRA city
M08	Prosecutor - Non-Field Office or SSRA city
M09	Chief of Police - Field Office or SSRA city
M10	Chief of Police - Non-Field Office or SSRA city
M11	Sheriff - Field Office or SSRA city
M12	Sheriff - Non-Field Office or SSRA city

Local (Continued)

M13	Law Enforcement Officer - command position Field Office or SSRA city
M14	Law Enforcement Officer - command position Non-Field Office or SSRA city
M15	Law Enforcement Officer - ranking officer Field Office or SSRA city
M16	Law Enforcement Officer - ranking officer Non-Field Office or SSRA city
M17	Other Elected Officials - Field Office or SSRA city
M18	Other Elected Officials - Non-Field Office or SSRA city
M19	Public Employee (appointed) - Field Office or SSRA city, managerial level or above
M20	Public Employee (appointed) - Non-Field Office or SSRA city, managerial level or above
M21	Public Employee (appointed) - Field Office or SSRA city, less than managerial
M22	Public Employee (appointed) - Non-Field Office or SSRA city, less than managerial

Territorial

N01	Governor
N02	Lt. Governor
N03	Cabinet Level
N04	Senator
N05	Representative
N06	Judge
N07	Prosecutor
N08	Law Enforcement Officer
N09	Territorial Employee, managerial or above
N10	Territorial Employee, less than managerial

8. **Type of Corruption Investigated** *(check all appropriate boxes)*

Code Number/Description		Code Number/Description	
(A)	Judicial Corruption	(B)	Legislative Corruption
A1 ☐	Federal	B1 ☒	Federal
A2 ☐	State	B2 ☐	State
A3 ☐	Local	B3 ☐	Local
A4 ☐	Territorial	B4 ☐	Territorial
(C)	Contract Corruption	(D)	Regulatory Corruption
C1 ☐	Federal	D1 ☒	Federal
C2 ☐	State	D2 ☐	State
C3 ☐	Local	D3 ☐	Local
C4 ☐	Territorial	D4 ☐	Territorial
(E)	Law Enforcement Corruption		
E1 ☐	Federal		
E2 ☐	State		
E3 ☐	Local		
E4 ☐	Territorial		

9. **Does corruption involve drug related activity?** *(check one)* ☐ Yes ☒ No

10. **Statistical Accomplishments** *(number since last submission)*

A. Complaints	____	F. Acquittal	____
B. Informants	____	G. Recoveries	____
C. Indictments	____	H. Restitutions	____
D. Convictions	____	I. Potential Economic Loss Prevented	____
E. Pre-trial Diversions	____		

11. **Forfeiture Provisions Utilized** *(check one)* ☐ Yes ☐ No

12. **Status of Case** *(check one)*

[redacted] b7E

☐ Closed

13. **Basis for Closing** *(check one)*

☐ U.S. Attorney Declination
☐ Dismissal
☐ Acquittal
☐ Conviction
☐ Administrative by SAC (no other basis involved)

Additional Administrative Data *(if needed)*:

Continued from Title:

ALLEGATION OF BRIBERY BY MATSON NAVIGATION CO.;
BRIBERY - LEGISLATIVE BRANCH
(00: HONOLULU)

ADMINISTRATION:

Confidential source is [redacted] b7D

REQUEST OF BUREAU:

[redacted] b7E

Memorandum

To : SAC, HONOLULU (163A-59997) Date 11-22-89

From : SA [redacted]

Subject : COLDWATCH
FPC

b6
b7C

SA [redacted] was assigned on a full-time basis to this matter from 9-28-89 thru 11-10-89.

20 - HONOLULU

29E-HN-7833
29A-HN-7970
29A-LA-15955
29K-2117
29J-2119
49A-HN-7876
58A-HN-7888
✓58C-HN-7910
[redacted] b7D
164B-433
194C-HN-7859
194B-HN-7864
194B-HN-7889
194A-120
196B-HN-7817
196A-HN-7867
196A-MM-2858
196A-702
206A-149
206A-182

b6
b7C

58C-HN-7910-20

SEARCHED-FOIMS MAN
Indexed Serialized Filed
NOV 23 1989
FBI - HONOLULU

#5

58C-HN-7910-2

SEARCHED-FOIMS_____ MAN_____
Indexed___Serialized___Filed___
DEC 6 1989
FBI - HONOLULU

#5

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b7C

FD-350 (Rev. 5-8-81)

(Mount Clipping in Space Below)

No smooth sailing for Hawaii shipping

Eleven firms quit in past three years

By Rod Smith

In the past three years, 11 shipping companies have quit serving Hawaii for various reasons, primarily because of the state's remote location, a top local maritime executive said.

"In terms of a major economic zone, we are probably one of — if not the most — remote places in the world," said Tim Guard, president of the state's largest and oldest stevedoring company, McCabe, Hamilton & Renny Ltd.

Hawaii is 4,200 nautical miles from Japan and 2,500 nautical miles from the Mainland, and is described as the longest "single hop" in the world with no alternative stop.

"Contrary to popular perceptions, we are not the crossroads of the Pacific. A ship from the Panama Canal to the Philippines will sail 400 miles south of us," said Capt. Don Gately, Oahu district manager of the state Harbors Division.

Guard said overcapacity, inadequate financing, and poor management also had been stumbling blocks to shippers trying to operate in Hawaii.

He said there have been too many vessels competing for too little cargo. Guard added that "slashing tariffs" and "strong competition" have spelled "too little revenue."

He also said shippers have been undercapitalized, earned "inadequate voyage revenues," and faced high costs for "certain services."

Some companies "have failed to pay attention to certain basic elements, including financial, sales, and operations, and they may have used unsuitable equipment or equipment that is poorly maintained."

Guard listed the 11 shipping and maritime companies he said have withdrawn from Hawaii service since 1986:

● U.S. Lines, now bankrupt, "had a number of ships built in the Far East when fuel was the primary consideration but which did not meet the needs of the around-the-world schedule they were trying to run," Guard said.

● Lykes Brothers Steamship Co. Inc. "pulled back from trans-Pacific routes because of overtonnage in the Pacific and the decrease in cargo volume and revenue." The firm is still operating in the North Atlantic.

● Pacific-Australia Direct Line merged with Sofrana for lack of freight revenues.

● Honolani Inc. was a local barge company that Guard said "just couldn't make it" because of competition from other barge operators.

● Transport Express Lines and Coastal Hawaiian Lines both went bankrupt after finding that "running a long-haul barge operation was difficult and costly," Guard said. "Without large barges and tugs, smaller barges find the trans-Pacific haul hard to sustain."

● The S.S. Monterey bankruptcy was "partly a marketing problem. They came in against entrenched competition and misestimated the difficulty of getting into the cruise-ship business."

● Kwoya Line failed because of insufficient volume and

(Indicate page, name of newspaper, city and state.)

Pacific Business News
Honolulu, Hawaii

Date: 10/30/89
Edition:

Title:

Character:
or
Classification: 58C-HN-7910
Submitting Office: Honolulu

Indexing:

X JMA

58C-HN-7910-21X1

SEARCHED-FOIMS MAN
Indexed Serialized Filed
OCT 01 1989
FBI - HONOLULU
JMA

#5 9

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FBI/DOJ

FD-36 (Rev. 8-29-85)

FBI

TRANSMIT VIA:
- ☐ Teletype
- ☐ Facsimile
- ☒ AIRTEL

PRECEDENCE:
- ☐ Immediate
- ☐ Priority
- ☐ Routine

CLASSIFICATION:
- ☐ TOP SECRET
- ☐ SECRET
- ☐ CONFIDENTIAL
- ☐ UNCLAS E F T O
- ☐ UNCLAS

Date 12/7/89

(X) JRA

TO : DIRECTOR, FBI

FROM : SAC, HONOLULU (58C-HN-7910) (P)

SUBJECT: DANIEL K. INOUYE,
UNITED STATES SENATOR,
STATE OF HAWAII;
ALLEGATION OF BRIBERY BY MATSON
NAVIGATION COMPANY;
BRIBERY-LEGISLATIVE BRANCH
(00: HONOLULU)

Re Honolulu airtel to the Bureau dated 11/13/89.

Enclosed is a copy of an article which appeared in the PACIFIC BUSINESS NEWS on Monday, 10/30/89, related to competition in the Hawaii shipping market.

3 - Bureau (Enc. 1)
(2) - Honolulu
JRA:lmb
(5) lmb

Delay in reporting is due to stenographic delinquency in the Honolulu Division, of which the Bureau is aware

#57

-1*

JRA

58C-HN-7910 22

b6
b7C

Approved: _____ Transmitted _____ (Number) (Time) Per _____

Searched.....
Indexed.....
Serialized.....
Filed.....

Memorandum

To : SAC, HONOLULU (58C-HN-7910) (P) Date 12/14/89

From : IA [redacted]

b6
b7C

Subject : DANIEL INOUYE
U.S. SENATOR; BRIBE

(X)
JRA

On 12/5/89, writer obtained a copy of the latest annual report (12/31/88) on file for AMFAC.

1*

Honolulu
CDM:jds
(2)

58C-HN-7910-23
SEARCHED-FOIMS [redacted] MAN
Indexed Serialized Filed
DEC 15 1989
FBI - HONOLULU
JRA
[redacted]

#59

b6
b7C

Request for Agency Check
FD-356 (Rev. 7-24-74)

INSTRUCTIONS

1. *Submit form in duplicate (unless used only to request check of State automated motor vehicle records).*
2. *This form may be submitted in legible HAND PRINTING.*
3. *Use separate form for each person on whom record is requested.*
4. *Date & place of birth imperative for passport check.*
5. *Indicate office for reply in lower left corner. Also list in same corner all offices which should receive copies of reply. Include carbon for each office receiving copies.*
6. *With regard to military records this form does not apply to deserters.*
7. *Reverse side of form may be used for recording results, if needed.*

TO: SAC, ☐ Alexandria ☐ Baltimore ☐ Denver ☐ Indianapolis ☐ San Antonio ☐ St. Louis ☐ WFO ☒ NEW YORK ADIC ATTN: Liaison Section RE: ☐ CIA ☐ INS ☐ MILITARY ☐ PASSPORT ☐ Other

Date: 11/17/89 (X) JRA

Name: AMERICAN FACTORS

Aliases: AMFAC

Alien Reg. Number:

Social Security Number:

Passport Number:

Service Number:

Date of Birth:

Place of Birth:

Race:

Sex:

Complexion:

Height:

Weight:

Hair:

Eyes:

Address: 700. Bishop St., Honolulu, Hi

Other pertinent information:

Specific information desired:

Identify the Executive officers & Board of Directors through a check of DUN AND BRADSTREET RECORDS

FOR REPLY ONLY

☐ On basis of information furnished, unable to identify:

☐ Military ☐ Passport ☐ INS ☐ CIA
☐ No pertinent identifiable information
☐ Available information attached
☐ Photo: ☐ Attached ☐ Unavailable
☐ Handwriting specimen attached

Inquiry made b [redacted] b6 b7C

Date: 12/4/89

Also furnish: ☐ Photo ☐ Handwriting specimens

Return reply to:

SAC HONOLULU (58C-HN-7910)

Attention SA [redacted]

Send copies to:

Block Stamp and Notations

58C-HN-7910-24

SEARCHED-FCIMS MAIL
Indexed Serialized Filed
DEC 11 1989
HONOLULU
JRA

[redacted] b6 b7C

AMERICAN FACTORS

ENTER CITY: HONOLULU

ENTER STATE: HI
NO MATCH ON AMERICAN FACTORS IN HONOLULU
THE SEARCH WAS EXTENDED TO THE ENTIRE STATE OF HI

1	American Fmly Lf Assur Col	2828 Paa St Suit	HONOLULU	157764663	B	
2	AMERICAN FEDERATION OF TELEVI	1200 COLLEGE WAL	HONOLULU	097694970		I
3	American Fence Co Ltd	2983 Aukele St	LIHUE	007196793	B	
4	American Fence Co Ltd	240 Hookahi Stre	WAILUKU	087194163	B	
5	American Fence Co Ltd	399 Kalanianaole	HILO	077676377	B	
6	American Fence Co Ltd	73-4818 Kanalani	KAILUA-KONA	152360186	B	
7	American Fence Co Ltd	94-086 Leokane S	WAIPAHU	605304799	B	
8	American Fence Co Ltd	96-1373 Waihona	PEARL CITY	046004891	B	
9	American Fnancial Svcs of Haw	841 Bishop St 12	HONOLULU	113229976		
10	American Fire Extnguisher Haw	2831 Awaawaloa	HONOLULU	084548858		
11	AMERICAN FLYING COMPANY INC	3031 ADLELE ST	HONOLULU	077699163		I
12	American Furniture Co Inc	1622 Kanakanui S	HONOLULU	157765330		
13	American Gen Lf Insur Company	1718 Wilikina Dr	WAHIAWA	156852105	B	

Request for Agency Check
FD-356 (Rev. 7-24-74)

INSTRUCTIONS

1. *Submit form in duplicate (unless used only to request check of State automated motor vehicle records).*
2. *This form may be submitted in legible HAND PRINTING.*
3. *Use separate form for each person on whom record is requested.*
4. *Date & place of birth imperative for passport check.*
5. *Indicate office for reply in lower left corner. Also list in same corner all offices which should receive copies of reply. Include carbon for each office receiving copies.*
6. *With regard to military records this form does not apply to deserters.*
7. *Reverse side of form may be used for recording results, if needed.*

TO: SAC, ☐ Alexandria ☐ Baltimore ☐ Denver ☐ Indianapolis ☐ San Antonio ☐ St. Louis ☐ WFO ☒ NEW YORK ADIC

RE: ☐ CIA ☐ INS ☐ MILITARY ☐ PASSPORT ☐ Other

Date: 11/17/89 (X) MA

ATTN: Liaison Section

Name: CASTLE & COOK INC

Aliases:

Alien Reg. Number:

Social Security Number:

Passport Number:

Service Number:

Address: 650 Iwilei Rd, Honolulu, Hi

Date of Birth:

Place of Birth:

Race:

Sex:

Complexion:

Height:

Weight:

Hair:

Eyes:

Other pertinent information:

Specific information desired:

Identify the Executive officers & Board of Directors through a check of DUN AND BRADSTREET RECORDS

FOR REPLY ONLY

☐ On basis of information furnished, unable to identify:

☐ Military ☐ Passport ☐ INS ☐ CIA

☐ No pertinent identifiable information

☑ Available information attached

☐ Photo: ☐ Attached ☐ Unavailable

☐ Handwriting specimen attached

Inquiry made by: b6 b7C

Date: 12/4/89

Also furnish: ☐ Photo ☐ Handwriting specimens

Return reply to:

SAC HONOLULU (58C-HN-7910)

Attention SA:

Send copies to:

Block Stamp and Notations

58C-HN-7910-25

SEARCHED-FCIMS MAIL
Indexed Serialized Filed

DEC 11 1989

b6 b7C

COPYRIGHT 19[illegible] D&B INC. - PROVIDED UNDER [illegible] CONTRACT
FOR THE EXCLUSIVE USE OF SUBSCRIBER 001-090852L.

b6
b7C

ATTN: [redacted] (HONOLULU)

→IN DATE←

Statement Date: DEC 31 1988
RATING CHANGE

DUNS: 00-896-5428
CASTLE & COOKE, INC

10900 WILSHIRE BLVD, STE 1500
AND BRANCH(ES) OR DIVISION(S)
LOS ANGELES CA 90024
TEL: 213 824-1500

DATE PRINTED
DEC 04 1989

GROWER OF FRUITS & VEGETABLES; PROCESSER OF CANNED FRUITS & VEGETABLES; MFG SUGAR

SIC NOS.
01 79 01 74 01 75
01 61 51 48 20 33

SUMMARY

RATING	5A2
	FORMERLY
	5A3
STARTED	1851
PAYMENTS	SEE BELOW
SALES F	$2,469,208,000
WORTH F	$732,509,000
EMPLOYS	42,000(90 HERE)
HISTORY	CLEAR
CONDITION	GOOD
TREND	DOWN

CHIEF EXECUTIVE: DAVID H MURDOCK, CHB

SPECIAL EVENTS

11/08/89 According to a published report, the Company intends to split into two separate companies, Dole Food Co and Castle & Cooke Inc (renamed from Oceanic Properties Inc). The split is expected to take place in early 1989.

PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)

REPORTED	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	LAST SALE WITHIN
11/89	Ppt	1000	250	-0-	N30	1 Mo
	Ppt	100	100	-0-		1 Mo
10/89	Disc	15000	15000	-0-		1 Mo
	Disc	1000	1000	-0-		1 Mo
	Disc	100	-0-	-0-		6-12 Mos
	Ppt	100000	250	250		2-3 Mos
	Ppt	100000	100000	35000		1 Mo
	Ppt	60000	60000	-0-	1/2 10 N30	1 Mo
	Ppt	35000	7500	-0-		1 Mo
	Ppt	30000	5000	-0-	N30	1 Mo
	Ppt	20000	2500	-0-	N30	1 Mo
	Ppt	20000	15000	-0-	N30	1 Mo
	Ppt	10000	1000	-0-		1 Mo
	Ppt	7500	500	-0-	N30	1 Mo
	Ppt	7500	-0-	-0-		1 Mo
	Ppt	5000	-0-	-0-	N30	1 Mo
	Ppt	5000	50	50		1 Mo
	Ppt	5000	2500	500	N30	1 Mo

	Ppt	2500				4-5 Mos
	Ppt	2500	1000	-0-	N30	1 Mo
	Ppt	2500	2500	-0-		1 Mo
	Ppt	2500	2500	-0-	Regular terms	1 Mo
	Ppt	2500	1000	-0-	N30	1 Mo
	Ppt	2500	50	50		1 Mo
	Ppt	2500	1000	-0-	N30	
	Ppt	1000	750	-0-		1 Mo
	Ppt	1000	-0-	-0-		1 Mo
	Ppt	1000	-0-	-0-		2-3 Mos
	Ppt	1000	250	-0-		1 Mo
	Ppt	1000	1000	-0-		1 Mo
	Ppt	750	750	250		1 Mo
	Ppt	750	-0-	-0-		2-3 Mos
	Ppt	750	750	-0-		1 Mo
	Ppt	750	750	-0-		1 Mo
	Ppt	750	-0-	-0-		6-12 Mos
	Ppt	500	500	-0-	N30	1 Mo
	Ppt	500	500	500		2-3 Mos
	Ppt	500	500	-0-	N30	1 Mo
	Ppt	500	500	-0-		1 Mo
	Ppt	500	250	-0-	N30	1 Mo
	Ppt	250	250	-0-		1 Mo
	Ppt	250	250	-0-		1 Mo
	Ppt	100	-0-	-0-		2-3 Mos
	Ppt	100	50	-0-		1 Mo
	Ppt	100	100	-0-	N30	1 Mo
	Ppt	100	100	-0-	N30	1 Mo
	Ppt	50	50	-0-		1 Mo
	Ppt	50	-0-	-0-	N30	6-12 Mos
	Ppt		-0-	-0-		6-12 Mos
	Ppt-Slow 15	35000	35000	-0-		1 Mo
	Ppt-Slow 15	7500	2500	1000	N30	1 Mo
	Ppt-Slow 15	2500	1000	1000	N30	1 Mo
	Ppt-Slow 15	1000	500	250	N30	1 Mo
	Ppt-Slow 30	250000	250000	250000	Regular terms	1 Mo
	Ppt-Slow 30	55000	15000	500	N30	1 Mo
	Ppt-Slow 30	15000	5000	2500		1 Mo
	Ppt-Slow 30	100	50	-0-	N30	1 Mo
	Slow 5	2500	750	-0-		1 Mo
	Slow 5	500	250	-0-		1 Mo
	Slow 10	100	-0-	-0-		6-12 Mos
	Slow 15	400000	90000	70000		1 Mo
	Slow 15	5000	1000	100		1 Mo
	Slow 20	7500	-0-	-0-		1 Mo
	Slow 60	1000	1000	1000	N30	
09/89	Ppt	10000	-0-	-0-		4-5 Mos
	Ppt	7500	7500	-0-	N30	1 Mo
	Ppt	1000	1000	100	N30	1 Mo
	Ppt	500	500			1 Mo

	Ppt	250			N30	
	Ppt	100	50	-0-	N30	1 Mo
	Ppt-Slow 10	2500	750	500		
	Ppt-Slow 30	400000	30000	-0-		1 Mo
	Ppt-Slow 30	7500	1000	-0-		1 Mo
	Ppt-Slow 30	250	100	-0-	N30	1 Mo
	Ppt-Slow 90	1000	1000	500	N7	1 Mo
	Slow 15	2500	2500	2500	N30	
	Slow 30-90	100	50	-0-	N7	1 Mo
	Slow 90	50	50	50	N30	
08/89	Slow 25	1000				
	Slow 60	100	50	50		1 Mo

+ Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

+ Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

FINANCE

A CONSULTING SERVICE IS AVAILABLE TO ASSIST YOU IN REVIEWING THIS ACCOUNT FURTHER. PLEASE CALL (800) 223 - 0141 TO SPEAK WITH A DUNS ACCOUNT CONSULTANT.

