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 DELTA AIR LINES, INC., will Xeturnished by me upon request and shall be considered part of this statement.
To hereby warrant the forcgoingstatement and those on the accompanying forms to be accurate, complete, true and I hereby make a claim against OFLTA AIR LINES. WNE., in the amoder of $\$$ $\qquad$ $12,350 \mathrm{~m}$

The United State Post Ollice has investigative jurisdictiommoner Fyperalters relating to sending false or fraudulent claims through the United States mails. Alp such_chmermetived by DELTA AIR LINES; INC., are repented to the United States Postal Authorities. Losses of baggage in interstate shipment of of articles from such baggage come within the purview of federal statutes relating to thefts from Interstate Shipment and, therefore, are $\qquad$ subject to investigation by the Federal Bureau of Investigation.

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DESCRIPTION
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ACCORDING TO OUR RECORDS, BAGGAGE HAS NOT BEEN RECEIVED. WE WILL CONCLUDE THIS MATTER WITH THE PASSENGER, UNLESS OTHERWISE ADVISED.

REMARKS:
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## ALL INFORMATION CONTAINED. HEREIM IS UNCLASSIFIED $9 / 24 / 80$ BY SP $5 R 6 / 1$

 On May 1, 1979, MARIO LEANZA, a realtor, who resides at 1510 Monroe Drive, Northeast, was interviewed by the Federal Bureau of Investigation (FBI) in conmection with his trip to Libya with BILLY CARTER in the fall of 1978. In connection with this trip, LEANSA was reinterviewed on August i, 1979 by Special Agent (SA) And $\beta 7 C$ ROGER J. FONTANELIA, Staff Investigator, Onitea States Department of Justice, in the presence of Departmental Attorney,JoEl. L. LISKER.

At the time of this interview, LEANZA voluntarily furnished the following information:

He came to the United States in 1950, becoming a citizen on February 5, 1953. He spent 27 months in Tripoli in 1937 while a memoer of the Italian army.

LEANZA stated that in 1977, he went to Catania, Sicily to see his nephew, ROSARIO POLIzI, who had recentiy built a high rise apartment building in Tripoli, and was also in the road construction business. The purpase of the visit was, to obtain his pension benefits based on his 14 years of Italian Government service. While visiting. his nephew there, he met MICHELE PAPA, a Sicilian from Catania who had gone to school with him when they were children in Sicily. During this meeting, PAPA asked LEANZA if he would like to make a lot of money and LEANZA told him he would. PAPA then asked LEANZA if he could arrange to bring BILLy CARTER to Libya. LEARZA asked PAPA why be wanted BILLY CARTER and PAPA told him that is not your business." According to LEANKA, he told PAPA that BILLY CARTER was not the president of the Onited States, that he was only a private citizen, and not a very smart one at that. LEANzA stated that during his 1977 visit to Italy, be noticed that everybody was talking about making "Libyan" money.

After leaving Italy, LPANZA stated that he received numerous telephone calls from PAPA requesting that he arrange for BILLY CARTER to visit Libya. Subsequentiy, on April
investigation on_ 8/1/79 At Atanta, Georgia File * AT 97-106


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19, 1978, LEANEA received a letter from PAPA informing him that the Libyan Ambassador to Italy would be visiting in the United States and he requested that LEANZA introduce the Ambassador to CARTER in order that the Ambassador could personally extend an invitation to him. After receiving this letter, LEANZA stated that he made several unsuccessful attempts to contact BERT LANCE in an effort to see if LANCB could arrange for him to meet BILLY CARTER. LEANZA did, however, have an opportunity to speak with RALPA O. HUTCHINSON, a close associate of LANCE's. HUTCHINSON told LEANZA that LANCE would not get involved in any way with BILLY CARTER, and according to LEANZA, HUTCHINSON called him a "ilttle puppy. *

LEANZA went on to say that PAPA continued calling and pushed him harder to make arrangements to have BILLY CARTER visit Libya.

During this time, TOM JORDAN, a realtor from College Park, Georgia, visited LEAN2A's residence and he (LEANZA) mentioned the BILLY CARTER matter. At the time of this conversation, JORDAN told LEANZA that he knew the President, BILLY CARTER, and the entire CARTER family. JORDAN also told LEANZA that BILLY CARTER would want between $\$ 5,000$ and $\$ 10,000$ per day, his customary fee, to make such a trip. In addition, JORDAN stated that he could handle the matter and would get in touch with Georgia State Senator FLOYD EUDGINS of Columbus, Georgia.