11/08/89

	Fiscal Consolidated Dec 31 1986	Fiscal Consolidated Dec 31 1987	Fiscal Consolidated Dec 31 1988
Curr Assets	602,393,000	746,460,000	865,891,000
Curr Liabs	299,146,000	453,589,000	545,522,000
Current Ratio	2.01	1.65	1.59
Working Capital	303,247,000	292,871,000	320,369,000
Other Assets	589,632,000	934,176,000	1,056,339,000
Deferred Liabs	305,927,000	695,158,000	634,199,000
Worth	586,952,000	521,889,000	732,509,000
Sales	1,776,795,000	1,855,134,000	2,469,208,000
Net Income	43,925,000	97,430,000	112,282,000
Deprec & Amort	30,005,000	29,410,000	44,494,000
Capital Expenditures	34,054,000	86,674,000	154,530,000
Interest Expense	26,271,000	15,406,000	33,641,000
Cash Prov By Opns	109,859,000	144,767,000	71,738,000

Fiscal Consolidated statement dated DEC 31 1988:

Cash	$ 102,748,000	Accts Pay	$ 102,788,000
Accts Rec	288,753,000	Notes Pay	98,115,000
Inventory	429,839,000	Accruals	331,525,000
Prepaid	44,551,000	Taxes	11,233,000
		L.T. Liab-(1yr)	1,861,000
Curr Assets	865,891,000	Curr Liabs	545,522,000
Fixt & Equip	755,009,000	Long-Term Debt	331,166,000
Real Estate Developments	150,447,000	Minority Interests	33,688,000
Investments-Other Long-Term	43,382,000	L.T. Liab-Other	269,345,000
		COMMON STOCK	319,885,000

Receivables	71,839,000	ADDIT. PD.—IN CAP	159,791,000
Goodwill	10,000,000	RETAINED EARNINGS	262,815,000
Other Assets	25,662,000	TRANSLATION ADJUSTMENT	18,000
Total Assets	1,922,230,000	Total	1,922,230,000

From JAN 01 1988 to DEC 31 1988 sales $2,469,208,000; cost of goods sold $1,919,073,000. Gross profit $550,135,000; operating expenses $354,836,000. Operating income $195,299,000; other income $17,896,000; other expenses $37,713,000; net income before taxes $175,482,000; Federal income tax $63,200,000. Net income $112,282,000. Net worth at start $521,889,000. Convrsn-Pref Stk $106,879,000. Net income $112,282,000; dividends $8,010,000; other deductions $531,000; net worth at end $732,509,000.

Prepared from statement(s) by Accountant: Arthur Andersen & Co.
ACCOUNTANTS OPINION: "A review of the accountant's opinion indicates the financial statements meet generally accepted accounting principles and that the audit contains no qualifications".

—0—

Item worth shown in summary section was computed after deduction of intangibles, goodwill, totaling $10,000,000. Accounts receivable shown net less $19,587,000 allowance. Fixed assets shown net less $101,025,000 depreciation.

———BALANCE SHEET EXPLANATIONS (000's omitted)———.

INVENTORY: Valued principally at the lower of cost (FIFO) or market.

LONG-TERM RECEIVABLES: Include long-term contracts receivable.

INVESTMENTS-OTHER: Includes investments in 20-50% owned affiliates.

NOTES PAYABLE: Consist principally of borrowings under unsecured lines of credit.

LONG-TERM DEBT:.

10.06% sr notes (1995)	$172,000.
12% subord notes (1997)	88,505.
8 1/2% sink fund debens (1997)	22,430.
Other notes (1989-93)	28,748.
Mtgs & contracts (1989-2004)	28,324.
Unamortized debt discount & costs	(6,980).
Current	1,861.

Certain agreements contain restrictive covenants.

Aggregate annual maturities 1990-93: $5,169; $93,674: $10,123; and $32,671.

LEASES: Total minimum operating lease obligations 1989-93 and after, $338,129 (less subleases, $20,958).

CONTINGENT LIABILITIES: Consist of litigation which, in the opinion of management, will not have a material adverse effect on the financial position of the Company.

———INCOME STATEMENT EXPLANATIONS (000's omitted)———.

OTHER INCOME: Consists of gain on sale of investment.

OTHER EXPENSES: Consist of interest, $33,641; and other expenses, $4,072.

———WORKING CAPITAL RECONCILIATION (000's omitted)———.

Balance Jan 1 1988, $292,871; increase in fixed assets,

($95,928); increase in other noncurrent assets, ($26,235); decrease in long-term debt, ($10,374); decrease in other long-term liabilities, ($50,585); increase in tangible net worth, $210,620. Balance Dec 31 1988, $320,369; net increase in working capital, $27,498.

----------INTERIM UPDATE (000's omitted)----------

Management submitted the following interim figures dated JUN 17 1989:

Cash	$ 42,000	Accts Pay	$ 483,600
Accts Rec	325,400	Notes Pay	182,800
Mdse	465,400	Current Portion-LT Debt	2,900
Prepaid Expenses	51,200		

Sales for the 9 months ended Oct 7 1989 were $2,017,722. Profits for the period were $71,111.

Sales ended Jun 17 1989 were up 7.3% compared to the same period last year. Profit for the period was down 23.5%.

Management attributed the Company's decline in earnings to lower fruit product selling prices in its European market due to competion; lower vegetable product selling prices in 1989 compared to higher prices in 1988 as a result of the impact of drought conditions in that year; and additional expenses associated with the introduction of new product lines.

----------OPERATING TRENDS----------

	1987	1988.
Sales % increase	4.4	33.1.
Gross Margin % sales	21.5	22.3.
Operating Expense % sales	13.3	14.4.
Net Income % increase	121.8	15.2.

Consolidated sales increased significantly in 1988 as a result of the contributions of businesses acquired in 1987 along with higher sales prices and volumes, and the expansion of Dole's breakfast juice product line. In 1987, sales increased principally due to the introduction of new breakfast juices and increased prices for fresh vegetables.

Operating income has continued to increase in correlation with sales growth. 1987 net income included earnings from discontinued operations of $8.495 million. In 1986, net income was impacted on by losses incurred from discontinued operations of $28.563 million.

----------SELECTED FINANCIAL RATIOS----------

	1987	1988.
Quick	0.73	0.72.
Collection Period (days)	52.9	42.1.
Inventory Turnover (times)	3.9	4.5.
Curr Liabs/Tang Net Worth (%)	85.3	73.5.

----------ANALYST'S COMMENTS----------

Overall, a good financial condition is indicated. The Company continues a record of increasing sales, profitable operations, and equity growth. Working capital was increased during 1988 and at year end, cash, cash equivalents and receivables represented 72% of current liabilities. Cash flow from operations has continued to increase; and the collection of trade receivables and inventory turnover have been improved through increases in the Company's domestic businesses and more rapidly turning product lines (nuts & raisins). Equity has been improved in proportion to both current and total liabilities.

BANKING
09/89 Account(s) averages low 5 figures. Account open over 3 years.
09/89 (Same bank)Account(s) averages low 5 figures. Account open over 3 years.

NOV 1989: According to its annual report of Dec 31 1988, the Company has $545 million in uncommitted unsecured lines of credit available with several banks. $37 million was outstanding under these lines at Dec 31 1988. At Jun 17 1989, short-term notes of $182.8 million were outstanding.

HISTORY
11/08/89

DAVID H MURDOCK, CHB-CEO+ RAYMOND F HENZE III, EXEC V PRES+
ALAN B SELLERS, V PRES-SEC-GEN COUNSEL HARRY STEPHENS III, V PRES
GEORGE R HORNE, V PRES DAVID B COOPER JR, V PRES-TREAS
DIRECTOR(S): The officers identified by (+) and Milton R Abrahams, James F Gary, Mike Curb, and Lewis B Harder.

Incorporated Hawaii Dec 29 1894. Authorized capital consists of 80,000,000 shares common stock, no par value.

Also authorized are 30,000,000 shares preferred at no par value.

ISSUED CAPITAL STOCK: At Dec 31 1988 there were 59,243,520 shares of common of common outstanding for a total consideration of $479,676,000. No preferred shares were outstanding.

----------BACKGROUND/OWNERSHIP----------

Business started 1851.

This is a publicly held corporation with its common stock listed on the New York and Pacific Stock Exchanges under the symbol, "CKE". At Dec 31 1988, there were approximately 21,000 shareholders of record.

Holders of 5% or more of the Company's outstanding common stock at Mar 31 1989: David H Murdock, 22.9%; Equitable Life Assurance Society of the United States, 8.4%; Lazard & Freres & Co, 6.4%; and the officers and directors as a group, 23.9%.

ACQUISITIONS:

In 1988, the Company purchased Bonner Packing Company, a raisin packing and distributing operation for $19 million.

In Dec 1987, acquired certain subsidiaries of Tenneco West, Inc for approximately $197 million.

In 4th quarter 1987, purchased the California agricultural operations of Apache Incorporated for approximately $68 million.

DISPOSITIONS:

On Mar 31 1987, the Company sold its Flexi-Van container leasing business to Itel Corporation for approximately $215,000,000.

In Oct 1987, sold substantially all of the remaining assets (primarily the chassis leasing business) and liabilities of Flexi-Van to a new publicly traded company for $164 million.

----------MANAGEMENT BACKGROUND----------

MURDOCK born [redacted] 1946 to present, David H Murdock Development Company, Chief Executive Officer and sole proprietor. Also Chief Executive Officer and sole proprietor of Pacific Holding Company and a number of other companies with diversified holdings, including substantial investments in a number of corporations; also

b6
b7C

sole shareholder of numerous corporations engaged in industrial warehousing and real estate activities and in the manufacture of textiles and indusytrial and building products. 1982-86 Cannon Mills Co, Chairman. 1982 Chairman and Chief Executive Officer, Flexi-Van Corporation. 1985 Chairman and Chief Executive Officer of the subject.

HENZE born [redacted] married. 1974 Williams College. 1975 to 1979 Citicorp International Group. 1979 to present Pacific Holding Company; 1981 senior vice president. 1983 to 1985 Flexi-Van Corporation, executive vice president and secretary; 1984 president and Chief Operating Officer. 1985 joined subject, executive vice president and director.

SELLERS born [redacted] Graduated Yale University BA; and Columbia University JD. Admitted to the Bar 1977. 1979 to 1984 O'Melveny & Myers. 1984-1985 Ultrasystems, vice president and general counsel. 1985 joined subject, vice president, secretary and general counsel.

STEPHENS born [redacted] Virginia Polytechnic Institute BS. b6 b7C
1974 Massachusetts Institute of Technology MS. 1982 Harvard University MBA. 1969-73 Central Intelligence Agency, cooperative education-foreign missle systems analyst. 1974-79 Pratt & Whitney Aircraft. 1979-80 Massachusetts Institute of Technology, industrial liason program, consultant and operations management. 1982 to 1986 Booz-Allen & Hamilton, Inc. 1986 joined subject, vice president-planning and business development.

HORNE born [redacted] University of Idaho BS 1969. University of Hawaii, MBA 1981 University of Michigan. 1958 to 1963, United States Marine Corps. 1963 to 1966, Hawaii employers council. 1966 joined subject, vice president-human resources.

COOPER born [redacted] Yale University BA; and 1982 MBA. 1978-81 Continental Grain Company, financial analyst. 1982-84 Chemical Bank, assistant manager. 1984-86 Flexi-Van Corporation, director of finance. 1986 joined subject, assistant treasurer and later in 1987, vice president and treasurer.

ADDITIONAL VICE PRESIDENTS: WILLIAM J HAIN JR, finance; LEO F KORMAN, controller; THOMAS C LEPPERT; ANTONY T F LUNDY, mergers and acquisitions.

OUTSIDE DIRECTORS: ABRAHAMS, partner, Abrahams Kaslow & Cassman, attorneys. GARY, Chairman, Pacific Resources, Inc. CURB, Chairman, Curb Communications, Inc. HARDER, Chairman, International Mining Corporation.

RELATED INTERESTS: Through the interests of David H Murdock the Company is affiliated with the following businesses.

David H Murdock is the sole proprietor of the David H Murdock Development Company, Los Angeles, CA, started 1946, which is engaged in the ownership and operation of commercial buildings and hotels, general contracting, property management and leasing. He is also Chairman and Chief Executive Officer of Murdock Investment Corp, started 1978, which operates as a holding company owning all of the outstanding capital stock of Pacific Holding Company.

Pacific Holding Company, Los Angeles, CA, started 1968, owns all of the outstanding capital stock of numerous subsidiaries which are engaged in the manufacturing of household textile products, clay pipe, bricks, ceramic wall and floor tile and public warehousing operations.

There are intercompany merchandise transactions on regular terms

and subject guarantees the performance by certain affiliates for their contractual obligations. No other intercompany relations have been reported.

OPERATION:
11/08/89 The Company is operates principally in one business segment, food products, which accounts for more than 92% (1988) of total sales and operating name. The Company is principally engaged in worldwide production, processing, distributing and marketing of branded food products including "DOLE" fresh and processed pineapple, pineapple juice, bananas, citrus and deciduous fruits, "BUD OF CALIFORNIA" lettuce, celery, cauliflower, broccoli; table grapes grown in Chili and other fresh fruit and vegetable products, almonds, pistachios, dates, raisins, prunes and other dried fruit; packs and distributes citrus fruits grown in the United States; and produces sugar cane. The Company is reportedly the World's largest producer of fresh fruits and vegetables; the World's largest producer of pineapple; and the second largest producer of bananas. The Company is also engaged in residential real estate development (8%-1988).

The Company's six primary functions in descending order of sales generation are: the raising and distribution of pineapples and bananas, citrus and deciduous fruits, lettuce, celery, cauliflower and broccoli; and the production of fresh and packaged fruit juices. Terms: Chiefly net 10 days and 2% 10 days net 30. Has 10,000 accounts. Products are distributed through a wide range of businesses, including food wholesalers, chain stores and government agencies. Territory : Worldwide.
Season peaks summer months.

EMPLOYEES: 42,000. 90 employed here. There is no significant seasonal variation in employee levels.

FACILITIES: Leases premises in a multi story steel building in good condition. Occupies three floors housing corporate headquarters offices. Substantial acreage is owned on which certain of the products packed are grown. Plant facilities at numerous locations are owned. The Company and its subsidiaries own 150,000 acres of land in Hawaii. About 129,400 acres are owned on the islands of Oahu and Lanai. Bananas are grown on owned and leased plantations in Costa Rica (30,000 acres) and Honduras (31,000 acres) and purchased from other growers.

LOCATION: Central business section on main street.

SUBSIDIARIES: Castle & Cooke, Inc has numerous subsidiaries, most of which are wholly owned with others controlled through ownership of a majority of the outstanding voting shares. There have been intercompany merchandise transactions on 30 day terms. No other intercompany relations including guarantees or endorsements have been reported.

12-04(4Z4 /444) 00000 053678 NH
ANALYST: [redacted] b6 b7C

FULL DISPLAY COMPLETE

ALL CORRESPONDENCE IN CONJUNCTION WITH
DUN AND BRADSTREET REQUESTS SHOULD BE
WITHHELD BY APPLICABLE FOI/PA EXEMPTIONS,
AS RELEASE COULD IDENTIFY DUN AND BRADSTREET
AS A CONFIDENTIAL SOURCE.

Request for Agency Check
FD-356 (Rev. 7-24-74)

INSTRUCTIONS

1. *Submit form in duplicate (unless used only to request check of State automated motor vehicle records).*
2. *This form may be submitted in legible HAND PRINTING.*
3. *Use separate form for each person on whom record is requested.*
4. *Date & place of birth imperative for passport check.*
5. *Indicate office for reply in lower left corner. Also list in same corner all offices which should receive copies of reply. Include carbon for each office receiving copies.*
6. *With regard to military records this form does not apply to deserters.*
7. *Reverse side of form may be used for recording results, if needed.*

TO: SAC, ☐ Alexandria ☐ Baltimore ☐ Denver ☐ Indianapolis ☐ San Antonio ☐ St. Louis ☐ WFO ☒ NEW YORK RE: ☐ CIA ☐ INS ☐ MILITARY ☐ PASSPORT ☐ Other

ADIC
ATTN: LIAISON SECTION

Date: 11/17/89 (X) JMA

Name: THEO H. DAVIES & CO. LTD.

Aliases:

Alien Reg. Number | Social Security Number

Passport Number | Service Number

Address: 841 Bishop St., Honolulu, Hi

Date of Birth | Place of Birth

Race | Sex | Complexion

Height | Weight | Hair | Eyes

Other pertinent information:

Specific information desired:

Identify the Executive officers & Board of Directors through a check of DUN AND BRADSTREET RECORDS

FOR REPLY ONLY

☐ On basis of information furnished, unable to identify:

☐ Military ☐ Passport ☐ INS ☐ CIA
☐ No pertinent identifiable information
☐ Available information attached
☐ Photo: ☐ Attached ☐ Unavailable
☐ Handwriting specimen attached

Inquiry made by: b6 b7C

Date: 12/4/89

Also furnish: ☐ Photo ☐ Handwriting specimens

Return reply to:

SAC HONOLULU (58C-HN-7910) File No.

Attention SA

Send copies to:

Block Stamp and Notations

58-HN-7910-216

SEARCHED INDEXED SERIALIZED FILED

DEC 11 1989

FBI HONOLULU

1 JMA

b6 b7C

PLEASE ENTER YOUR INQUIRY
(PHONE #, DUNS #, NAME, OR MNU): THEO H. DAVIES & CO LTD.

ENTER CITY: HONOLULU

ENTER STATE: HI

1	THEO'S INC	HOTEL & BISHOP STS	059476002	
2	Theodavies Employees Cr Un	841 Bishop St	183966282	D
3	THEODAVIES TIRE COMPANY	N/A	127170082	D

BUSINESS REPORT TOO OLD TO PRINT.

Request for Agency Check
FD-356 (Rev. 7-24-74)

INSTRUCTIONS

1. Submit form in duplicate (unless used only to request check of State automated motor vehicle records).
2. This form may be submitted in legible HAND PRINTING.
3. Use separate form for each person on whom record is requested.
4. Date & place of birth imperative for passport check.
5. Indicate office for reply in lower left corner. Also list in same corner all offices which should receive copies of reply. Include carbon for each office receiving copies.
6. With regard to military records this form does not apply to deserters.
7. Reverse side of form may be used for recording results, if needed.

TO: SAC, ☐ Alexandria ☐ Baltimore ☐ Denver ☐ Indianapolis ☐ San Antonio ☐ St. Louis ☐ WFO ☒ ADIC NEW YORK

RE: ☐ CIA ☐ INS ☐ MILITARY ☐ PASSPORT ☐ Other

Date: 11/17/89 (X) JMA

Name: C. BREWER & CO. LTD.

ATTN: Liaison Section

Aliases:

Alien Reg. Number:

Social Security Number:

Passport Number:

Service Number:

Date of Birth:

Place of Birth:

Race:

Sex:

Complexion:

Height:

Weight:

Hair:

Eyes:

Address: 827 Fort St., Honolulu, Hi

Other pertinent information:

Specific information desired:

Identify the Executive officers & Board of Directors through a check of DUN AND BRADSTREET RECORDS

FOR REPLY ONLY

☐ On basis of information furnished, unable to identify:

☐ Military ☐ Passport ☐ INS ☐ CIA
☐ No pertinent identifiable information
☑ Available information attached
☐ Photo: ☐ Attached ☐ Unavailable
☐ Handwriting specimen attached

Inquiry made by:

Date: 12/4/89

b6
b7C

Also furnish: ☐ Photo ☐ Handwriting specimens

Return reply to:

SAC HONOLULU (58C-HN-7910)
File No.

Attention SA

Send copies to:

Block Stamp and Notations

58C-HN-7910-27

SEARCHED-FCIMS MAIL
Indexed Serialized Filed

DEC 11 1989

HONOLULU
JMA

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b7C

COPYRIGHT 19 D&B INC. - PROVIDED UNDER CONTRACT
FOR THE EXCLUSIVE USE OF SUBSCRIBER 001-090852L.

ATTN: [redacted] (HONOLULU)

b6
b7C

+IN DATE+ Statement Date: DEC 31 1988

DUNS: 05-947-9733
BREWER, C PROPERTIES, INC
(SUBSIDIARY OF BREWER, C & COMPANY LIMITED (INC), HONOLULU, HI)
C BREWER REALTY

BOX 1826
HONOLULU HI 96805
827 FORT ST
AND BRANCH(ES) OR DIVISION(S)
HONOLULU HI 96813
TEL: 808 536-4461

DATE PRINTED
DEC 04 1989

REAL ESTATE
DEVELOPMENT
SIC NO.
65 52

SUMMARY

RATING	--
STARTED	1970
PAYMENTS	SEE BELOW
SALES F	$23,775,000
WORTH F	$35,296,000
EMPLOYS	35(23 HERE)
HISTORY	CLEAR

CHIEF EXECUTIVE: M J TILKER, CHB-PRES

PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)

REPORTED	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	LAST SALE WITHIN
10/89	Ppt-Slow 90	250	100	-0-	N30	1 Mo
09/89	Ppt	100	100	-0-	N30	1 Mo
	(003)	65000	60000	-0-		1 Mo
08/89	Ppt	500				
	(005)			-0-		
07/89	Ppt-Slow 15	100	50	-0-		4-5 Mos
06/89	Disc	100	-0-	-0-	1 10 N30	6-12 Mos
	Ppt				N30	
05/89	Slow 90	250	-0-	-0-		6-12 Mos
04/89	(010)	500	-0-	-0-		6-12 Mos
	Cash account					
01/89	Slow 60-120	50	-0-	-0-	N30	1 Mo

+ Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

+ Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

FINANCE
A CONSULTING SERVICE IS AVAILABLE TO ASSIST YOU IN REVIEWING THIS ACCOUNT FURTHER. PLEASE CALL (800) 223 - 0141 TO SPEAK WITH A DUNS ACCOUNT CONSULTANT.

09/15/89	Fiscal	Fiscal Consolidated	Fiscal Consolidated
	Dec 28 1986	Dec 27 1987	Dec 31 1988
Curr Assets	15,529,000	27,875,000	40,690,000
Curr Liabs	1,169,000	1,740,000	19,122,000

Current Ratio	13.3	16.0	2.13
Working Capital	14,360,000	26,135,000	21,568,000
Other Assets	27,175,000	19,770,000	32,953,000
Worth	36,635,000	41,745,000	35,296,000
Sales	11,266,000	16,368,000	23,775,000
Net Income	(1,138,000)	(644,000)	378,000

Fiscal Consolidated statement dated DEC 31 1988:

Cash	$ 20,000	Accts Pay	$ 456,000
Accts Rec	5,531,000	Bank O/D	26,000
Inventory	1,000,000	Accruals	2,770,000
Interco Rec	34,022,000	Taxes	(375,000)
Prepaid	117,000	L.T. Liab-(1yr)	41,000
		Interco Payables	16,187,000
		Unearned Rev	17,000
Curr Assets	40,690,000	Curr Liabs	19,122,000
Fixt & Equip	26,619,000	Long Term	3,704,000
Investments-Other	6,334,000	Ex Equity-Acquis	2,129,000
		Def. Credits/Income	13,392,000
		CAPITAL STOCK	2,000
		ADDIT. PD.-IN CAP	202,000
		RETAINED EARNINGS	35,092,000
Total Assets	73,643,000	Total	73,643,000

From JAN 01 1988 to DEC 31 1988 sales $23,775,000; cost of goods sold $19,107,000. Gross profit $4,668,000; operating expenses $23,100,893. Net income before taxes $539,000. Net income $378,000.

Prepared from statement(s) by Accountant: Internal. Extent of audit, if any, not indicated.

—0—

Accounts receivable shown net less $47,000 allowance. Fixed assets shown net less $25,784,000 depreciation. Investments-other in subsidiaries, joint ventures, and land held for resale. Long term debt includes various bank loans payable secured by fixtures and equipment, inventory, and accounts receivable. Def Credits/Income includes deferred taxes payable and unearned revenue.

On SEP 14 1989 Bruce Rosen, controller, submitted the above figures.

PUBLIC FILINGS
09/26/89

On Apr 20 1987 financing statement Partial Release #89-64305 was filed with the HI Sec of St listing Brewer, C Properties, Inc, Honolulu, HI as debtor and Manufacturers Hanover Trust Company, Honolulu, HI, as secured party.

On Dec 16 1986 financial statement Partial Release #89-71702 was filed with the HI Sec of St listing Brewer, C Properties, Inc, Honolulu, HI, debtor and Manufacturers Hanover Trust Company, Honolulu, HI, as secured party.

On Dec 16 1986 financig statement Partial Release #89-71703 was filed with the HI Sec of St listing Brewer, C Properties, Inc,

Honolulu, HI, debtor and Manufacturer Hanover Trust Company, Honolulu, HI, as secued party.

11/08/89

On07/26/89 financing statement Partial Release #89110255 was filed with the HI Sec of St listing BREWER, C PROPERTIES, INC, HONOLULU, HI, as debtor and MANUFACTURERS HANOVER TRUST CO, HONOLULU, HI, as secured party. Released collateral is the following; "specified", land.

On07/26/89 financing statement BREWER C, PROPERTIES, INC, HONOLULU, HI, as debtor and BISHOP TRUST COMPANY, HONOLULU, HI, as secured party. Released collateral is the following; "specified", land.

11/09/89

On 08/08/89 financing statement Partial Release #89119097 was filed with the HI Sec of St listing BREWER, C PROPERTIES, INC, HONOLULU, HI, as debtor and MANUFACTURERS HANOVER TRUST COMPANY, HONOLULU, HI, as secured party. Released collateral is the following real property.

On 08/08/89 financing statement Partial Release #89119099 was filed with the HI Sec of St listing BREWER, C PROPERTIES, INC, HONOLULU, HI, as debtor and BISHOP TRUST COMPANY, HONOLULU, HI, assecured party. Released collateral is the following real property.

HISTORY

09/15/89

M J TILKER, CHB-PRES+ JAMES G HIGGINS, SEC+
DONALD E JAMES, TREAS
DIRECTOR(S): The officers identified by (+) and James S Andrasick and J Alan Kugle.

Incorporated Hawaii Oct 13 1970. Authorized capital consists of 100 shares common stock, $10 par value.

Business started 1970 by parent company. 100% of capital stock is owned by parent company.

Original corporate name was Hawaiiana Investment Co Inc. Effective Jul 1 1985 name changed to Brewer, C Properites, Inc.

TILKER born [redacted] Graduated from Brooklyn College, 1958, BA. Columbia University, 1959, MS. 1959-74 Mobil Chemical Co, treasurer and assistant controller, resigned. Record clear. 1974-76 Codesco Inc, vice president, resigned. Record clear. 1976-78 IU Distribution Services Inc, vice president, resigned. Record clear. 1978-present Brewer, C & Company Limited (Inc), executive vice president.

HIGGINS born [redacted] 1949 University of California, Berkeley, CA,BS. 1951-68, US Internal Revenue Service. 1968-present Brewer, C & Company Limited (Inc). b6 b7C

JAMES born [redacted] Attended Hasting Law School and graduated from Claremont Men's College 1963, AB. June 1963 to September 1966 Peat, Marwick, Mitchell & Co, CPA's, Los Angeles, CA. 1966-1970 Hastings Law School, San Francisco, CA. January 1970 to April 1976 Peat, Marwick, Mitchell & Co, CPA, Honolulu, CA. April 1976 to present Brewer, C & Company Limited (Inc).

ANDRASICK born [redacted] Graduated from U S Coast Guard Academy, BS, 1965; MIT 1971,MS. 1965-69 U S Coast Guard. 1970 Jamesbury Corp. 1971-74 Ford Motor Co. 1974-78 IU International Corp, Philadelphia,

PA. 1978-present Brewer, C & Company Limited (Inc), executive vice president.

KUGLE born [redacted] 1959 Franklin and Marshall College, BA. 1962 New York University School of Law, LLB. 1962-69 Drinker, Biddle & Reath, attorneys, Philadelphia. 1969-76 Gino's Inc, employed as executive vice president and general counsel. 1976 to present C Brewer & Company Ltd; 1980 executive vice president.

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b7C

OPERATION
09/15/89 Subsidiary of Brewer, C & Company Limited (Inc), Honolulu, HI started 1986 which operates as a sugar cane grower, manufactures raw sugar and molasses, wholesales chemical and fertilizer, macadamia nuts. Parent company owns 100% of capital stock. Parent company has 20 other subsidiaries. Intercompany relations: Loans and advances when required.

As noted this company is a subsidiary of Brewer C & Company Ltd, Honolulu, HI, Duns number 00-692-6786, and reference is made to that report for background information on the parent company and its management.

Real estate development firm (90%), through subsidiary operates a water systems (5%) and sewage system (5%) firm.
Terms: Cash paid on close of escrow. Sells to real estate developers and own account. Territory : State of Hawaii.
Nonseasonal.

EMPLOYEES: 35 including officers. 23 employed here.

FACILITIES: Rents 2,000 sq. ft. on 2nd floor of 2 story concrete block building in good condition.

LOCATION: Central business section on well traveled street.

BRANCHES: Has branch project office in Wailuku, HI.

SUBSIDIARIES: (1) Punalulu Water & Sanitation Corp, Honolulu, HI, 100% owned. Started 1975. Provides water and sanitary systems for developments of parent firm.

(2) C B Kilauea Inc, Honolulu, HI, started 1972, operates as real estate development company. 100%-owned.

(3) Kilauea Plantations, Honolulu, HI, started 1970, operates as real estate holding company. 100%-owned.

Occasional loans and advances. No formal endorsements or guarantees.

12-04(9AR /021) 00000 006926786 078 167 H

FULL DISPLAY COMPLETE

ALL CORRESPONDENCE IN CONJUNCTION WITH
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AS A CONFIDENTIAL SOURCE.

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FD-356 (Rev. 7-24-74)

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2. This form may be submitted in legible HAND PRINTING.
3. Use separate form for each person on whom record is requested.
4. Date & place of birth imperative for passport check.
5. Indicate office for reply in lower left corner. Also list in same corner all offices which should receive copies of reply. Include carbon for each office receiving copies.
6. With regard to military records this form does not apply to deserters.
7. Reverse side of form may be used for recording results, if needed.

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ADIC
ATTN: Liaison Section

Date: 11/17/89 (K) JMA

Name: ALEXANDER & BALDWIN INC

Aliases:

Alien Reg. Number | Social Security Number

Passport Number | Service Number

Date of Birth | Place of Birth

Race | Sex | Complexion

Height | Weight | Hair | Eyes

Address: 822 Bishop St., Honolulu,HI

Other pertinent information:

Specific information desired:

Identify the Executive officers & Board of Directors through a check of DUN AND BRADSTREET RECORDS

FOR REPLY ONLY

☐ On basis of information furnished, unable to identify:

☐ Military ☐ Passport ☐ INS ☐ CIA
☐ No pertinent identifiable information
☑ Available information attached
☐ Photo: ☐ Attached ☐ Unavailable
☐ Handwriting specimen attached

Inquiry made by:

Date: 12/4/89

Also furnish: ☐ Photo ☐ Handwriting specimens

Return reply to:
SAC HONOLULU (58C-HN-7910)

Attention SA

Send copies to:

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OCT 11 1989

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ATTN: [redacted] (HONOLULU)

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+IN DATE+

Statement Date: DEC 31 1988

DUNS: 00-913-1228
ALEXANDER & BALDWIN INC

BOX 3440
HONOLULU HI 96801
822 BISHOP ST
AND BRANCH(ES) OR DIVISION(S)
HONOLULU HI 96813
TEL: 808 525-6611

DATE PRINTED
DEC 04 1989

DEEP SEA DOMESTIC
TRANSPORTATION

SIC NOS.
44 24 44 91 44 92
65 52 65 31 01 33

SUMMARY

RATING	5A1
STARTED	1870
PAYMENTS	SEE BELOW
SALES F	$701,908,000
WORTH F	$599,335,000
EMPLOYS	3,080(100 HERE)
HISTORY	CLEAR
CONDITION	STRONG
TREND	UP

CHIEF EXECUTIVE: ROBERT J PFEIFFER CHB

SPECIAL EVENTS

10/05/89 According to puslished reports, Walter A Dods Jr was appointed to the board to fill the vacancy left by the Sept 17 death of John D Bellinger. It was furter reported that Dods will serve on the boards of subject's new principal subsidiaries, Matson Navigation Company (Inc) and A & B Hawaii Inc. It is reported that Mr Dods is currently chairman and ceo of First Hawaiian Inc and its principal subsidiary, First Hawaiian Bank.

PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)

REPORTED	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	LAST SALE WITHIN
10/89	Ppt	500000	500000	-0-		1 Mo
	Ppt	10000	5000	-0-	N30	1 Mo
	Ppt	5000	-0-	-0-		1 Mo
	Ppt	1000	1000	-0-		1 Mo
	Ppt	1000	500	-0-	N15	1 Mo
	Ppt	100	50	-0-	N30	1 Mo
	Ppt-Slow 30	300000	300000	100000	N30	1 Mo
	Slow 15	500	250	250	N30	1 Mo
	(009)	20000	1000			
	(010)	10000	5000			
09/89	Ppt	20000	7500	-0-	N30	1 Mo
	Ppt	5000	5000	50		1 Mo
	Ppt	2500	2500	-0-		1 Mo
	Ppt	1000	-0-	-0-		4-5 Mos
	Ppt	500	250	-0-	N30	1 Mo
	Ppt	250	250	-0-		1 Mo
	Ppt	100	-0-			1 Mo
	Ppt-Slow 30	500	250	50	N30	1 Mo
	Slow 30	15000	7500	1000	N30	1 Mo

	(020)	85000	60000	20000		1 Mo
	(021)	2500	-0-	-0-	N30	2-3 Mos
	(022)	2500	1000	-0-		1 Mo
08/89	Ppt	250				
	Ppt	100				
	Ppt	50	50	-0-		1 Mo
	Ppt-Slow 30	10000	5000		1 10 N30	1 Mo
	Ppt-Slow 30	2500	2500	1000		1 Mo
	Slow 5	250				
	Slow 15	2500				
	Slow 15	500	-0-	-0-		2-3 Mos
	Slow 30	2500	2500	-0-		1 Mo
	Slow 50	1000	1000		N30	2-3 Mos
	Slow 30-60	250	-0-	-0-	N30	6-12 Mos
07/89	Ppt	15000	7500	-0-	1/2 10 N30	1 Mo
	Ppt	5000	-0-	-0-	1/2 10 N30	6-12 Mos
	Ppt	1000	1000	-0-		1 Mo
	Ppt	750	750	-0-	N30	1 Mo
	Ppt	250	-0-	-0-		6-12 Mos
	Ppt	50	50	-0-		1 Mo
	Ppt	50	-0-	-0-		6-12 Mos
	Ppt	50	50	-0-	N30	1 Mo
	Ppt	50	50	-0-	N30	1 Mo
	Ppt-Slow 30	1000	500	-0-	N30	1 Mo
	Slow 30	100	100	100	N30	
	(045)	15000	250	50	N30	1 Mo
	(046)	2500	-0-	-0-		6-12 Mos
	(047)	250	-0-	-0-		4-5 Mos
06/89	Ppt	45000	45000	-0-		1 Mo
	Ppt	1000	-0-	-0-		6-12 Mos
	Ppt	500	500	-0-	N30	1 Mo
	Ppt-Slow 15	2500	-0-	-0-		6-12 Mos
	Slow 15	250	-0-	-0-	N30	4-5 Mos
	(053)	2500				
	(054)	100	-0-	-0-		
05/89	Ppt	7500	-0-	-0-		2-3 Mos
	Ppt	2500				
	Ppt	2500	-0-	-0-	N30	2-3 Mos
	Ppt	2500	-0-	-0-	N30	6-12 Mos
	Ppt	1000	-0-	-0-		6-12 Mos
	Ppt-Slow 90	100	-0-	-0-		6-12 Mos
04/89	Ppt	90000	-0-	-0-		2-3 Mos
	Ppt	500	-0-	-0-		6-12 Mos
	Ppt	100	-0-	-0-		6-12 Mos
	Ppt-Slow 50	2500			Regular terms	4-5 Mos
	Ppt-Slow 120	50	-0-	-0-	N30	6-12 Mos
	(066)			750		
	Placed for collection.					
03/89	Slow 10	15000	-0-	-0-		2-3 Mos
	Slow 25	500	-0-	-0-		4-5 Mos
02/89	Slow 30	500	-0-	-0-	N30	
01/89	Ppt-Slow 30	55000	50000	2500		1 Mo
	(071)	250	-0-	-0-		2-3 Mos
12/88	Ppt	250	250	-0-	N30	1 Mo

+ Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

+ Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

+ Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

FINANCE

A CONSULTING SERVICE IS AVAILABLE TO ASSIST YOU IN REVIEWING THIS ACCOUNT FURTHER. PLEASE CALL (800) 223 - 0141 TO SPEAK WITH A DUNS ACCOUNT CONSULTANT.

09/25/89

	Fiscal Consolidated Dec 31 1986	Fiscal Consolidated Dec 31 1987	Fiscal Consolidated Dec 31 1988
Curr Assets	143,608,000	130,898,000	130,588,000
Curr Liabs	76,075,000	88,636,000	94,614,000
Current Ratio	1.89	1.48	1.38
Working Capital	67,533,000	42,262,000	35,974,000
Other Assets	790,424,000	850,839,000	939,895,000
Deferred Liabilities	298,298,000	400,438,000	376,534,000
Worth	559,659,000	492,663,000	599,335,000
Sales	536,668,000	655,276,000	701,908,000
Net Profit	92,380,000	120,353,000	153,418,000
Depreciation & Amort	41,996,000	41,100,000	48,531,000
Interest Expense	18,539,000	24,046,000	27,834,000
Capital Expenditures	62,055,000	59,455,000	91,510,000
Cash Prov by Oper	141,477,000	188,700,000	191,306,000

Fiscal Consolidated statement dated DEC 31 1988:

Cash	$ 4,328,000	Accts Pay	$ 43,262,000
Accts Rec	64,465,000	Cap Leases (Curr)	5,655,000
Inventory	20,255,000	Accruals	10,727,000
Mktble Securities	18,466,000	Taxes	20,536,000
Undistributed Returns	17,745,000	L.T. Liab-(1yr)	2,423,000
Ppd Expenses	6,191,000	Uninsured Claims	12,011,000
Accr Deposit Cap Const Fund	(862,000)		
Curr Assets	130,588,000	Curr Liabs	94,614,000
Fixt & Equip	548,066,000	L-T Debt (Noncurr)	178,019,000
Investments-Other	113,626,000	Cap Lease (Noncurr)	100,306,000
Cap Const Fund	276,625,000	L.T. Liab-Other	37,138,000
Other Assets	1,578,000	Def. Credits/Income	61,071,000
		CAPITAL STOCK	40,948,000
		ADDIT. PD.-IN CAP	18,535,000
		RETAINED EARNINGS	558,432,000
		TREASURY STOCK	(18,580,000)

Total Assets 1,070,483,000 Total 1,070,483,000

From JAN 01 1988 to DEC 31 1988 sales $[illegible],908,000; cost of goods sold $119,158,000. Cost of services $310,656,000. Gross profit $272,094,000; operating expenses $65,420,000. Operating income $206,674,000; other expenses $27,406,000; net income before taxes $179,268,000; Federal income tax $44,119,000. Net income $153,418,000. Cumulative effect of accouting chg $18,269,000. Retained earnings at start $459,237,000. Net income $153,418,000; dividends $38,535,000; other deductions $15,688,000; retained earnings at end $558,432,000.

Prepared from statement(s) by Accountant: Deloitte Haskins & Sells.

ACCOUNTANTS OPINION: "A reveiw of the accountant's opinion indicates that financial statements meet generally accepted accounting principles and that the audit contains no qualifications".

—0—

Fixed assets shown net less $409,535,000 depreciation.

——————BALANCE SHEET ITEM EXPLANATIONS——————.

INVENTORY: Inventories are stated at the lower of cost or market, using various cost bases. Inventories at Dec 31 1988 consisted of real estate and merchandise principally identified cost $4,406,000 and materials and supplies principally average cost $15,849,000.

MARKETABLE SECURITIES: Consist of various government and corporate short-term security issues stated at cost which approximates market value. These securities are readily convertible into cash, mature within three months, have no significant risk of change in value and accordingly are treated as cash equivalents.

UNDISTRIBUTED RETURNS: Is from sugar marketing cooperative.

INVESTMENTS-OTHER: Consist of common stock, at equity (35% owned) of Pacific Resources, Inc $83,704,000, preferred stock (19% owned) of Pacific Resources, Inc $8,545,000 (these securities were sold in fiscal 1989), other marketable equity securities, at cost $3,983,000, sugar marketing cooperative, at cost $3,402,000, other corporate securities, at cost $48,000, joint venture, at equity $735,000, notes receivable, non-current-principally purchase-money mortgages $13,209,000, total $113,626,000.

LONG-TERM DEBT: Consists of United States government guaranteed ship financing bonds $68,025,000, bank revolving credit loan, payable after 1989 $62,000,000, mortgage loans, collateralized by land and buildings $1,113,000, bank equipment loan payable through 1999 $46,000,000, special facility revenue bonds $3,304,000, total $180,442,000, less current portion $2,423,000, long-term debt $178,019,000.

At Dec 31 1988, maturities of all long-term debt during the next five years totaled $5,898,000 for 1989, $10,483,000 for 1990, $21,996,000 for 1991, $21,708,000 for 1992 and $21,530,000 for 1993.

DEFERRED CREDITS-INCOME: Consists of deferred income taxes $61,071,000.

——————INCOME STATEMENT ITEM EXPLANATIONS——————.

OTHER EXPENSE: Consists of net interest expense.

COMMITMENTS & CONTINGENCIES: At Dec 31 1988, planned capital

expenditures for 1989 approximated $80,000,000, a portion of which is covered by firm commitments. In addition, the company anticipates reinvesting approximately $100,000,000 of proceeds from the sale of Wailea assets in other income-producing properties. Also, the directors of a subsidary have authorized about $144,000,000 for the construction of a new vessel.

Solicitation of bids has been issued, and management intends to finalize the construction contracts during 1989.