Approximately two weeks after JORDAN's visit, LEANZA stated he received a call from PAPA telling him that the Ambassador to Italy, GABRIEL SHALOUF, was going to be in Atlanta. Subsequently, LeANzA met the Ambassador with TOM JORDAN and at this point, it became known that JORDAN did not know BILLY CARTER; however, he was going to use Senator HUDGINS to make the introductions in Plains, Georgia.

The next day, LEANZA, JORDAN and SBALOUF went to Columbus, Georgia where they spent the night in a motel. The next morning, accompanied by HUDGINS, the three went
to Plains, where they met BILLY CARTER, his wife, and children. They spent approximately two or three hours at BILLY CARTER's service station in Plains, where the Ambassador extended an invitation to CARTER to visit Libya. According to LEANZA, the Ambassador told BILLY CARTER that the entire trip would be paid for by the Libyan Government and BILLY CARTER accepted the invitation. At no time, however, did LEANZA hear any disckisison concerning financial compensation to CARTER for his visit.

According to LEANZA, the Ambassador told CARTER he could bring other visitors, provided they were not Jewish. A list was made up by JORDAN and furnished to the Ambassador for review. Contrary to his instructions, the list included several Jews and the Ambassador removed the names from the list. LEANZA remarked at this time that one of the reasons HUDGINS was so interested in these arrangements was the fact that he wanted relations with Libya improved, as he had the desire to become the American Ambassador to that Country.

Subsequently, the group, which included LEANZA, LEONARD LONG, TOM JORDAN, State Senators FLOYD HUDGINS and HENRY RUSSELL, RANDY COLEMAN, and BILLY CARTER flew from Georgia to New York for a connecting flight to Rome, Italy. According to LEANZA, SHALOUF was the only Libyan representative with the group from Atlanta to Rome and to his knowledge there were no actual business discussions during the trip. He did state, however, that the airplane carried several prostitutes and was loaded with liquor and beer. After arriving in Rome. frank stated

Where the entire group spent three days. The group left Rome for Libya and according to LEANZA, SHALOUF continued with the group to Tripoli.

When they arrived in Libya, they were met by Prime Minister SHAHATI and other Libyan dignitaries. They spent six days in Libya where they were lavishly entertained. LEAN ZA went on to say that on the second day in Tripoli,
the Libyans gave each of the guests a white envelope which contained Libyan currency for their use in Libya. LEANZA stated his envelope contained \$300; however, he did not know how much CARTER or the other guests received. LEANZA stated that during their stay, they went to numerous banquets and that at one such affair BILLY CARTER gave a speech promising the Libyans the return of the Lockheed aircraft and also to do everything in his power to open up the Arab-Libyan relations with the United States. LEANZA did not personally know if CARTER had anything to do with the release of the aircraft by the United States, but he stated that the plane was released several days later. LEANZA went on to say that it was rumored that CARTER promised some other things to the Libyans but these promises were not made in front of him.

In addition, LEANZA stated that Senator HUDGINS and TOM JORDAN were in a continual battle to outdo one another to impress the Libyans and RANDY COLEMAN, CARTER's aide, spent some of his time keeping them apart. LEANZA described JORDAN as acting like a "monkey" and HUDGINS as a "better

LEANZA stated that SHALOUF wanted to buy him a gift on the trip which he refused. Be stated however, BILLy CARTER was given a silver mounted saddle and a gold one to give to his brother, the President. The gold saddle, according to LEANZA, was lost for a period of time during the trip and this caused a great deal of excitement. The saddie was eventually located, however. LEANZA did not know if it was delivered to the President. He also stated that BILLY CARTER and his friend, RANDY COLEMAN, were drunk during the entire stay in Tripoli and it appeared to him that some of the Libyans were disgusted with their manner of behavior. LEANZA pointed out that SHALOUF brought cases of whiskey to Tripoli from Rome.

Subsequently, when the group returned to Georgia, LEANZA stated he recalls that JORDAN told him that he had approximately $\$ 95,000$ in his checking account, but now he was broke. He stated he asked TOM JORDAN if he had given any money to BILLY CARTER, HUDGINS, and COLEMAN, and that JORDAN just smiled and walked away.

LEANZA stated that the Libyans were interested in forming and financing a corporation to be known as the Libyan-Arab Georgia Friendship Society (LAGFS) for the purpose of improving the relationship between the United states and Libya. The Libyan seed money was to be one million dollars. It was understood that this organization could be used by the group to possibly make money in other financial dealings. According to LEANZA, 40 percent of the corporation was to be in BILLY CARTER's name and 60 percent to go to the other individuals, with LEANZA receiving 12 and onehalf percent.