The company and certain subsidiaries are parties to various legal actions and are contingently liable in connection with claims and contacts arising in the normal course of business, the outcome of which, in the opinion of management after consultation with legal counsel, will not have a material adverse effect on the company's financial position.

RECONCILIATION OF TANGIBLE NET WORTH: Tangible net worth improved in fiscal 1988 primarily because of earnings retained in excess of dividends paid.

RECONCILIATION OF NET WORKING CAPITAL: Net working capital declined in fiscal 1988 primarily because capital expenditures, dividends, an increase in other noncurrent assets and the repurchase of capital stock exceeded funds provided by operations.

On SEP 26 1989 Management, referred to the above figures.

Management submitted the following interim figures dated JUN 30 1989:

Cash	$ 16,703,000	Accts Pay	$ 50,862,000
Accts Rec	55,899,000		
Mdse	28,787,000		
Prop, Plant & Equip	656,837,000		

Sales for six months ended Jun 30 1989 were $489,213,000. Profits for six months ended Jun 30 1989 were $156,839,000.

Management stated that revenues for the 6 months ended Jun 30 1989 were up $127,344,000 compared to the same period last year. Profit for the period was up $55,440,000.

Both revenues and net profits were up for the 1989 period primarily because of a gain on sale of the assets of Wailea Development Company Inc, a subsidiary, of $158,567,000 and because of a gain on sale of the company's 35% interest in Pacific Resources, Inc of $30,060,000.

The interim balance sheet dated Jun 30 1989 is summarized as follows: current assets $135,875,000, total assets $1,086,615,000, current liabilities $129,439,000, long term liabilities $306,843,000, deferred income taxes $80,873,000, and shareholders' equity $569,460,000.

SELECTED OPERATING INFORMATION:	1987	1988
Sales - % increase (decrease)	22.1	7.1
Gross Profit Margin - % of sales	37.2	38.9
Operating Expenses - % of sales	9.1	9.3
Interest Expense - % increase (decrease)	29.7	15.8
Net Income - % of sales	18.4	21.9

RECENT TRENDS: Both revenues and net profits increased in fiscal 1988 because of increases in two of the company's three business segments. Ocean transportation revenues increased $18,342,000 or 4.2% primarily due to a 4% increase in westbound container volume.

Automobile shipments declined slightly, but outside container handlings and volume of most other freight categories were higher. Property revenues increased $40,531,000 or 47.6% because of increased sales of resort and commercial/industrial land. Homesite sales were about the same as the prior year.

Sugar revenue declined $19,622,000 or 14.9% in 1988 due to lower returns from California and Hawaiian Sugar Company, a 22.% owned affiliate, a result of decreased sales and higher costs than in 1987. Also, average plantation costs per ton increased due to lower production caused by, and additional expense incurred to combat, a new insect pest. Damaging effects of the pest now are being minimized. In 1987, revenue and profit from agriculture increased from the conbination of higher sugar sales volume and prices with lower production and refining costs, partly offset by declines in sales volume and prices of molasses and electricity.

SELECTED FINANCIAL RATIOS:	1987	1988.
Quick Ratio (times)	1.04	.92.
Collection Period (days)	36	33.
Total Liabilities/Tangible Net Worth (%)	99.27	78.61.

----------ANALYST'S COMMENTS----------.

Overall condition continues strong as reflected by the Dec 31 1988 financial statement and the interim balance sheet dated Jun 30 1989 which is summarized above. As of Dec 31 1988 cash, marketable securities and receivables approached current liabilities, the collection period for receivables was prompt and total liabilities were light in relation to tangible net worth. In addition, the company has significant cash flow which has been adequate to allow the company to pay its bills in a generally prompt manner.

BANKING

(Sep 1989) According to its Dec 31 1988 annual report to shareholders, the company has a revolving credit and term loan agreement with six banks whereby it may borrow up to $200,000,000 under revolving loans to Dec 1 1989 at varying rates of interest. Any revolving loan outstanding on Dec 1 1990 may be converted into a term loan which would be payable in 20 equal quarterly installments. The agreement contains certain restrictive covenants, the most significant of which require maintenance of consolidated net worth and working capital at certain levels and establish limits on the incurrence of other indebtedness and payment of dividends.

As of Dec 31 1988, $77,575,000 of consolidated retained earnings were not restricted as to payment of dividends. Under restrictive provisions of various vessel financing agreements, about $158,000,000 of a subsidiary's retained earnings included in consolidated retained earnings at Dec 31 1988 was not available for payment of dividends to the company.

In Nov 1988, the company entered an uncommitted $20,000,000 short-term revolving credit agreement with a bank. The agreement extends to Nov 30 1989 but may be cancelled by the bank at any time. In Dec 1988 the company borrowed $19,000,000 under this agreement at an average interest rate of 9.12% and repaid the entire amount by Dec 31 1988.

HISTORY
10/05/89

ROBERT J. PFEIFFER, CHB-CEO+ FREDERICK L. FLEISCHMANN, V PRES

G STEPHEN HOLADAY, V PRES, CFO & TREAS
EDWIN S N WONG, V PRES
NORMAN R WILLIAMS, CONTROLLER
MICHAEL J MARKS, V PRES, GEN COUNSEL & SEC
JOHN B KELLEY, V PRES

DIRECTOR(S): The officers identified by (+) and John C Couch, Leo Denlea, Charles G King, Carson Mc Kissick, Robert Reed III, Maryanna Shaw, and Charles Stockholm.

Incorporated Hawaii Jun 30 1900. Authorized capital consists of 150,000,000 shares common stock, no par value.

OUTSTANDING CAPITAL STOCK: As of Dec 31 1988 there were 55,598,000 common shares less 4,499,000 common shares held in the treasury.

Charter amended Jan 2 1962 changing name from Alexander & Baldwin Ltd.

BACKGROUND/OWNERSHIP:

Business started 1870 by S T Alexander and H P Baldwin.

This is a publicly held company. Shares are traded in the over-the-counter market under the symbol ALEX. As of Dec 31 1988 there were 7,201 shareholders of record. As of Feb 17 1989 First Hawaiian Bank, Honolulu, Hi owned 7%, Harry Weinberg, Honolulu, HI owned 6.7% and Alexander C Waterhouse, Honolulu, Hi owned 5.7%. All officers and directors as a group owned 10%.

RECENT EVENTS: On Jan 26 1989, the company purchased and retired 4,421,112 shares of its capital stock for $168,690,000, from a private foundation controlled by a major shareholder.

On Feb 10 1989 the company completed the sale of all assets of Wailea Development Company, Inc, a subsidiary, for $197,500,000.

On Mar 17 1989, the company completed the sale of all of its holdings of common and preferred stock of Pacific Resources, Inc, for $122,890,000 in cash, resulting in an after-tax gain of $19,392,000.

PFEIFFER born [redacted] Chief executive officer. 1940-64 USNR, Commander, 1937-50 Inter-Island Steam Navigation Co Ltd, Honolulu, officer. 1950-55 Overseas Terminals Ltd, Honolulu, vice president-general manager. 1955-58 Matcinal Corporation, Honolulu, vice president-general manager. 1958-60 Pacific Far East Line Inc, Honolulu, manager. 1960-present Matson Navigation Co Inc, San Francisco, CA. 1973-present, officer here.

FLEISCHMANN born [redacted] Washington State University, BS 1956. 1956-59 U S Air Force. 1960-68 Carnation Co. 1968-82 Hawaiian Dredging Co, Honolulu, HI. 1982-present Alexander & Baldwin Inc.

HOLADAY born [redacted] Graduated Iowa State, BS and MBA 1971. 1968 Owens Illinois, Streator, IL. 1968-70 U S Army. 1970-71 graduate school. 1971-75 Peat Marwick, Mitchell & Co, CPA's, Honolulu, HI. January 1975-January 1983 Aloha Airlines Inc, Honolulu, HI. January 1983-present, Alexander & Baldwin Inc. b6 b7C

MARKS born [redacted] Graduated Cornell University, AB 1960. Graduated University of Chicago Law School, JD 1963. 1964-70 Stroock & Stroock & Larban, Chicago, attorney. 1970-72 Chun Kerr & Dodd, Honolulu, attorney. 1972-75 Kelso, Spencer, Snyder & Sterling, Honolulu, attorneys. 1975-present Alexander & Baldwin Inc.

WONG born [redacted] University of Hawaii, BA 1951 and Syracuse University, MS 1956. 1951-55 U S Air Force, Major. 1956-61 Castle & Cooke Terminals Ltd, Honolulu, management. 1961-63 Hawaii Employers Council, labor relations. 1963-70 Matson Navigation Co Inc, Honolulu,

HI, industrial relations manager. 1970-present Alexander & Baldwin Inc.

KELLEY born [redacted] Graduated from the University of Michigan 1965 BS and 1970 MS and from Stanford University 1976 MBA. 1970-74 US Department of Commerce Maritime Administration. 1974-76 Attended graduated school at Stanford University. 1976-79 Dodge & Cox, Inc, San Francisco, research analyst. 1976 joined Matson Navigation Company, a subsidiary. 1985 elected a vice president of subject. b6 b7C

WILLIAMS born [redacted] Graduated from the University of Portland 1951 BBA. Is a CPA. 1951-59 Givens & Shafer, Portland, accountant. 1959-75 C Brewer & Company LTD, Honolulu, assistant controller. 1975 joined subject. 1989 elected controller.

COUCH. Is president and Chief Executive Officer of A&B-Hawaii, Inc, a subsidiary.

DENLEA. Is Chairman of the Board, president and Chief Executive Officer of Farmers Group, Inc.

KING. Is vice president, Kuhio Motors, Inc.

MC KISSICK. Is managing director, Citibank.

REED III. Is Chairman of the Board, president and Chief Executive Officer, Pacific Resources, Inc.

SHAW. Is a private investor.

STOCKHOLM. Is a managing director, Trust Company of the West.

RELATED COMPANIES: The company owns 22% of California and Hawaiian Sugar Co, San Francisco, CA. Started 1897. Marketing cooperative owned by Hawaii based sugar plantations.

Intercompany relations: No intercompany loans, advances, guarantees or endorsements.

OPERATION
10/05/89

On a consolidated basis the company is active in ocean transportation (66%), in property activities (18%), and in agriculture (16%).

Ocean transportation includes the carrying of freight by ship between various United States Pacific Coast and Hawaii ports; providing terminal, stevedoring, container equipment maintance, tugboat, freight agency representation and vessel husbanding services in certain of those ports; and arranging the United States mainland portion of intermodal transportation.

Property activities include planning and developing of real estate property in Hawaii; selling residential properties; managing and selling resort properties; and managing, leasing, selling and purchasing commercial and industrial properties.

Agricutlural activities include growing sugar cane, producing raw sugar and molasses and developing other crops in Hawaii; generating and selling electricity; producing and marketing agricultural by-products; and providing sugar and molasses hauling and storage, general freight and petroleum hauling and self-storage services in Hawaii.

Terms: Net 30 days (90%). Various other terms (10%). Has 10,000 accounts. Sells to diversified business accounts. Territory : Hawaii, Pacific Basin, United States West Coast.
Nonseasonal.

EMPLOYEES: 3,080 including officers. 100 employed here.

FACILITIES: Owns 32,637 sq. ft. in 4 story concrete building in

good condition. Premises neat. Total lot measures 44,000 square feet.

LOCATION: Downtown financial section on main street.

SUBSIDIARIES: The company has two major direct and several indirect subsidiaries the more important of which are listed below. Intercompany relations have been confined to occasional advances from parent to subsidiaries as found necessary.

(1) Matson Navigation Company (Inc), San Francisco, CA, (100% owned). A Hawaii corporation chartered Nov 18 1980. Active in water transportation to non-contiguous territories.

(a) Matson Terminals, Inc, San Francisco, CA, (100% owned). Formed 1925. Operates a stevedoring and terminal service.

(b) Matson Services Company Inc, Honolulu, HI, (100% owned). Formed 1969. Owns two tugboats operating in Hawaii.

(c) Matson Freight Agencies Inc, San Francisco, CA, (100% owned). Formed 1982. Operates a steamship agency, vessel husbandry and intermodal transportation service.

(2) A&B Hawaii, Inc, Honolulu, HI, (100% owned). Formed Apr 1989 as an intermediate holding company for the company's Hawaii operations.

(a) A & B Properties, Inc, Kahului, HI, (100% owned). Formed 1949 and active as a land developer.

(b) Mc Bryde Sugar Company, Limited, Eleele, HI, (100% owned). Started 1900 and active as a grower of sugar cane and a manufacturer of sugar and molasses.

(c) Kahului Trucking and Storage Inc, Kahului, HI, (100% owned). Active in local hauling and storage.

12-04(051 /010) 00000 078 H

FULL DISPLAY COMPLETE

ALL CORRESPONDENCE IN CONJUNCTION WITH
DUN AND BRADSTREET REQUESTS SHOULD BE
WITHHELD BY APPLICABLE FOIA EXEMPTIONS,
AS RELEASE COULD IDENTIFY DUN AND BRADSTREET
AS A CONFIDENTIAL SOURCE.

FD-36 (Rev. 8-26-82)

6 FBI 6

TRANSMIT VIA:
☒ Teletype
☐ Facsimile
☐ _____

PRECEDENCE:
☐ Immediate
☒ Priority
☐ Routine

CLASSIFICATION:
☐ TOP SECRET
☐ SECRET
☐ CONFIDENTIAL
☐ UNCLAS E F T O
☒ UNCLAS 21

Date 12/20/89

[redacted] b6 b7C

FM FBI HONOLULU (58C-HN-7910) (P)

TO DIRECTOR FBI/PRIORITY/

BT

(X) JRA

UNCLAS

CITE: //3280//

PASS: PUBLIC CORRUPTION UNIT, WHITE COLLAR CRIME SECTION.

SUBJECT: DANIEL K. INOUYE, UNITED STATES SENATOR, STATE OF HAWAII; ALLEGATION OF BRIBERY BY MATSON NAVIGATION COMPANY (MNC); BRIBERY - LEGISLATIVE BRANCH; OO: HONOLULU.

RE SSA [redacted], FBIHQ, TELCAL TO SSA [redacted] b6 b7C HONOLULU, ON 12/20/89; HONOLULU AIRTEL TO FBIHQ DATED 11/13/89; HONOLULU TELETYPE TO FBIHQ DATED 10/21/89; AND FBIHQ TELETYPE TO HONOLULU DATED 9/20/89.

PER REFERENCED TELCAL, [redacted] b7E

[redacted]

LCU:tks
(1)

Approved: _____ Transmitted 0006 (Number) 38 6pm (Time) Per _____

TKS001W.354

58C-HN-7910-29

Searched ____
Indexed ____
Serialized ____
Filed ____

[redacted] JRA b6 b7C

FD-36 (Rev. 8-26-82)

6 FBI 6

TRANSMIT VIA:
☐ Teletype
☐ Facsimile
☐ _____

PRECEDENCE:
☐ Immediate
☐ Priority
☐ Routine

CLASSIFICATION:
☐ TOP SECRET
☐ SECRET
☐ CONFIDENTIAL
☐ UNCLAS E F T O
☐ UNCLAS

Date _____

^PAGE TWO DE HN (58C-HN-7910) UNCLAS

REFERENCED FBIHQ TELETYPE AUTHORIZED [redacted] b7E AND SPECIFIED CERTAIN LEADS TO BE COVERED. THE FIRST AUTHORIZED LEAD WAS TO ATTEMPT TO IDENTIFY THE ANONYMOUS COMPLAINANT. REVIEW OF HONOLULU INDICES AND CHECKS WITH DUN AND BRADSTREET, NEW YORK, HAVE FAILED TO DEVELOP SUFFICIENT INFORMANT TO IDENTIFY THE ANONYMOUS COMPLAINANT.

HONOLULU BELIEVES THAT FURTHER EFFORTS TO ATTEMPT TO IDENTIFY THE ANONYMOUS COMPLAINANT SHOULD BE DISCONTINUED. HONOLULU PROPOSED BY 10/21/89 TELETYPE THAT [redacted] b6 b7C [redacted] HAWAII PACIFIC MARITIME, AND [redacted] TRANS MARINE NAVIGATION, BE INTERVIEWED REGARDING THEIR KNOWLEDGE OF PURPORTED CASH PAYOFFS BY MATSON NAVIGATION COMPANY TO UNNAMED PUBLIC OFFICIALS (WITHOUT IDENTIFYING U.S. SENATOR INOUYE BY NAME OR OFFICE) TO PREVENT COMPETITION IN HAWAII. HONOLULU CONTINUES TO BELIEVE THIS PROPOSED COURSE OF INQUIRY IS LOGICAL AND APPROPRIATE GIVEN THE FACTS AND CIRCUMSTANCES OF THIS MATTER.

FBIHQ IS AGAIN REQUESTED TO AUTHORIZE THIS LINE OF INQUIRY.

PER REFERENCED TELCAL, HONOLULU WILL SUBMIT UPDATED LHM TO FBIHQ ON 1/12/90.

UACB, [redacted] b7E

Approved: _____ Transmitted _____ (Number) _____ (Time) Per _____

FD-36 (Rev. 8-26-82)

6 FBI 6

TRANSMIT VIA:
- ☐ Teletype
- ☐ Facsimile
- ☐ _____

PRECEDENCE:
- ☐ Immediate
- ☐ Priority
- ☐ Routine

CLASSIFICATION:
- ☐ TOP SECRET
- ☐ SECRET
- ☐ CONFIDENTIAL
- ☐ UNCLAS E F T O
- ☐ UNCLAS

Date _____

^PAGE THREE DE HN (58C-HN-7910) UNCLAS

b7E

BT

Approved: _____ Transmitted _____ Per _____
(Number) (Time)

DOMESTIC PROFIT CORPORATION

STATE OF HAWAII

MAKE REMITTANCE PAYABLE TO: DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS

FILING FEE: $15.00

BUSINESS REGISTRATION DIVISION
1010 Richards Street
Mailing Address: P.O. Box 40, Honolulu, HI. 96810

ORIGINAL-RETURN BY MARCH 31
PENALTY FOR LATE FILING
YOUR CANCELLED CHECK IS YOUR RECEIPT

DOMESTIC PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR ENDED DECEMBER 31, 1988 (YEAR)

CORPORATE NAME AND MAILING ADDRESS:

~~AMFAC, INC.~~
~~C/O CORPORATE SECRETARY'S OFFICE~~
~~P. O. BOX 7813~~
~~SAN FRANCISCO CALIFORNIA 94120~~

c/o Corporate Secretary's Office
P. O. Box 3230
Honolulu, Hawaii 96801

Please send form To:
Amfac, Inc.
c/o Kevin Yates, Esq.
JMB Realty Corporation
900 No. Michigan Avenue
Chicago, Illinois 60611

DATE ID T SEQ# FILE# FRAN#
89/06/08 EHO 4 11 -LINE 4-6013
TOTAL AMOUNT $ 15.00
119301

IF THE ABOVE MAILING ADDRESS HAS CHANGED, LINE OUT ADDRESS AND TYPE OR PRINT THE NEW ADDRESS ON THE LINE BELOW. GIVE NUMBER, STI
CITY, STATE, AND ZIP CODE:

AUTHORIZED CAPITAL

CLASS / SERIES	NUMBER
Common	40,000,000
Preferred	10,000,000

PAID-IN CAPITAL

CLASS / SERIES	NUMBER
Common	18,421,019

OFFICERS: (LIST ALL OFFICERS. EVERY CORPORATION, INCLUDING PROFESSIONAL CORPORATIONS, MUST HAVE A MINIMUM OF TWO INDIVIDUALS AS OFFICERS.

OFFICE HELD — NAME IN FULL — RESIDENCE ADDRESS: (DO NOT LIST BUSINESS ADDRESS) (INCLUDE NUMBER & STREET, APT. NO., CITY, STATE & ZIP CODE)

See attached Schedule A

DIRECTORS: (MAY STATE AS ABOVE IF APPLICABLE. AT LEAST ONE MEMBER MUST BE A RESIDENT OF HAWAII) — RESIDENCE ADDRESS: (DO NOT LIST BUSINESS ADDRESS) (INCLUDE NUMBER & STREET, APT. NO., CITY, STATE & ZIP CODE)

See attached Schedule B

NATURE OF BUSINESS: Wholesale distribution; food processing; retail; hotels and resorts; agriculture and real property development in Hawaii
(IF INACTIVE DURING THE PERIOD, STATE INACTIVE)

CERTIFICATION

(IF A PROFESSIONAL CORPORATION, BY MY SIGNATURE BELOW, I CERTIFY THAT ALL OF THE SHAREHOLDERS, ONE-HALF OF THE DIRECTORS AND ALL OF THE OFFICERS OTHER THAN TI SECRETARY AND TREASURER OF THIS PROFESSIONAL CORPORATION ARE QUALIFIED (LICENSED) PERSONS.)

I CERTIFY UNDER THE PENALTIES OF SECTION 415-136, HAWAII REVISED STATUTES, THAT I HAVE READ THE ABOVE STATEMENTS AND THAT THE SAM ARE TRUE AND CORRECT FOR THE PERIOD STATED.

DATE March 31, 1989 — Jeanette M. Johnson (SIGNATURE OF AUTHORIZED OFFICER) — Assistant Secretary (OFFICE HELD)

(SEE REVERSE SIDE FOR INSTRUCTIONS)

FILE NO. 119301 — April 24, 1989 — Jeanette M. Johnson — Assistant Secretary

015-0915-10

SCHEDULE A

AMFAC, INC.
Officers

NAME	TITLE	RESIDENCE ADDRESS
1) Richard L. Griffith	President and Chief Executive Officer	b6 b7C
Chauncey E. Schmidt	Vice Chairman	
Neil Bluhm	Executive Vice President	
John E. Gomena	Executive Vice President	
Judd Malkin	Executive Vice President	
Richard A. Naille, II	Executive Vice President	
2) Donald C. Onasch	Executive Vice President	
3) Roderick T. Wilson	Executive Vice President	
Richard D. Baum	Senior Vice President	
4) John W. Bauroth	Senior Vice President and Chief Financial Officer	
Charleen K. Ikeda	Senior Vice President and Secretary	
Keith V. Mabee	Senior Vice President	
Chester A. Richardson	Senior Vice President, General Counsel and Assistant Secretary	

NAME	TITLE	RESIDENCE ADDRESS
Richard R. Bacigalupi	Vice President and Controller	b6 b7C
5) Toby Bailin	Vice President	
Rigel Barber	Vice President	
Coy F. Baugh	Vice President and Treasurer	
Robert J. Chapman	Vice President	
John Cooke	Vice President	
Deborah B. Demer	Vice President	
David R. Denecke	Vice President, Associate General Counsel and Assistant Secretary	
Bruce Duncan	Vice President	
Jeffrey E. Franzen	Vice President	
John K. Geist	Vice President	
Burton E. Glazov	Vice President	
Ed Karl	Vice President	
John Kukral	Vice President	
Gary Nickele	Vice President	
Ralph F. Perry, Jr.	Vice President	

NAME	TITLE	RESIDENCE ADDRESS
Julia Parks	Vice President and Assistant Secretary	
Steve Plonsker	Vice President	
Raymond K. Pope	Vice President	
Dennis Quinn	Vice President and Assistant Secretary	
Jeff Rosenthal	Vice President	
Ira Schulman	Vice President	
Alan O. Schultz	Vice President	
Barry Sternlicht	Vice President	
Stanley Hom	Assistant Vice President and Assistant Controller	
Pamela A. Mull	Assistant Vice President, Assistant General Counsel and Assistant Secretary	
John C. Vallor	Assistant Vice President	
Ann T. Yotsuji	Assistant Vice President, and Assistant Secretary	
Doris E. Anderson	Assistant Secretary	
Eileen M. Halliburton	Assistant Secretary	
Jeanette M. Ishikawa	Assistant Secretary	

b6
b7C

NAME	TITLE	RESIDENCE ADDRESS
Althea R. Sato	Assistant Secretary	
Kevin Yates	Assistant Secretary	
Mary Jean S. Kolchak	Assistant Treasurer	

b6
b7C

SCHEDULE B

AMFAC, INC.

Directors

b6
b7C

NAME	RESIDENCE ADDRESS
Robert J. Chapman	
Richard L. Griffith	
Gary Nickele	

[redacted] b6 b7C

Your Copy

TO: SAC, HONOLULU (58C-HN-7910)

FM: IA [redacted] b6 b7C

DANIEL INOUYE; BRIBE

ON 11/16/89, WRITER REVIEWED RECORDS AT THE DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS, BUSINESS REGISTRATION DIVISION FOR C. BREWER AND COMPANY, LTD.

THE LATEST ANNUAL REPORT ON FILE (EFFECTIVE 12/31/88) SHOWS THE CURRENT OFFICERS AND DIRECTORS AS FOLLOWS: b6 b7C

SOC	DIRECTORS	ADDRESS
[redacted]	WILLIAM A. BOURS	
	ALEXANDER BRODY	
6)	J.W.A. BUYERS (C)(M)	
7)	ROBERT M. FUJIMOTO (C)(M)	
8)	SHERIDAN C. F. ING (C) [redacted]	
[redacted]	RICHARD W. KARMAIER, JR	
9) [redacted]	PAUL C.T. LOO (C)(M) [redacted]	
10) [redacted]	DR. FUJIO MATSUDA (C)(M)	
	JOAN E. ROLLES	
	JOHN J.F. SHERRED	

SOC	OFFICERS	POSITION	ADDRESS
[redacted]	J.W.A. BUYERS	CHAIRMAN OF THE BOARD/PRES	
11)	JAMES S. ANDRASICK (C)(M)	EXEC V.P./CHIEF FINANCIAL OFFICER	
12)	J. ALAN KUGLE (C)(M)	EXECUTIVE V.P./GENERAL COUNSEL [redacted]	
13)	M.J. TUCKER (C)(M) MI/FI HANNEMANN [redacted]	EXECUTIVE V.P.	
14)	M.F. HANNEMANN (C)(M) ID BY TN	V.P., CORPORATE DEVELOPMENT	
15)	JAMES G. HIGGINS (C)(M)	V.P., ADMINISTRATION AND SECRETARY/EXECUTIVE ASSISTANT TO THE SECRETARY	
16) [redacted]	DONALD E. JAMES (C)(M) [redacted]	V.P., TAXES AND INVESTOR RELATIONS	
17) [redacted]	KENT T. LUCIEN (C)(M)	V.P., FINANCE & TRES	
[redacted]	MARK M. MELIDOSIAN	V.P. CENTRAL AMERICAN OPERATIONS	
18) [redacted]	BRUCE M. ROSEN (C)(M)	CONTROLLER	
19) [redacted]	BRAD J. BAKER (C)(M)	ASST. TRES - COMPLIANCE	

b6
b7C

b6
b7C

20) [redacted] CLEMENT (CM) LUM — ASST TRES - PLANNING AND ANALYSIS

21) [redacted] DEANE (DW) WENTWORTH — ASST TRES - CMSH MANAGEMENT AND ASST SEC

17 (S)

. THE NATURE OF BUSINESS IS that OF ADMINISTRATION AND AUXILIARY SERVICES, LAND DEVELOPMENT, FERTILIZER SALES.

TO: SAC, HONOLULU (58C-HN-7910)

FM: IA [redacted] b6 b7C

DANIEL INOUYE; BRIBE

ON 11/16/89, WRITER REVIEWED RECORDS AT THE DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS, BUSINESS REGISTRATION DIVISION FOR THEO H. DAVIES AND CO., LTD.

THE LATEST ANNUAL REPORT ON FILE (EFFECTIVE 12/31/88) SHOWS THE CURRENT OFFICERS AND DIRECTORS AS FOLLOWS:

NAME	POSITION	ADDRESS
22) DAVID A. HEENAN	CHAIRMAN / DIR / PRES / CEO	
23) MARTIN J. WASKOT	SR. V.P. - FINANCE TRES / DIR	
24) JOHN E. PILON	SR. V.P.	
BEVERLY C. NAGY	V.P. / ADM DIR	
25) CHARLES W. SHAFER	V.P. CONTROLLER / ASST. SEC	
MILDRED S. HAYDEN	[redacted]	
26) FRANCIS MORGAN	DIR	
27) ROBERT H. EPSTEIN	[redacted] DIR	
28) STANLEY W. HONG	[redacted] DIR	
29) ALVIN R. NEUFELDT	[redacted] V.P. / DIR	
30) JAMES R. MORRIS	[redacted] V.P.	
31) ELLSWORTH M. BUSH	[redacted] SEC	

DAVID HEENAN [redacted] b6 b7C

JAMES R. MORRIS

ELLSWORTH MACFARLANE BUSH

12 -0-

THE NATURE OF BUSINESS IS THAT OF A HOLDING COMPANY. THE MAILING ADDRESS IS P.O. BOX 3020, TAX DEPT., HON, HI 96802.

TO: SAC, HONOLULU (58C-HN-7910)

FM: IA. [redacted] b6 b7C

DANIEL INOUYE; BRIBE

ON 11/16/89, WRITER REVIEWED RECORDS AT THE DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS, BUSINESS REGISTRATION DIVISION FOR CASTLE AND COOKE, INC.

THE LATEST ANNUAL REPORT ON FILE (EFFECTIVE 12/31/88) SHOWS THE CURRENT OFFICERS AND DIRECTORS TO BE AS FOLLOWS:

b6 b7C

SOC	DIRECTORS	ADDRESS
	MILTON R. ABRAHAMS	b6 b7C
	MIKE CURB [redacted]	
	JAMES F. GARY	
	LEWIS B. HARDER	
	RAYMOND F. HERZE, III	
	DAVID H. MURDOCK	

SOC	OFFICERS	POSITION	ADDRESS
	DAVID H. MURDOCK	CHAIRMAN OF THE BOARD/ CHIEF EXECUTIVE OFFICER EXECUTIVE	
	RAYMOND F. HERZE, III	V.P. V.P.	
	WILLIAM J. HAIN	FINANCE SR. V.P. GENERAL	
	ALAN B. SELERS	COUNSEL/ CORP SEC	
	GEORGE R. HORNE	V.P.	
	BILL D. MILLS	V.P.	
	HARRY E. STEPHENS, III	~~V.P.~~ - PLANNING & BUSINESS	
	LEO F. KORMAN	V.P. AND CONTROLLER	
	DAVID B. COOPER	V.P. AND TRES	
	ANTHONY D. LUNDY	SEC ASST. CORP	
	SUSAN H. GRIMES	SEC ASST. CORP	
	PETER PANG	SEC ASST. CORP	
	MICHAEL J. HALPERN	SEC ASST. CORP	
	TOMOE KOMATA	SEC ASST.	
	DAVID W. PERRIGO	TRES	

(177)

THE NATURE OF BUSINESS IS that of FOOD PRODUCER AND MANUFACTURER, TRANSPORTATION, EQUIPMENT LEASING & REAL ESTATE.

60 (68)

Memorandum

To : SAC, HONOLULU (58C-HN-7910) (P) Date 1/11/90

From : SSA [redacted] b6 b7C

Subject : DANIEL K. INOUYE,
UNITED STATES SENATOR,
STATE OF HAWAII;
ALLEGATION OF BRIBERY BY
MATSON NAVIGATION COMPANY;
BRIBERY - LEGISLATIVE BRANCH
(OO: HN)

[redacted] Re telcal from SSA [redacted], FBIHQ, to SSA [redacted] 1/11/90, and Honolulu teletype to Bureau, 12/21/89. b6 b7C

By referenced telcal, SSA [redacted] advised that FBIHQ has authorized Honolulu's suggested investigative plan as set forth on page two of referenced teletype.

That is, further attempts to identify anonymous complainant in this matter should be discontinued. Additionally, Honolulu should interview [redacted], HAWAII PACIFIC MARITIME, and [redacted], TRANS MARINE NAVIGATION, regarding their knowledge of purported cash payoffs by MATSON NAVIGATION COMPANY to unnamed public officials (without identifying U. S. Senator INOUYE by name or office) to prevent competition in Hawaii.

In view of case agent's required travel to the Philippine Islands and to Guam to participate in trial in another matter, further investigation in this matter will be handled by SA [redacted] b6 b7C

In view of the above, this investigation is being reassigned to SA [redacted] SA [redacted] should complete investigation as expeditiously as possible and Squad Supervisor will make additional resources available as necessary.

LCU/ctm

(2)

1*

58C-HN-7910-31
SEARCHED-FOIMS____ MAN____
Indexed__Serialized____Filed
JAN 11 1990
FBI - HONOLULU

#5
1/11/90
Reassigned to [redacted]

JRA

b6 b7C

ØØ15 MRI Ø2327

PP FBIHN

DE RUEHFB #Ø191 Ø131640

ZNR UUUUU

P 122235Z JAN 9Ø

FM DIRECTOR FBI

TO FBI HONOLULU (58C-HN-791Ø)/PRIORITY/

BT

UNCLAS

CITE: //Ø622//

SUBJECT: DANIEL K. INOUYE, U.S. SENATOR, STATE OF HAWAII; ALLEGATIONS OF BRIBERY BY MATSON NAVIGATION COMPANY; BRIBERY - LEGISLATIVE BRANCH; OO: HONOLULU.

REHNTEL DATED DECEMBER 21, 1989; AND JANUARY 11, 1990, TELCALL OF BUREAU SSA [redacted] TO SSA [redacted]

b6
b7C

THIS IS TO CONFIRM REFERENCED TELCALL, WHEREIN HONOLULU WAS ADVISED THAT APPROVAL WAS GRANTED TO CONDUCT INTERVIEWS OF [redacted] AND [redacted] AS OUTLINED IN REFERENCED TELETYPE. HONOLULU IS TO ENSURE THAT U.S. SENATOR INOUYE'S NAME OR OFFICE IS NOT IDENTIFIED DURING THE INTERVIEW BY THE

58A-HN-7910-32

SEARCHED-FOIMS MAIL
Indexed Serialized Filed

b6
b7C

JAN 1

FBI - HONOLULU

[redacted]

INTERVIEWING AGENTS.

HONOLULU WILL PROMPTLY ADVISE THE BUREAU UPON COMPLETION OF THE INTERVIEWS.

BT

#Ø191

NNNN

U.S. Department of Justice

Federal Bureau of Investigation

In Reply, Please Refer to
File No.

Honolulu, Hawaii

January 25, 1990

DANIEL K. INOUYE,
UNITED STATES SENATOR,
STATE OF HAWAII;
ALLEGATIONS OF BRIBERY BY MATSON
NAVIGATION COMPANY (MNC);
BRIBERY-LEGISLATIVE BRANCH

On August 29, 1989, an anonymous caller telephonically contacted Supervisory Special Agent (SSA) [redacted] and advised he recently read a newspaper article in the HONOLULU ADVERTISER concerning FEDERAL BUREAU OF INVESTIGATION's (FBI's) public corruption effort. The caller stated he cannot identify himself for fear of retribution, however, gave a description of his bonafides. b6 b7C

The caller indicated that he had heard for years discussions among officials in the MARITIME INDUSTRY in Honolulu that MNC had paid off, and continues to make cash payoffs to United States Senator, DANIEL K. INOUYE, to prevent competition in Honolulu. The caller provided the names of two individuals, [redacted] HAWAII PACIFIC MARITIME, and [redacted], TRANSMARINE NAVIGATION, who may have information concerning the alleged bribery. In particular, the caller said that [redacted] allegedly witnessed an MNC representative deliver a suitcase full of cash to Senator INOUYE a few years ago to ensure that MNC would receive favorable consideration in Washington on MARITIME issues. This was allegedly to prevent AMERICAN PRESIDENTIAL LINES (APL) from being allowed to operate in Honolulu. b6 b7C

A review of Honolulu general, confidential and elsur indices revealed no pertinent information relating to the captioned matter for United States Senator, DANIEL K. INOUYE; MNC; [redacted] OF HAWAII PACIFIC MARITIME, b6 b7C

4 - Bureau
1 - USA, Honolulu
(2) - Honolulu
(58C-HN-7910)
MMS/lma
(7) lma

This document contains neither recommendations nor conclusions of the FBI. It is the property of the FBI and is loaned to your agency; it and its contents are not to be distributed outside your agency.

HN-7910-33
Searched
Indexed
Serialized SRJ
Filed SRJ

clsp

INCORPORATED; and [redacted] doing business as Transmarine Navigation. Additional indices and records checks were done to identify the officers of the big five corporations mentioned by the anonymous caller. These efforts failed to identify the anonymous caller who made the allegations against SENATOR INOUYE and MNC. b6 b7C

On October 13, 1989, a confidential source, who has furnished reliable information in the past, advised that Senator INOUYE attended a 1987 meeting at the PACIFIC CLUB in Honolulu, Hawaii, and was overheard stating, "APL will come in over my dead body," referring to APL's attempt to compete with MNC.

On September 18, 1989, Assistant United States Attorney (AUSA) [redacted], District of Hawaii, was advised of the bribery allegations. AUSA [redacted] advised that he would prosecute MNC officials and Senator INOUYE if the allegations could be substantiated beyond a reasonable doubt.

The attempts to identify the anonymous phone caller were unsuccessful. It was agreed that interviews would be conducted of [redacted] of HAWAII PACIFIC MARITIME, and [redacted] of TRANSMARINE NAVIGATION. On January 17, 1990, both [redacted] and [redacted] were interviewed by the FBI. Both HANSEN and GRAY denied any knowledge of payoffs being made to any public official in Hawaii by MNC or any other shipping company in Hawaii. Both [redacted] and [redacted] brought up the name of Senator INOUYE stating that talk in the local MARITIME community was that INOUYE had a close relationship with MNC. However, neither individual ever witnessed any payoffs, particularly to INOUYE, nor do they have any knowledge of the identities of any individuals who might have witnessed the alleged payoff or payoffs. b6 b7C

On January 22, 1990, the above information was discussed with AUSA [redacted] After being advised of the facts as known, AUSA [redacted] stated that he would decline prosecution in this matter, citing the fact that no evidence of a violation of Federal law had been established. b6 b7C

FD-501 (8-8-88)

FBI

TRANSMIT VIA:
- ☐ Teletype
- ☐ Facsimile
- ☒ AIRTEL

PRECEDENCE:
- ☐ Immediate
- ☐ Priority
- ☐ Routine

CLASSIFICATION:
- ☐ TOP SECRET
- ☐ SECRET
- ☐ CONFIDENTIAL
- ☐ UNCLAS E F T O
- ☐ UNCLAS

Date 1/25/90

To : Director, FBI (Attention: Criminal Investigative Division)
From : SAC, HONOLULU (58C-HN-7910) (C)
Subject : Public Corruption Data Transmittal Form

1. **Title:** *(use additional page if necessary)*
DANIEL K. INOUYE, UNITED STATES SENATOR,
STATE OF HAWAII, ALLEGATIONS OF BRIBERY BY MATSON NAVIGATION COMPANY;
BRIBERY-LEGISLATIVE BRANCH; OO: HONOLULU
Re:
Honolulu airtel to Bureau 11/13/89. (see additional administrative data)

2. ☒ **Enclosed are the original and three copies of a LHM for dissemination purposes.** *(check if appropriate)*

3. **Office of Origin File No.** 58C-HN-7910 *(include alpha)*

4. ☐ **Initial submission** ☒ **Supplemental submission** *(check one)*

5. **Date opened upon SAC authority** 9/11/89

6. **Level of subject official** *(See codes on reverse. Use additional pages, as necessary, for additional subjects.)*
Level K04 Number of Subject(s) 1
Level _____ Number of Subject(s) _____
Level _____ Number of Subject(s) _____

7. **Indicate which of the following investigative techniques have been utilized to date.** *(check all appropriate boxes)*

Code Number / Description		Code Number / Description	
Z1	☐ Acct. Tech. Assist.	Z14	☐ Pen Registers
Z2	☐ Aircraft Assist.	Z15	☐ Photo Coverage
Z3	☐ Computer Assist.	Z16	☐ Polygraph Assist.
Z4	☐ Consensual Monitoring	Z17	☐ Search Warrants Use
Z5	☐ Elsur - FISC	Z18	☐ Show Money Use
Z6	☐ Elsur - Title III	Z19	☐ Surveillance Squad Use
Z7	☐ Eng. Sect. Field Support	Z20	☐ Swat Team
Z8	☐ Eng. Sect. Tape Exams	Z21	☐ Tech. Agent
Z9	☐ Hypnosis Assist.	Z22	☐ Telephone Toll Records
Z10	☐ Ident Div. Assist.	Z23	☐ Group I UCO
Z11 (A)	☒ Symboled Informant	Z24	☐ Group II UCO
Z11 (B)	☐ Cooperating Witness	Z25	☐ Undercover - Other
Z11 (C)	☐ Cooperating Subject	Z26	☐ NCAVG/VI - CAP
Z12	☐ Lab. Div. Exams	Z27	☐ VIA
Z13	☐ Lab. Div. Field Support		

(2) Field Office
3 - FBIHQ (Enc. 4)
(1 - White-Collar Crimes Section, Public Corruption Unit)
MMS/lma
(5)

58C-HN-7910-34
Searched
Indexed
Serialized SRJ
Filed

Approved: _____ Transmitted _____ (Number) _____ (Time)

1/24/90 1/31/90

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C/SRJ

Codes for Levels of Officials

Federal

K01	President
K02	Vice-President
K03	Cabinet Level
K04	U.S. Senator
K05	U.S. Representative
K06	Judge
K07	Prosecutor
K08	Law Enforcement Official
K09	Federal Employee, GS-13 and above
K10	Federal Employee, GS-12 and below
K11	Military Personnel, commissioned
K12	Military Personnel, non-commissioned

State

L01	Governor
L02	Lt. Governor
L03	Cabinet Level
L04	Senator
L05	Representative
L06	Judge
L07	Prosecutor
L08	Law Enforcement Officer
L09	State Employee, managerial or above
L10	State Employee, less than managerial

Local

M01	Mayor - Field Office or SSRA city
M02	Mayor - Non-Field Office or SSRA city
M03	Legislator (Commissioner, Councilman,etc.) Field Office or SSRA city
M04	Legislator (Commissioner, Councilman,etc.) Non-Field Office or SSRA city
M05	Judge - Field Office or SSRA city
M06	Judge - Non-Field Office of SSRA city
M07	Prosecutor - Field Office or SSRA city
M08	Prosecutor - Non-Field Office or SSRA city
M09	Chief of Police - Field Office or SSRA city
M10	Chief of Police - Non-Field Office or SSRA city
M11	Sheriff - Field Office or SSRA city
M12	Sheriff - Non-Field Office or SSRA city

Local (Continued)

M13	Law Enforcement Officer - command position Field Office or SSRA city
M14	Law Enforcement Officer - command position Non-Field Office or SSRA city
M15	Law Enforcement Officer - ranking officer Field Office or SSRA city
M16	Law Enforcement Officer - ranking officer Non-Field Office or SSRA city
M17	Other Elected Officials - Field Office or SSRA city
M18	Other Elected Officials - Non-Field Office or SSRA city
M19	Public Employee (appointed) - Field Office or SSRA city, managerial level or above
M20	Public Employee (appointed) - Non-Field Office or SSRA city, managerial level or above
M21	Public Employee (appointed) - Field Office or SSRA city, less than managerial
M22	Public Employee (appointed) - Non-Field Office or SSRA city, less than managerial

Territorial

N01	Governor
N02	Lt. Governor
N03	Cabinet Level
N04	Senator
N05	Representative
N06	Judge
N07	Prosecutor
N08	Law Enforcement Officer
N09	Territorial Employee, managerial or above
N10	Territorial Employee, less than managerial

8. **Type of Corruption Investigated** *(check all appropriate boxes)*

Code Number/Description		Code Number/Description	
(A)	Judicial Corruption	(B)	Legislative Corruption
A1 ☐	Federal	B1 ☒	Federal
A2 ☐	State	B2 ☐	State
A3 ☐	Local	B3 ☐	Local
A4 ☐	Territorial	B4 ☐	Territorial
(C)	Contract Corruption	(D)	Regulatory Corruption
C1 ☐	Federal	D1 ☐	Federal
C2 ☐	State	D2 ☐	State
C3 ☐	Local	D3 ☐	Local
C4 ☐	Territorial	D4 ☐	Territorial

(E) Law Enforcement Corruption
E1 ☐ Federal
E2 ☐ State
E3 ☐ Local
E4 ☐ Territorial

9. **Does corruption involve drug related activity?** *(check one)* ☐ Yes ☒ No

10. **Statistical Accomplishments** *(number since last submission)*

A. Complaints	____	F. Acquittal	____
B. Informants	____	G. Recoveries	____
C. Indictments	____	H. Restitutions	____
D. Convictions	____	I. Potential Economic Loss Prevented	____
E. Pre-trial Diversions	____		

11. **Forfeiture Provisions Utilized** *(check one)* ☐ Yes ☐ No

12. **Status of Case** *(check one)*

[ ]

b7E

☒ Closed

13. **Basis for Closing** *(check one)*

☒ U.S. Attorney Declination
☐ Dismissal
☐ Acquittal
☐ Conviction
☐ Administrative by SAC (no other basis involved)

Additional Administrative Data *(if needed)*:

Honolulu teletype to Bureau 12/29/89 and Bureau teletype to Honolulu 1/12/90.

Confidential Source is [ ]

b7D

FD-302 (Rev. 3-10-82)

FEDERAL BUREAU OF INVESTIGATION

1

Date of transcription 1/25/90

[redacted] Honolulu, Hawaii, telephone number [redacted] was advised of the identity of the interviewing Agent as well as the nature of the interview. He provided the following information:

He is [redacted] with the TRANSMARINE NAVIGATION (TMN) located in Honolulu. TMN has been in business in Honolulu since May, 1988. He previously worked for a subsidiary of the [redacted]. While employed by [redacted] he heard rumors that MATSON NAVIGATION (MN) had a "friend" in Washington. [redacted] identified this individual as being Senator INOUYE. He has never heard of INOUYE or any other public official in Hawaii receiving money from MN or any other shipping company in Hawaii. He has never witnessed any payoffs, nor participated in any payoffs of any public officials. He is not aware of the identity of any other individuals that may have knowledge of payoffs, or that witnessed payoffs. He has heard comments that Senator INOUYE did not want AMERICAN PRESIDENTIAL LINES (APL) in Hawaii. He also had heard comments that INOUYE did not want repeal of the JONES ACT. However, he was not aware of the actions that INOUYE was taking in regards to the statements.

[redacted] required as to how his name had come up in this investigation. He was advised that an anonymous phone caller had provided his name. [redacted] speculated as to the identity of the anonymous phone caller, however, refused to provide a name for the individual whom he thought might have placed the call.

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b7C

b6
b7C

SEARCHED-FOLIAS____ MAN____
Indexed__Serialized SR Filed
JAN 31 1990
FBI

[redacted]

Investigation on 1/17/90 at Honolulu, Hawaii File # 58C-HN-7910 -36

b6
b7C

by SA [redacted] lma Date dictated 1/17/90

This document contains neither recommendations nor conclusions of the FBI. It is the property of the FBI and is loaned to your agency; it and its contents are not to be distributed outside your agency.

C1SRJ

FD-302 (Rev. 3-10-82)

FEDERAL BUREAU OF INVESTIGATION

1

Date of transcription 1/25/90

[redacted] telephone number [redacted] was advised of the identity of the interviewing Agent as well as the nature of the interview. He provided the following information: b6 b7C

[redacted] is [redacted] of HAWAII PACIFIC MARITIME (HPM). He has been in the shipping business in the State of Hawaii for the past [redacted] years. During that time, he has never been made aware of any payoffs to any public officials, either local, state or Federal concerning shipping in Hawaii. Specifically, he has not witnessed any payoffs made by MATSON NAVIGATION (MN) officials to any senior public official. He is aware that MN has approximately eighty-percent of the Hawaiian business. Over the years, he has heard shop talk that MN has a "friend" in Washington. However, he has never heard of MN making payoffs to any public officials. He has no idea of any other people that may have witnessed payoffs by MN, or any other shipping company in Hawaii. He is not aware of the identity of any other individual that may have heard about the alleged payoffs.

During the course of the interview, [redacted] brought up the name of Senator DANIEL INOUYE, stating that INOUYE appears to be a friend of MN. However, he said that he was not aware of any illegalities on the part of MN to influence Senator INOUYE. b6 b7C

58C-HN-7910-36
SEARCHED-FOMAS___ MAN
Indexed___ Serialized SR
JAN 31 1990
[redacted] b6 b7C

Investigation on 1/17/90 at Honolulu, Hawaii File # 58C-HN-7910-36

by SA [redacted] /lma Date dictated 1/22/90 b6 b7C

This document contains neither recommendations nor conclusions of the FBI. It is the property of the FBI and is loaned to your agency; it and its contents are not to be distributed outside your agency.

C/SRJ

FD-350 (Rev. 5-8-81)

(Mount Clipping In Space Below)

Rival vies for rich Hawaii route

Matson is fighting to bar American President Lines from the area

SPECIAL REPORT

SHIPPING

HAWAII'S LIFE LINE

One-way trip for American President A-8

Second in a series

By Russ Lynch
Star-Bulletin

OAKLAND, Calif. — So long that its tail end is almost invisible in the haze of an early dockside morning, the train stands stacked with containers after a journey from the East Coast, having picked up loads along the way.

Sophisticated equipment moves in to pluck the trailers off the flatbeds to prepare them for loading on a giant container ship heading out into the Pacific.

The train, the hundreds of containers and the ship are all parts of the system that American President Lines wants to bring into the mainland Hawaii shipping trade.

But Matson Navigation Co. is fighting to keep APL out, and so is the smaller competitor in the Hawaii containership trade, Sea-Land Service Inc.

They argue that because APL is a beneficiary of federal subsidies in both the building and operating of ships — part of the national effort to keep the United States

See SHIPPING, Page A-8

(Indicate page, name of newspaper, city and state.)

Honolulu Star-Bulletin
Honolulu, Hawaii pg. 1,8

Date: 1/24/90
Edition:

Title:

Character:
or
Classification:
Submitting Office: Honolulu

Indexing:

58C-HN-3910-37

SEARCHED ____ INDEXED ____
SERIALIZED ____ FILED ____

JAN 31 1990

FBI/DOJ

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b7C

SPECIAL REPORT

AMERICAN PRESIDENT LINES

American President Lines proposed fleet to service Hawaii:

President Lincoln
Containership
Capacity 2,900 containers

President Monroe
Containership
Capacity 2,900 containers

President Washington
Containership
Capacity 2,900 containers

Plus two smaller containerships, to be diverted into service as needed, each 2,000 container capacity.

SHIPPING: HAWAII'S LIFE LINE

SHIPPING: The Hawaii route is a battle zone

Continued from Page A-1

alive in international trades — it should not be allowed in any domestic market.

But Timothy J. Rhein, president of APL, calls some of Matson's anti-APL argument a "red herring," and says Matson uses a "phony" public posture some of the time in its battle to to keep APL out. What's more, he says, APL has no intention of starting a rate war by undercutting existing shipping lines.

Matson is "arguably the most profitable shipping line in the world" and is willing to go to great lengths to hold on to those profits by keeping competition to a minimum, Rhein said in an interview at the APL offices in the Oakland financial district, not far from the terminal area where the competition is practically side by side.

First, he says, APL has made it clear that it will forfeit any subsidy that would apply to any part of its Hawaii service.

Timothy Rhein

Second, APL hopes to get a fair share of the business but is severely limited in the amount of cargo it can haul to Hawaii, under the decisions so far in its case for federal permission to enter the trade.

APL will not, therefore, bring excess capacity to the market and, anyway, opponents are wrong when they say that there is enough capacity in West Coast-Hawaii shipping and introducing more can only lead to higher rates.

"We go down to the docks and see the cargo that has been turned down by both Sea-Land and Matson," Rhein said.

Besides, he said, "if Matson were to lose some container business to Sea-Land or APL, it would take the pressure off them to go out and spend lots of money on new ships for a trade that is always imbalanced," with business from the mainland far outweighing business to the mainland.

Meanwhile, the mere threat of added competition has already benefited Hawaii shippers, he said, even if it's only in the equipment and service improvements that Matson is making.

Rhein interprets the initial recommendation of a Department of Transportation administrative law judge to mean that APL would get up to 52 or 53 sailings a year and be allowed each year to carry up to a total of 28,200 FEUs, or "40-foot equivalent unit" containers. He sees that as "not a huge amount," a maximum of 548 containers a week.

That would be about one-fifth of the weekly capacity into Hawaii by Matson, which says its West Coast-Hawaii capacity now runs to 2,800 containers.

As to the hotly argued subsidy question, Rhein said that APL is a subsidized carrier because the federal government asked it to be, so as to protect American shipping and create trained American crews in the face of cutthroat competition from low-wage foreign firms.

APL has offered to forfeit any subsidy for any part of its planned mainland-Hawaii service, even all the way out to Guam, and claims that it is not out to use any unfair advantage.

"It's just time for a little competition," Rhein said.

Matson says it is not afraid of fair competition, but that "APL does benefit overall from the operating subsidy and that there is no way it can separate that out just for the Hawaii trade.

"Subsidized carriers should stay out of the domestic trade, period," said Matson's executive vice president and chief operating officer C. Bradley Mulholland. "They're a subsidized carrier by choice. They know the rules, and they're seeking to change them," he said.

While those arguments go on, however, APL is clearly preparing to enter the Hawaii market, and the word in the shipping trade is that it believes it can get through the regulatory hurdles in a matter of months.

Over lunch at an Oakland waterfront restaurant popular among

shipping types. Gregory Grebe, the APL vice president who has been assigned to organize its Hawaii service, talks cheerfully about the way he has already lined up this crane or that piece of handling equipment to move it to Hawaii.

He says the container yard people don't like to see him come around because they're afraid they'll lose some equipment.

APL already has tentative state approval to use waterfront space at Fort Armstrong, where Matson had its Honolulu facilities before it moved to Sand Island.

Tomorrow: Sea-Land Service is succeeding in competition with Matson.

Limited runs planned by American

Its service to Hawaii will be only one-way and weekly

By Russ Lynch
Star-Bulletin

AMERICAN President Lines is one of the giants of Pacific shipping, but would put only a small part of its capacity to work in the Hawaii trade. The ships would not run both ways between Hawaii and the West Coast, but only call at Hawaii outbound from the mainland, on the way to pick up imports from Asia.

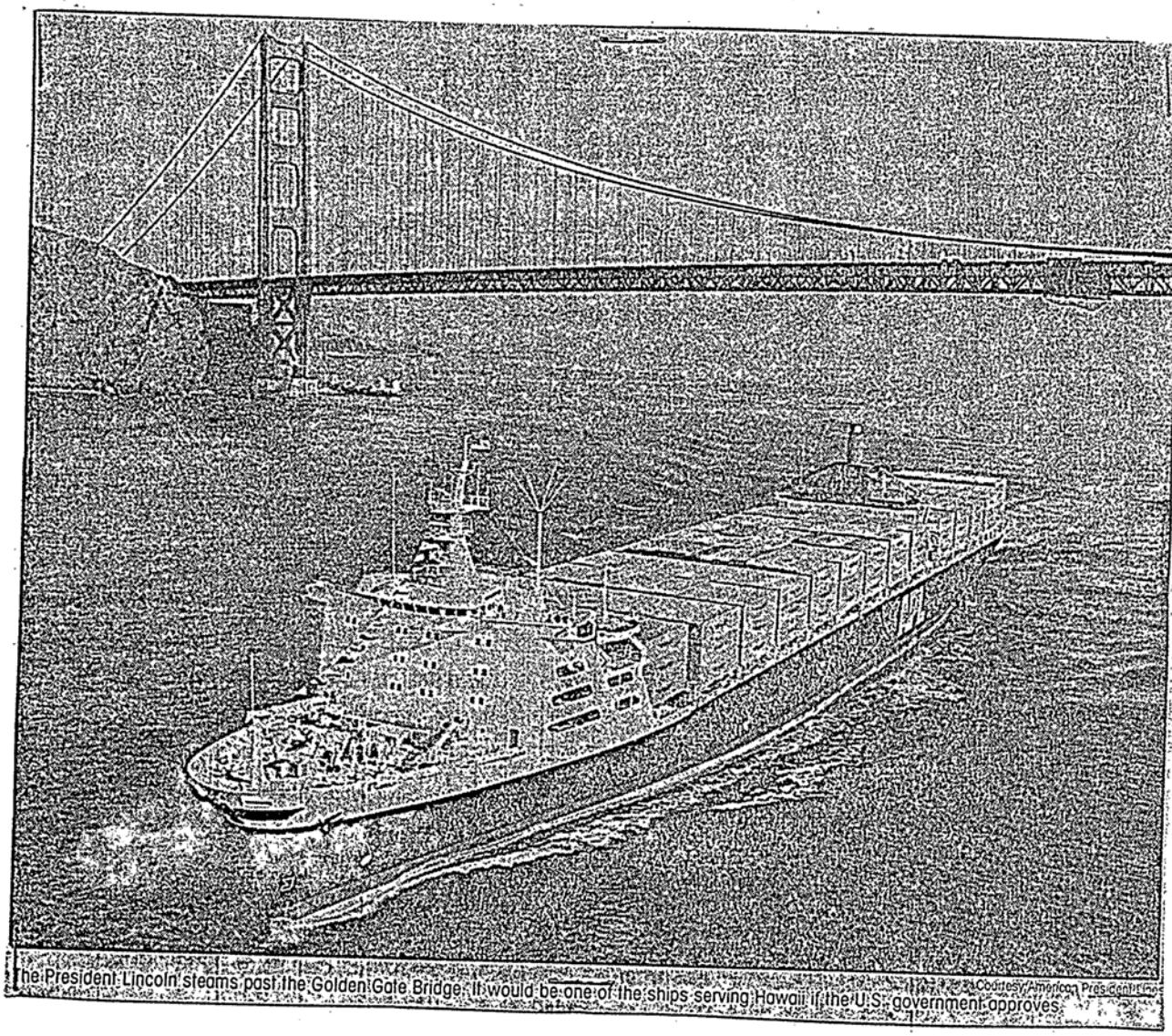
Its plan is for a weekly service, starting in Long Beach, the big outbound gateway of Los Angeles; moving north to pick up more cargo at Oakland; and then calling at Honolulu, Guam, Taiwan and Japan, before an express run back to Long Beach.

Making the Honolulu calls would be three C-9 vessels, the largest containerships built in the United States, each with the capacity to handle the equivalent of 2,800 20-foot containers. They would be supplemented by two C-8 vessels, each able to handle 2,000 20-foot units.

"We certainly won't be as frequent as Matson," which plans 178 calls in Hawaii this year, APL's president Timothy Rhein said. APL will be able to offer "intermodalization" because it has the largest network of double-stack container trains in the nation, including a daily train from New York to Los Angeles than can handle 280 containers.

This is the type of operation that brought the "land bridge" concept to life, APL says. APL can deliver cargo from Yokohama to New York in 15 days by shipping it across the Pacific and hauling it across the continent by rail. The fastest that cargo can get from Yokohama to New York by using only sea transportation is 23 days.

In the Far East, APL operates 13 feeder vessels that haul cargo from smaller ports to its major terminals, for transfer to the big containerships. Overall, APL has 23 vessels, all operating in the Pacific-Asia trade.



The President Lincoln steams past the Golden Gate Bridge. It would be one of the ships serving Hawaii if the U.S. government approves.

Courtesy American President Co.

FD-350 (Rev. 5-8-81)

(Mount Clipping In Space Below)

Newcomer Sea-Land doing well

It's aiming to increase its capacity to the islands

SPECIAL REPORT

SHIPPING

HAWAII'S LIFE LINE

Hawaiian Marine cuts Isle service C-1

Last in a series

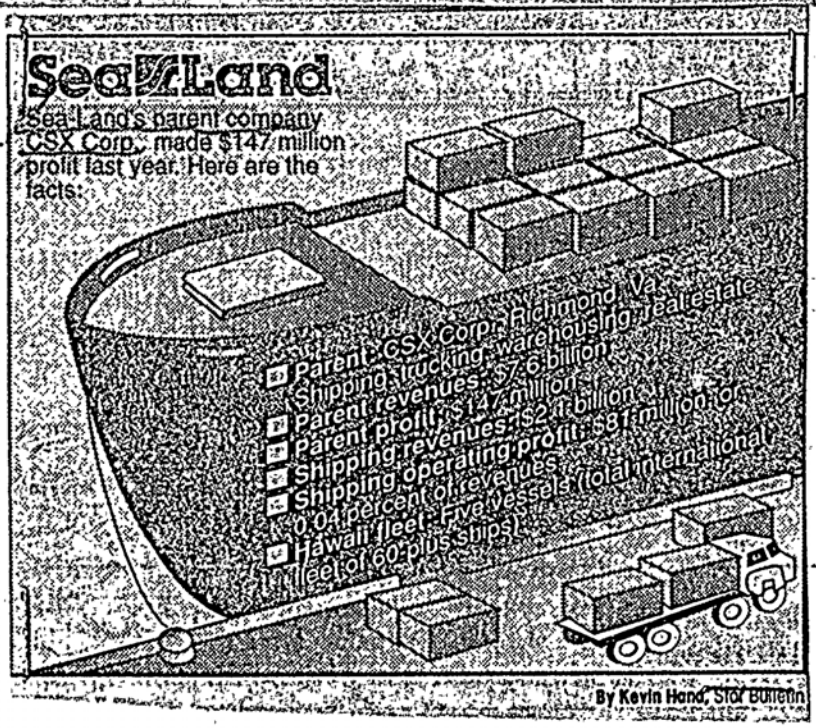
By Russ Lynch
Star-Bulletin

FOR a new hotel on Lanai, Sea-Land Service Inc. brought in marble from Italy. It was loaded into a Sea-Land container at the production plant in Italy, trucked to a port, shipped across the Atlantic, hauled across the country by truck and train, transported by containership to Sea-Land's Honolulu terminal at Sand Island, and barged to Lanai.

To handle occasional shortages in macadamia production, Sea-Land has shipped nuts from the Caribbean, through its Atlantic services, transported them to the West Coast, and shipped them to Hawaii.

Those are some of the examples of what is possible in today's highly sophisticated intermodal freight businesses, and Sea-Land's Hawaii link is part of one of the world's biggest transportation-related companies.

See SEA-LAND, Page A-8



By Kevin Hand, Star-Bulletin

(Indicate page, name of newspaper, city and state.)
Honolulu Star-Bulletin
Honolulu, Hawaii pg. 1

Date: 1/25/90
Edition:

Title:

Character:
or
Classification:
Submitting Office: Honolulu

Indexing:

HQ 58C-7910-38

INDEXED FILED JAN
Indexed Serialized Filed

JAN 31 1990

FBI/DOJ

SPECIAL

Sea-Land

REPORT

Sea-Land Service Inc. Pacific Ocean fleet

Sea-Land Hawaii
Containership
Capacity 1,408 containers

Sea-Land Trader
Containership
Capacity 2,100 containers

SHIPPING: HAWAII'S LIFELINE

Sea-Land Pacific
Containership
Capacity 2,100 containers

Sea-Land Navigator
Containership
Capacity 2,100 containers

Sea-Land Enterprise
Containership
Capacity 2,100 containers

SEA-LAND: It plans increases in island service

Continued from Page A-1

the CSX Corp.

Based in Richmond, Va., CSX owns New Jersey-based Sea-Land, which has a fleet of more than 60 ships in worldwide trade, plus a vast network of trucking and rail operations.

Like historic competitor Matson, Sea-Land has no government operating subsidy. Also like Matson, it opposes American President Lines' proposed entry on the grounds that APL does have a subsidy.

Meanwhile, Sea-Land is comfortable with the level of Hawaii freight business it has built up, in competition with Matson and some barge lines, in the just under 2½ years it has been in the trade, says William J. Kenwell, Sea-Land's Hawaii-Guam vice president and general manager.

The five containerships that Sea-Land uses in its Pacific Express service from the West Coast to Hawaii, Guam, Taiwan and back to the West Coast, were built, for the previous owner, with a U.S. construction subsidy and therefore are required by law to go into the foreign routes after their Hawaii-Guam stops.

William Kenwell

In all other respects, however, the ships operate as domestic U.S. vessels. For example, there is no restriction on how many stops they can make in Hawaii on the way out into the Pacific or on how much cargo they can bring here.

In fact, Sea-Land will soon become totally domestic in this trade. The period under which it is required to go foreign because of the construction subsidies runs out in 1993.

Sea-Land could then turn around and make trips directly back to the mainland from Hawaii, competing head to head with Matson and domestic barge lines in the two-way trade, Kenwell said.

Whether that will happen remains to be seen.

Meanwhile, the domestic leg of its Pacific service has been a success for Sea-Land, which entered the Hawaii trade in late 1987, in the wake of the U.S. Lines bankruptcy.

Successful enough, Kenwell said, for Sea-Land to plan an increase in its capacity into Hawaii. The line will add at least one additional voyage each two weeks, probably as soon as April, to what is now once-a-week service.

Sea-Land, like the others, does not disclose its market share. If the

amount attributed to Matson, 70-75 percent of the trade, is correct, however, and barge lines account for some 5 percent of the business, as waterfront watchers believe, that leaves Sea-Land with possibly 20 percent of the business.

Sea-Land's entry to the Hawaii trade came about because of the failure of another shipping line, U.S. Lines, that had operated the same type of West Coast-Hawaii-Asia service. U.S. Lines went bankrupt in 1987, not because of the Hawaii operation but because of an over-ambitious shipbuilding expansion for the Pacific-Asia routes, when it built 12 new jumbo containerships at a cost of hundreds of millions of dollars.

Sea-Land filled the gap for a few months with a couple of its own smaller ships, spent $80 million to buy five former U.S. Lines ships at auction and and launched its all-containership Pacific Express service, backed by a commitment to spend another $200 million in new shoreside equipment.

It operates in such a way that once every week, a containership sails from Long Beach, Calif., to Oakland, then to Honolulu and Guam, and on to Okinawa and Kaohsiung, Taiwan.

The ships then return directly to Long Beach.

That means cargo gets to Honolulu six days out of Long Beach and four days out of Oakland.

Kenwell said that, while the business is operating satisfactorily, higher rates are justified and Sea-Land, once it has studied the details of Matson's recent 3.6 percent rate increase filing, probably will match it.

Sea-Land has also built up a significant Hawaii-Guam trade, but not at satisfactory rates because of earlier rate wars, Kenwell said.

Rate increases are also needed there, he said.

Like Matson, Sea-Land does not believe that new competition from APL would lead to lower rates, believing instead that APL would act as a spoiler, diverting business from the others and, in the end, forcing rates higher as unit costs rise.

But the main reason Sea-Land is opposing APL is because APL is subsidized.

That battle will drag on, said Sea-Land's head office attorney, Stuart Breidbart, vice president for regulatory affairs in Edison, N.J.

The case is being considered by the maritime administrator, who must make a recommendation to the secretary of Transportation.

Matson and Sea-Land have filed voluminous arguments and APL's filing alone went to hundreds of pages.

But even if the top transportation officials approve APL's application it won't end there, because Matson and Sea-Land have both vowed to take the matter all the way through the courts.

Memorandum

To : SAC, HONOLULU (58C-HN-7910) (P) Date 1/23/90

From : IA [redacted]

b6
b7C

Subject: DANIEL INOUYE;
BRIBERY
OO: HONOLULU

On 12/1/89, no record could be located for AMERICAN PRESIDENTIAL LINES at the Department of Commerce and Consumer Affairs, Business Registration Division.

Delay in reporting is due to stenographic delinquency in the Honolulu Division, of which the Bureau is aware.

2 - Honolulu
GDM:mao
(2)

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b7C

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58C-HN-7910-40

SEARCHED-FOIMS____ MAN____
Indexed__ Serialized__ Filed__

FEB - 7 1990

FBI - HONOLULU

[redacted] JRA

58C-HN-7910
GDM:mao

1

The following investigation was conducted by Investigative Assistant (IA) [redacted]

b6
b7C

On December 15, 1989, IA [redacted] obtained a copy of the latest annual report on file at the Department of Commerce and Consumer Affairs, Business Registration Division for SEA LAND SERVICES.

Delay in reporting is due to stenographic delinquency in the Honolulu Division, of which the Bureau is aware.

58C-HN-7910 -41

Memorandum

To : SAC, HONOLULU (58C-HN-7910) (P) Date 1/23/90

From : IA [redacted] b6 b7C

Subject: DANIEL INOUYE;
BRIBERY
OO: HONOLULU

On 11/16/89, IA [redacted] reviewed records at the Department of Commerce and Consumer Affairs, Business Registration Division, for C. BREWER AND COMPANY, LTD. b6 b7C

The latest annual report on file (effective 12/31/88) shows the current officers and directors as follows:

SOCIAL SECURITY ACCOUNT NUMBER	DIRECTORS	ADDRESS
[redacted]	WILLIAM A. BOURS	[redacted]
	ALEXANDER BRODY	
	JWA BUYERS	
	ROBERT M. FUGIMOTO	
	SHERIDAN C.F. ING.	
	RICHARD W. KAZMAIER, JR.	
	PAUL C.T. LOO	
	Dr. FUMIO MATSUDA	

b6 b7C

b6 b7C

2 - Honolulu
GDM:maomao
(2)

Delay in reporting is due to stenographic delinquency in the Honolulu Division, of which the Bureau is aware.

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[redacted]

b6 b7C

58C-HN-7910

SOCIAL SECURITY ACCOUNT NUMBER	DIRECTORS	ADDRESS
[redacted] b6 b7C	JEAN E. ROLLES JOHN J.F. SHERRERD	[redacted] b6 b7C

SOCIAL SECURITY ACCOUNT NUMBER	OFFICERS	POSITION	ADDRESS
[redacted] b6 b7C	JWA BUYERS	Chairman of Board/ President	[redacted] b6 b7C
	JAMES S. ANDRASICK	Executive Vice President/ Chief Financial Officer	
	J. ALAN KUGLE	Executive Vice President/General Council	
	M.J. TILKER	Executive Vice President	
	M.F. HANNEMANN	Vice President, Corporate Development	
(Unknown)	JAMES G. HIGGINS	Vice President, Administration and Secretary/ Executive Assistant to the Secretary	
[redacted]	DONALD E. JAMES	Vice President, Taxes and Investor Relations	
	KENT T. LUCIEN	Vice President, Finance and Treasurer	

58C-HN-7910

SOCIAL SECURITY ACCOUNT NUMBER	OFFICERS	POSITION	ADDRESS
b6 b7C [redacted]	MARK M. MELIDOSIAN	Vice President, Central American Operations	[redacted] b6 b7C
	BRUCE M. ROSEN	Controller	
	BRAD S. BAKER	Assistant Treasurer/ Compliance	
	CLEMENT LUM	Assistant Treasurer/ Planning and Analysis	
	DEANE WENTWORTH	Assistant Treasurer/ Management and Assistant Secretary	

The Nature of business is that of administration and auxiliary services, land development, and fertilizer sales.

Memorandum

To : SAC, HONOLULU (58C-HN-7910) (P) Date 1/23/90

From : IA [redacted] b6 b7C

Subject: DANIEL INOUYE;
BRIBERY
OO: HONOLULU

On 11/16/89, IA [redacted] reviewed records at the Department of Commerce and consumer Affairs, Business Registration Division, for THEO H. DAVIES AND COMPANY. LTD. b6 b7C

The latest annual report on file (effective 12/31/88) shows the current officers and directors as follows:

DIRECTORS	POSITION	ADDRESS
DAVID A. HEENAN	Chairman/Director/ President/CEO	[redacted] b6 b7C
MARTIN J. JASKOT	Senior Vice President - Finance, Treasurer/Director	
JOHN E. PILON	Senior Vice President	
BEVERLY C. NAGY	Vice President/ Administration Director	
CHARLES W. SHAFER	Vice President	
MILDRED S. HAYDEN	Controller/ Assistant Secretary	
FRANCIS MORGAN	Director	
ROGER H. EPSTEIN	Director	
STANLEY W. HONG	Director	

(2) - Honolulu
GDM/mao
(2)

Delay in reporting is due to stenographic delinquency in the Honolulu Division, of which the Bureau is aware.

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FEB 9 1990
FBI - HONOLULU
[redacted] b6 b7C

#5

58C-HN-7910

DIRECTORS	POSITION	ADDRESS
ALVIN R. NEUFELDT	Vice President/ Director	[redacted]
JAMES R. MORRIS	Vice President	
ELLSWORTH M. BUSH	Secretary	

b6
b7C

The nature of business is that of a holding company. The mailing address is Post Office Box 3020, Tax Department, Honolulu, Hawaii 96802.

Memorandum

To : SAC, HONOLULU (58C-HN-7910) (P) Date 1/23/90

From : IA [redacted] b6 b7C

Subject: DANIEL INOUYE;
BRIBERY
OO: HONOLULU

On 11/16/89, IA [redacted] reviewed records at the Department of Commerce and consumer Affairs, Business Registration Division, for ALEXANDER AND BALDWIN, INC. b6 b7C

The latest annual report on file (effective 12/31/88) shows the current officers and directors as follows:

DIRECTORS	ADDRESS
JOHN D. BELLINGER	[redacted]
LEONARD E. DENLEA, JR.	
RALPH T. KING	
CARSON R. MC KISSICK	
ROBERT G. REED, III	
MARYANNA G. SHAW	
CHARLES M. STOCKHOLM	
ALEXANDER C. WATERHOUSE	

b6 b7C

Delay in reporting is due to stenographic delinquency in the Honolulu Division, of which the Bureau is aware.

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58C-HN-7910 - 44
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Indexed Serialized Filed
FEB 9 1990
FBI - HONOLULU
[redacted]

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58C-HN-7910

DIRECTORS	POSITION	ADDRESS
ROBERT J. PFEIFFER	Chairman of the Board/ Chief Executive Officer	
JOHN C. COUCH	President/Chief Operating Officer	
FRED L. FLEISCHMANN	Senior Vice President	
G. STEPHEN HOLADAY	Senior Vice President/ Chief Financial Officer	
MICHAEL J. MARKS	General Counsel/ Secretary	
ROBERT K. SASAKI	Senior Vice President	
EDWIN S.N. WONG	Senior Vice President	
RICHARD F. CAMERON	Vice President	
KEITH A. GOTO	Vice President	
KOBE SHOJI	Vice President	
S. TIM SOGGIN	Vice President	
JUDITH A. WILLIAMS	Vice President	
MARYELLIE K. MOORE	Treasurer	
R. DOUGAL CROWE	Controller	
BEVERLY J. GREEN	Assistant Secretary	

b6
b7C

58C-HN-7910

DIRECTORS	POSITION	ADDRESS
SUMAE TSUHA	Assistant Secretary	[redacted]
ROBERT P. WILSON	Assistant Treasurer	

b6
b7C

The type of business is that of agriculture. The mailing address is Post Office Box 3440, Honolulu, Hawaii 96801.

Memorandum

To : SAC, HONOLULU (58C-HN-7910) (P) Date 1/23/90

From : IA [redacted] b6 b7C

Subject: DANIEL INOUYE;
BRIBERY
OO: HONOLULU

On 11/16/89, IA [redacted] reviewed records at the Department of Commerce and consumer Affairs, Business Registration Division, for CASTLE AND COOKE, INC. b6 b7C

The latest annual report on file (effective 12/31/88) shows the current officers and directors as follows:

SOCIAL SECURITY ACCOUNT NUMBER	DIRECTORS	ADDRESS
[redacted] b6 b7C	MILTON R. ABRAHAMS	[redacted] b6 b7C
	MIKE CURB	
	JAMES F. GARY	
	LEWIS B. HARDER	
	RAYMOND F. HENZE, III	
	DAVID H. MURDOCK	

SOCIAL SECURITY ACCOUNT NUMBER	DIRECTORS	POSITION	ADDRESS
[redacted] b6 b7C	DAVID H. MURDOCK	Chairman of Board/ Chief Executive Officer	[redacted] b6 b7C

(2) Honolulu
GDM:mao MAO
(2)

Delay in reporting is due to stenographic delinquency in the Honolulu Division, of which the Bureau is aware.

58C-HN-7910 -45
SEARCHED-FOIMS MAN
Indexed Serialized Filed
FEB 9 1990
FBI - HONOLULU

#5 [redacted] b6 b7C

SOCIAL SECURITY ACCOUNT NUMBER	DIRECTORS	POSITION	ADDRESS
[redacted]	RAYMOND F. HENZE, III	Executive Vice President	[redacted]
	WILLIAM J. HAIN	Vice President, Finance	
	ALAN B. SELLERS	Senior Vice President/General Council/Corporate Secretary	
	GEORGE R. HORNE	Vice President	
	BILL D. MILLS	Vice President	
	HARRY E. STEPHENS, III	Vice President - Planning and Business Development	
	LEO F. KORMAN	Vice President, Controller	[redacted]
	DAVID B. COOPER	Vice President, Treasurer	
	ANTHONY D. LUNDY	Vice President, Secretary	
	SUSAN H. GRIMES	Assistant Corporate Secretary	
	PETER PANG	Assistant Corporate Secretary	
	MICHAEL J. HALPERN	Assistant Corporate Secretary	

b6
b7C

b6
b7C

58C-HN-7910

SOCIAL SECURITY ACCOUNT NUMBER	DIRECTORS	POSITION	ADDRESS
b6 b7C [redacted]	TOMOE KOMATA	Assistant Corporate Secretary	[redacted] b6 b7C
	DAVID W. PERRIGO	Assistant Treasurer	

The nature of business is that of food producer and manufacturer, transportation, and equipment leasing and real estate.

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BE SURE NAME, BUSINESS AND ADDRESS MATCH YOUR FILE.

SUBSTITUTE REPORT

This report has been prepared for:

SUBSCRIBER: 001-090852L (HONOLULU)

b6 b7C

09021 THIS REPORT MAY NOT BE REPRODUCED IN WHOLE OR IN PART IN ANY MANNER WHATEVER 018060

SPECIAL NOTICE

SUBSTITUTE REPORT TO CORRECT CONTENT.

DUNS: 00-896-5428
CASTLE & COOKE, INC

10900 WILSHIRE BLVD, STE 1500
AND BRANCH(ES) OR DIVISION(S)
LOS ANGELES CA 90024
TEL: 213 824-1500

DATE PRINTED
FEB 09 1990

GROWER OF FRUITS & VEGETABLES; PROCESSER OF CANNED FRUITS & VEGETABLES; MFG SUGAR

SIC NOS.
01 79 01 74 01 75
01 61 51 48 20 33

RATING 5A2

STARTED 1851
EMPLOYS 42,000(90 HERE)

(X) JRA

CHIEF EXECUTIVE: DAVID H MURDOCK, CHB

SPECIAL EVENTS

02/08/90 During its second quarter, the Company announced that it was actively considering restructuring by splitting into two separate entities, Dole Food Company and a real estate development company, presently operating under the name, Oceanic Properties, Inc. The process of implementing the split could take nine months or longer.
02-09(4Z4 /444) 00000 053678 NH

58C-HN-7910-46

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Indexed Serialized Filed
FEB 20 1990
FBI - HONOLULU

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b6 b7C

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SEE REVERSE SIDE FOR GLOSSARY OF TERMS

THIS REPORT, FURNISHED PURSUANT TO CONTRACT FOR THE EXCLUSIVE USE OF THE SUBSCRIBER AS ONE FACTOR TO CONSIDER IN CONNECTION WITH CREDIT, INSURANCE, MARKETING OR OTHER BUSINESS DECISIONS, CONTAINS INFORMATION COMPILED FROM SOURCES WHICH DUN & BRADSTREET, INC. DOES NOT CONTROL AND WHOSE INFORMATION, UNLESS OTHERWISE INDICATED IN THE REPORT, HAS NOT BEEN VERIFIED. IN FURNISHING THIS REPORT, DUN & BRADSTREET, INC. IN NO WAY ASSUMES ANY PART OF THE USER'S BUSINESS RISK, DOES NOT GUARANTEE THE ACCURACY, COMPLETENESS, OR TIMELINESS OF THE INFORMATION PROVIDED, AND SHALL NOT BE LIABLE FOR ANY LOSS OR INJURY WHATEVER RESULTING FROM CONTINGENCIES BEYOND ITS CONTROL OR FROM NEGLIGENCE. 9R2-10 (780128)

Business Information Report Glossary of Terms

Rating:

One of three designations is displayed:

1. **Capital and Credit Rating**—an overall appraisal of a firm's financial strength and credit worthiness, as assigned by a D&B Analyst. Financial strength is based on tangible net worth. Credit worthiness is a composite evaluation of several factors, including payment performance, management experience, financial condition and banking record (see Rating Key below).
2. **Employee Range (ER) designation**—a designation based on number of employees, which is assigned to firms in particular lines of business for which D&B does not provide a Capital and Credit Rating (e.g., banks, insurance companies, hospitals).
3. **——(Blank Symbol)**—used when the information available to D&B either does not permit the classification of the firm within a condensed rating system or is insufficient to assign a Capital and Credit Rating. The presence of a—— does not mean that credit should be denied but, depending on the circumstances including the amount of credit requested, may suggest that further information be requested from this and other D&B reports and/or the credit applicant.

Key to Ratings

Estimated Financial Strength			Composite Credit Appraisal			
			High	Good	Fair	Limited
5A	$50,000,000	and over	1	2	3	4
4A	$10,000,000 to	49,999,999	1	2	3	4
3A	1,000,000 to	9,999,999	1	2	3	4
2A	750,000 to	999,999	1	2	3	4
1A	500,000 to	749,999	1	2	3	4
BA	300,000 to	499,999	1	2	3	4
BB	200,000 to	299,999	1	2	3	4
CB	125,000 to	199,999	1	2	3	4
CC	75,000 to	124,999	1	2	3	4
DC	50,000 to	74,999	1	2	3	4
DD	35,000 to	49,999	1	2	3	4
EE	20,000 to	34,999	1	2	3	4
FF	10,000 to	19,999	1	2	3	4
GG	5,000 to	9,999	1	2	3	4
HH	Up to	4,999	1	2	3	4

General Classification

Estimated Financial Strength			Composite Credit Appraisal		
			Good	Fair	Limited
1R	$125,000	and over	2	3	4
2R	$50,000 to	$124,999	2	3	4

When the designation "1R" or "2R" appears, followed by a 2, 3 or 4, it is an indication that the Estimated Financial Strength, while not definitely classified, is presumed to be in the range of the ($) figures in the corresponding bracket, and while the Composite Credit Appraisal cannot be judged precisely, it is believed to fall in the general category indicated.

Key to Employee Range Designations

ER1	1000 or more	Employees
ER2	500-999	Employees
ER3	100-499	Employees
ER4	50-99	Employees
ER5	20-49	Employees
ER6	10-19	Employees
ER7	5-9	Employees
ER8	1-4	Employees
ERN		Not Available

Payments:

Payments Reported—the date the payment status is entered or updated from information provided to D&B by the firm's creditor.

Paying Record—shows how the firm paid a particular creditor during a 12 month period prior to the information being reported to D&B. The following manners of payment may appear in this section:

Antic—means the firm anticipates or makes payments prior to the date of invoice.
Disc—means the firm pays invoices on time to take advantage of discounts for early payment.
Ppt—means the firm pays promptly according to terms.
Slow—means the firm pays beyond terms. Slow xxx days reflects the number of days beyond terms invoices were paid.
Ppt-Slow—means the firm's manner of payment varies. Some invoices are paid on time while others are paid beyond terms.
Placed for Collection—means the account has been turned over to a third party for collection.
(#)—appears when a creditor has provided a trade experience without a manner of payment. The number represents the position of the experience in the Payments Reported section of the report *(e.g.,* (4) means the 4th listed experience).

Amounts—paid accounts are shown with a zero balance. The absence of a dollar amount or a zero indicates the creditor did not provide a High Credit, Now Owes and/or Past Due amount.

High Credit—highest amount of credit provided to the firm by this creditor during the previous 12 months.

Now Owes—total amount currently owed to this creditor.

Past Due—amount under "Now Owes" which is overdue.

Selling Terms—credit terms provided to this firm by the creditor *(e.g.,* N30 or Net 30 means full payment is due within 30 days. 2/10 N30 means a 2% discount may be deducted from an invoice if it is paid within 10 days; otherwise payment in full is due within 30 days).

Last Sale Within—number of months since last sale.

The information shown may not represent the full extent of the firm's trade relationships.

Special Events:

Highlights significant activities or changes in the business. May include bankruptcy details; changes in ownership, officers, partners or business location; fire or other disaster details; interim financial results, and other major events.

Update:

Reflects new or revised information obtained since the last time the report was fully revised.

Finance:

Contains financial data from audited or unaudited accountants' figures, from unaudited figures prepared from the books of management or from management's estimates of assets, liabilities, sales and profits. No audit is conducted by Dun & Bradstreet. Financial figures may also be obtained from public record and other reliable outside sources. Under certain conditions, some financial data may come from a D&B Analyst's estimates of certain assets and sales.

Banking:

May include checking/savings average account balances, previous and current borrowing history and a determination of whether the overall banking relations are satisfactory. This information is normally provided directly by a bank or banks. The information shown may not represent the full extent of the firm's banking relationships.

Public Filings:

May include public record information such as suits, judgments, tax liens and Uniform Commercial Code Filings. May also contain applicable releases and status updates of public record items.

History:

Provides background details on the company, including the year started, incorporation details, changes in control and ownership information. May also profile the business experience of the company's principals or owners. May contain year of birth, marital status, educational background and the names and business description of any affiliated companies. This information is generally provided to D&B by the company's management.

Operations:

Describes what the firm does, its number of employees, a description of its facilities, and its general locations. It may also provide name and location of branch operations, plus identify and describe any subsidiary businesses. This information is generally provided by the company's management.

FD-302 (Rev. 3-10-82)

FEDERAL BUREAU OF INVESTIGATION

- 1 -

Date of transcription 2/7/90

[redacted] telephonically contacted the Federal Bureau of Investigation (FBI) and provided the following information:

He received a phone call this past weekend (January 20-21, 1990), from a [redacted] advised that he had suspicions that [redacted] had been the individual who had phoned an anonymous complaint to the FBI concerning payoffs in the Hawaii shipping industry. [redacted] admitted that he had phoned the FBI. [redacted] told him that he [redacted]) had provided [redacted] name, as well as [redacted] name to the FBI. b6 b7C

[redacted] referenced a conversation that had allegedly occurred at their [redacted] regarding payoffs. He did not remember this conversation. He said that [redacted] had been [redacted] approximately [redacted] years ago. Because of [redacted] b6 b7C

Investigation on 1/22/90 at Honolulu, Hawaii File # 58C-HN-7910 -47

by SA [redacted]:bad Date dictated 2/5/90 b6 b7C

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FD-302 (Rev. 3-10-82)

FEDERAL BUREAU OF INVESTIGATION

- 1 -

Date of transcription 2/7/90

telephone [redacted] was advised of the identity of the interviewing agent as well as the nature of the interview. He provided the following information:

He said that he had been contacted by [redacted] this past weekend (January 20-21, 1990). [redacted] told him that he [redacted] had been contacted by the Federal Bureau of Investigation (FBI), the past week. [redacted] said that the FBI told him that they had received an anonymous phone call alleging that payoffs had been made to public officials in return for helping Matson Navigation (MN). [redacted] further told him that his [redacted] name was mentioned. b6 b7C

He told [redacted] that he had called the FBI and provided [redacted] name as well as the name of [redacted] as having knowledge of payoffs to Senator DANIEL INOUYE. He said that he reminded [redacted] of a conversation that had occurred at [redacted] concerning the subject of payoffs. The individuals who participated in this conversation were [redacted] and himself. He said that [redacted] mentioned the fact that he had been at a [redacted] with employees of [redacted] told them that one of the [redacted] employees had a suitcase of money that was going to be given to Senator INOUYE. [redacted] did not say whether the payoff actually occurred. However, he said that [redacted] told them that he had verified through banking sources that the cash had been prepared by a local bank (name unknown). This conversation with [redacted] and [redacted] occurred approximately [redacted] years ago. b6 b7C

He does not know whether [redacted] or [redacted] would acknowledge that this conversation took place. In regards to [redacted] he said that [redacted] and that if he gets involved, [redacted]. He thinks that [redacted] might be reluctant to talk due to the fact that [redacted] has been in the shipping business in Hawaii for [redacted] Besides these two individuals, he is not aware of the identity of any other individuals that may have knowledge of payoffs to Senator INOUYE or other public officials. b6 b7C

Investigation on 1/22/90 at Honolulu, Hawaii File # 58C-HN-7910 -48

by SA [redacted] :bad Date dictated 1/22/90 b6 b7C

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58C-HN-7910 - 48

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FEB 20 1990

FBI - HONOLULU

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FD-302 (Rev. 3-10-82)

FEDERAL BUREAU OF INVESTIGATION

Date of transcription 2/7/90

[redacted] telephonically contacted the Federal Bureau of Investigation (FBI) and provided the following information:

[redacted] advised that he spoke with [redacted] the previous weekend (January 20-21, 1990). [redacted] told him that he [redacted] had been contacted by the FBI regarding knowledge of payoffs to public officials involved with the shipping industry. He said that following the call from [redacted] thought about the anonymous caller who provided his name to the FBI. He decided that this caller's name was [redacted] had been an employee of [redacted] Approximately [redacted] years ago, [redacted] Following [redacted] made harassing phone calls to his [redacted] house for approximately one year. He said that [redacted] and believes that [redacted] phone call to the FBI may have been continuing harassment by [redacted]

b6
b7C

Investigation on 1/22/90 at Honolulu, Hawaii File # 58C-HN-7910 ~49

by SA [redacted]:bad Date dictated 1/22/90

b6
b7C

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CRH

FD-350 (Rev. 5-8-81)

(Mount Clipping in Space Below)

Matson stretches overseas

☐ It invests millions of dollars in its foreign operations

By Russ Lynch
Star-Bulletin

HAWAII'S old shipping company, Matson Navigation Co., has gone international with a major capital commitment and the quick buildup of a container leasing business.

Matson believes its experience as a pioneer of container shipping puts it in a good position to succeed in the highly competitive business, and top management of its Hawaii parent, Alexander & Baldwin Inc., share that confidence.

Last April, Matson's board of directors received and approved the idea, along with the initial funding of $49.1 million for buying containers and setting up overseas offices, and the company is prepared to invest some $50 million a year for the next four years to expand it.

Before the proposal went to the board, Fred Gutterson, a 25-year transportation veteran who had spent 18 years in container leasing, was in the wings. The formation of Matson Leasing Co. was approved, he was named president and chief executive officer, and the leasing business went into full gear.

The actual cash came through in the fourth quarter, and Gutterson implemented plans.

Container manufacturers in Korea, Taiwan and China delivered the equivalent of 8,000 20-foot containers (a mixed bag of sizes to suit customers' needs) before the end of 1989. The company plans to build an inventory of at least 100,000 units within the next four years.

Matson Leasing has marketing and sales offices in Tokyo, Hong Kong, Singapore, London, Paris and Zurich, and will soon open one in New York. It has agency agreements in nearly a dozen other cities in Europe and Asia.

"We went from a conceptual idea in the first quarter of 1989 to a full-on operating leasing company in the fourth quarter," said C. Bradley Mulholland, executive vice president and chief operating officer of Matson.

It was achieved despite the potential trauma of a top management reshuffle at Matson. Mike Wasacz had come aboard as president and CEO only at the beginning of April and had thrown his weight behind the concept. Two months later, he was gone, leaving to pursue other interests after a management shift at A&B.

Mulholland was a 24-year Matson veteran and had been executive vice president since August 1987, but was new in the top spot. He, too, was a strong backer of the concept.

(Indicate page, name of newspaper, city and state.)
Honolulu Star-Bulletin
Honolulu, Hawaii pg. A-8
Date: 1/23/90
Edition:

Title:

Character:
or
Classification: 58A-HN-7910
Submitting Office: Honolulu

Indexing:

58C-HN-7910-58

SEARCHED-FOIMS____ MAN____
Indexed___Serialized___Filed___
MAR 8 1990
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FBI/DOJ

FD-350 (Rev. 5-8-81)

(Mount Clipping in Space Below)

(Indicate page, name of newspaper, city and state.)

Honolulu Star-Bulletin
Honolulu, Hawaii pg. A-1,8

Date: 1/23/90
Edition:

Title:

Character:
or
Classification: 58A-HN-7910 C
Submitting Office: Honolulu

Indexing:

58C-HN-7910-5

SEARCHED-FOIMS____ MAN____
Indexed___Serialized___ Filed___

MAR 8 1990

FBI - HONOLULU

#5 LW/DOJ

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b7C

FBI/DOJ

SPECIAL REPORT

SHIPPING: HAWAII'S LIFE LINE

Matson

- Parent: Alexander & Baldwin Inc., Honolulu. Shipping, property and agriculture.
- Parent revenues: $702 million
- Parent profit: $153 million
- Shipping revenues: $454 million
- Shipping operating profit: $116 million, or 25.5 percent of revenues
- Hawaii fleet: Seven vessels

1988 figures

Matson Navigation fights to stay No. 1

It is battling stiff new competition on its West Coast to Hawaii freight run

Matson goes international ... A-8

First in a series

By Russ Lynch
Star-Bulletin

SAN FRANCISCO — Matson Navigation Co.'s explosive growth has been a reflection of Hawaii's economic success, but as others try to cash in on that success Matson is fighting back with a new game plan.

The 107-year-old subsidiary of Alexander & Baldwin Inc. has always had most of the mainland-Hawaii sea freight business to itself, and its competitors describe it as the most profitable shipping line.

But while the Hawaii market has grown, Matson's share of that business has diminished. The line is battling new competition these days and facing the prospect of an even stiffer fight.

Here, at the traditional Northern California gateway for shipments to Hawaii and beyond, the competition is visible. Trains, trucks, ships and barges pour into the Bay Area headed west to the Far East. The Hawaii trade, to many shippers, looks attractive alongside the highly subsidized, heavily competitive international trade in the Pacific.

One of the giants of world shipping, Sea-Land Service Corp., launched a specialized Pacific trade in late 1987 that is giving Matson a run for its money. Another giant, American President Lines, wants to get into the same market, which has led to a sharp public trading of barbs.

APL says that Matson is using a phony "public utility" and anti-competitive kind of argument when it says that added competition would bring nothing but excessive capacity to the trade, leading to rate wars, loss of business by existing carriers and, in the end, higher rates.

Matson says it has had that experience in the past, citing the 12.5 percent rate increase it had to put into effect when now-defunct Seatrain entered into direct competition a couple of decades ago.

And Sea-Land agrees with Matson, but is constantly trying to woo Matson's customers.

See MATSON, Page A-8

SPECIAL REPORT

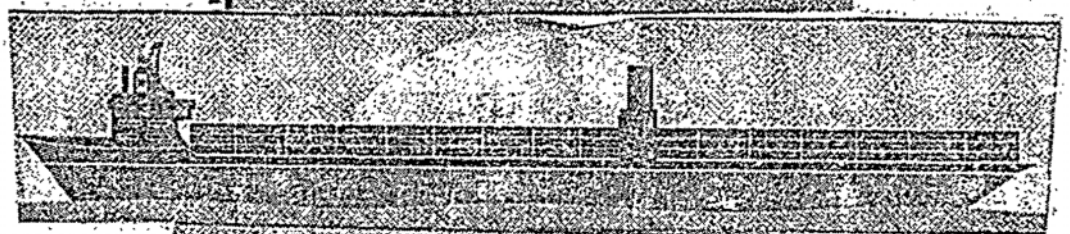
Matson

Matson's Pacific Ocean fleet:

Kaimoku
Roll-on, roll-off
Capacity 890 containers

Kauai
Containership
Capacity 1,716 containers

Maui
Containership
Capacity 1,716 containers



Manulani
Containership
Capacity 1,496 containers

Manukai
Containership
Capacity 1,496 containers

Lurline
Combination roll-on, roll-off and containers
Capacity 1,751 containers

Matsonia
Combination roll-on, roll-off and containers
Capacity 1,585 containers

SHIPPING: HAWAII'S LIFE LINE

MATSON: Has plans to remain No. 1 shipper

Continued from Page A-1

The competition is driven by businesses that want more frequent shipping, less need to store inventory, more flexibility and a need for instant tracking of their goods.

For its part, Matson has had to devise a strategy that it hopes will help it maintain its lead.

C. Bradley Mulholland, executive vice president and chief operating officer, disclosed in a recent interview in his office overlooking the San Francisco waterfront that Matson has decided to:

- Get out of and probably sell the Matson Freight Agencies business, which represents other shipping lines.
- Reduce or eliminate the amount of stevedoring and other shoreside work its Matson Terminals does for businesses other than its own.
- Increase voyages to Hawaii to almost two a week in 1990.
- Spend millions on a new business, international container leasing, in which it has already invested some $50 million since last April.
- Look closely at having a new ship built, which could cost well over $100 million.
- Leave Portland to concentrate all its Pacific Northwest port activities in the fast-growing cargo center of Seattle.

Many of the changes that Mulholland described can be seen at the Oakland container yard and at Matson's newer and bigger terminal operation at Long Beach, the Southern California port that is beginning to challenge New York as the biggest tonnage U.S. gateway.

The company has spent nearly $30 million in the past year and a half on a space-age electronic communications system.

Computers direct ship loading and unloading. Every container can be tracked in seconds. At the Long Beach center, the computer monitoring incoming calls can recognize who is calling and switch the call automatically to the customer clerk most familiar with that customer's needs.

Mini-computer terminals in container yard vehicles allow on-the-spot monitoring of cargo movements. Even a "stevedore" these days isn't what the term used to mean. Now he or she is likely to be working a computer terminal and talking to truck drivers and crane operators through computers, speeding up the truck turnaround on the docks. Already, it is down to less than half an hour for a truck to haul a container on to the yard, take it where it is needed, pick up a replacement, and head back out through the gate.

Meanwhile, the company has spent some $500 million in the last 10 years to improve its fleet of ships and its shoreside equipment.

Matson's combination of all-container and roll-on, roll-off vessels can literally carry anything that can roll," said Mulholland. Matson has hauled "tank truck loads of live bait, circus animals, carnival ferris wheels" and "because we're the only turnaround carrier, we bring the stuff back, too," he said.

But to keep those capabilities alive and to continue improving them requires a sure flow of money, he said.

Matson is profitable, as its parent A&B loves to boast, and despite the competition edging in, it clearly dominates mainland-Hawaii shipping. How, then, can it justify its recent filing for a 3.6 percent rate rise, after a 3.2 percent increase last year?

"It's important to generate profit and make enough so that we can continue to attract investment" at the level needed to keep up the "fierce dedication to service" that has made the company successful, Mulholland said.

Matson keeps a close eye on its figures and the increase is justified to make sure that it continues to make the rate of return approved by the Federal Maritime Commission, he said.

Meanwhile, although Matson has said that it has 70-75 percent of the West Coast-Hawaii freight trade, that figure indicates that newcomer Sea-Land may well have as much as 15-20 percent of the outbound trade from the mainland, with barge lines and other occasional haulers handling the rest.

(The shipping lines, just like the airlines, don't like to talk about market share for competitive reasons.)

To keep its place and improve it, Matson has been going through a process to "analyze the businesses we're in" and figure out which of them deserves capital investment and which show less long-term profit potential. The winners will get "the full amount of management attention and the full amount of assets" they need to succeed, Mulholland said.

All of the subsidiaries are "reasonably healthy." They are involved in "intermodal" truck and train handling on the mainland, repairing containers and the harbor tug business, as well as the agency, stevedoring and container leasing businesses.

The agency business was the first that showed a need to cut. "We've had one of the largest accounts in the world, NYK. They're in trade routes where there is tremendous competition. They're going to meet it (in part) by forming their own agency business," Mulholland said.

Matson was going to lose its biggest agency client and when it looked at its own space and service needs, it was clear that the agency business did not fit the company's overall goals.

The arrangement had "two very successful companies using the same container yard" and NYK grew to where more of its containers were going through than Matson's, Mulholland said. "There was no way both of us could stay in the same yard."

Matson needs the room and the resources for its own business.

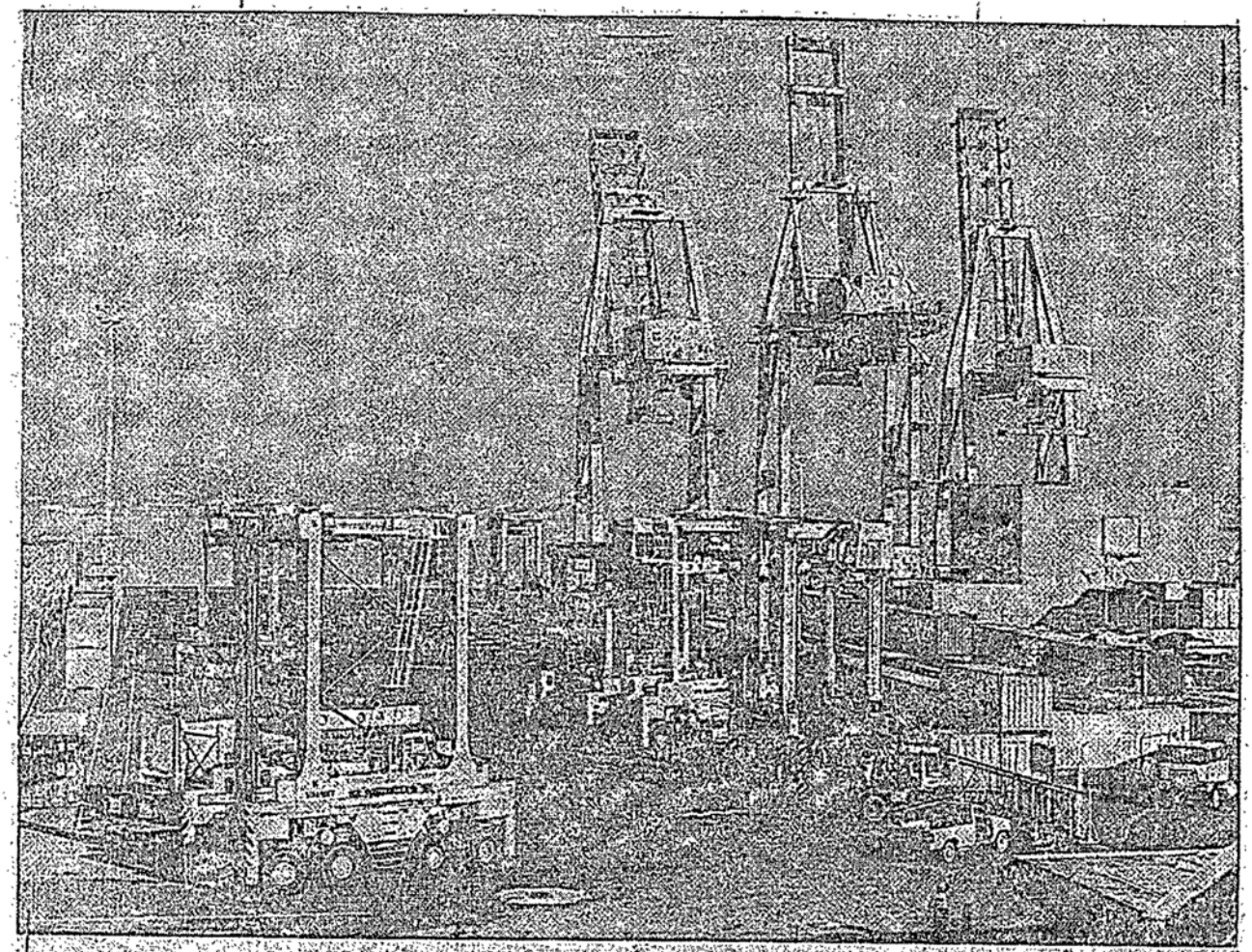
The same is true of Matson Terminals. It will be concentrating on handling Matson's own containers and container freight station work, in which loose cargo for various customers in concentrated in containers.

The company has a three-part strategy aimed at "making Matson Navigation Co. more competitive in the Hawaii trade," Mulholland said:

- Continue to invest in the "organic assets" — the ships, the containers, the cranes and so on that move Matson's own cargo.
- Increase service.
- A new push on the information technology/customer service side.

"It's important to generate profit and make enough so that we can continue to attract investment."

Bradley Mulhollan
Matson's executive vice president and chief operating officer



By Russ Lynch, Star-Bulletin

Handling equipment, used to remove containers from ships, line the docks at Matson's Oakland, Calif., terminal.

File - Serial Charge Out
FD-5 (Rev. 6-17-70)

File 58C-HN-7910 Date
Class. Case No. Last Serial

☐ Pending ☐ Closed

Serial No.	Description of Serial	Date Charged
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~~29~~	~~Faxed letter to USA Vermont; 12/14/89~~	
~~30~~		
6	TT to HQ fr HN; 10/11/89	1/9/90
~~40~~		~~3-14-90~~
~~41~~		

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RECHARGE Date

To From

Initials of Clerk

Date

Date charged

Employee

Location

GPO : 1986 O 161-191