According to LEANZA, he subsequently received a call from TOM JORDAN in December, 1978; at which time JORDAN told him that he, LEANZA, was no longer to be a part of this group. JORDAN stated that he would do everything. LEANZA went to DAVID GAMBRELL, an Atlanta attorney representing BILLY CARTER, to complain about JORDAN's treatment of him. GAMBRELL told LEANZA "I am working for BILLY CARTER," and that he was being substituted for LEANZA and would receive LEANZA's 12 and one-half percent share of the corporation. LEANZA subsequently met BILLY CARTER and asked him why this change was made. BILLY CARTER told him that he did not like him personally and that he thought LEANZA "talked too much." He stated "you talked to my lawyer, you talk too much."

At the conclusion of this interview, LEANZA advised that he was sure that BILLY CARTER had received the money from the Libyans; however, he had no proof that this actually happened. When questioned further regarding this matter, LEANZA reiterated "I just have that feeling."

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AT 97-106
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LEANZA also made available the following material:
(1) A letter addressed to him from PAPA, which he advised read "I speak for my friend, ARABI (LIBYA). Invite me with the President's (CARTER's) brother in Libya at my expense; no waste time. Good bye and signed MICHELE PAPA." LEANZA stated that he took the phrase "no waste time" for him not to waste any time in making the arrangements.
(2) A mailgram from T. L. Jordan Builders Brokerage

Company.
(3) Two different copies of the Schedule for the American Delegation's visit to Libya, one captioned as such and the other captioned, "General Secretariat of the People's General Congress, Foreign Liaison Office," which LEANZA advised was given to him by the Libyans.
(4) A letter, dated May 30, 1979, addressed to the Honourable Ahmed Shahati, unsigned, but which LEANZA advised was given to him by JAMES L. BENTLEY, Jr., a longtime friend and associate, as a cover letter which he signed to forward a letter also given to him by BENTLEY, dated May 24, 1979, and signed by BENTLEY. LEANZA stated that this letter and its enclosure had been sent by him.
(5) A letter from LEANZA to shainati, dated July 2. 1979, on LEANZA's stationery, enclosing a letter to Mr. LEANZA from another associate and realtor in Atlanta, PAUL J. BATTAGLIA, describing a tract of land in Arizona.
(6) A copy of a flyer, which LEANZA advised he received in the mail in 1975, captioned "Georgia Ad to Make Pitch for Some Arab Oil Money."
(7) Item captioned, Name and Comments, which LEANZA advised was given to him by Mr. LEONARD LONG, who informed him that he had been requested by TOM JORDAN on behalf of BILLY CARTER to make a list of people involved with the Libyan trip and his comments concerning each.

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Associazione Siculo-Araba

Corso Italia, 288 - Catania tel. 373595

Catania 18.4.1978

Gent.mo Signor
Mario Lanza
I5IO Monroe Drive,N.E.
Atlanta, Ga. 30324

Ho parlato con i miei amici arabi.
La invito con il fratello del Presidente Carter in Libia a mie spese:non sciupera tempo.


Mario Leanza opealty Cumpany $^{\prime}$
"A Complete Real Eatate $S_{\text {atwice" }}$

GENT MO SIGNOR
MARIO LEFANZA
ISIO MONROE DRIVE,N.E.


ATLANTA, GA 30324

## this mailgram is a confirmation copy of. the following messagei

LT TOMT COLLEGE PAKK GA 07-2? 0949A.EST
INT LY AMFASSADOR GIARIL SHALLOYF
2II VIA COLA DI RENZO
ROME (ITALY)
AT YOUR REQUEST MAY I SUBMIT TO YOU. FOR YOUR APPROVAL, A LISI OF Names of the delegates i suggest to accompany you to tripoli beitween THE FIRST AND FIFTEEN OF SEPTEMRFR 197A, THE NAMES AND POSITIONS AS FOLLOWSI 1. BILLY CARTEH, BROTHER OF PRFSIDENT 2. RONALD COLEMAN, AIO TO EILLY CARTER 3. FLOYD HUDGGNS. SENATOR STATE OF GEORGIA 4. WILLIAM C'MCRRAYER, PRESIDENT GEORGIA RETAILERS ASSOCIATION 5: C TURNER LANHAM, EXPORT IMPORT SPECIALIAT G. RAUL ROTLEWICZ, BOGOTA COLGMBIA SOUTH AMERICAN MATURAL RESDURCES DEVELOPMENT SPECIALIST i. T $L$ JORDAFI, PROMOTIDNAL PLANNING R. MARIO LEANZO, REAL ESTATE PROMOTIONS.
MAY I SUGGEST OTHER AFFLUENT PERSONS CAN BE ADDED TO DELFGATION AT YOUR OPTION. PLEASE ADVISE ME.
TO ASSIJRE TMIS ASSEMAI.Y OF THESE DELEGATES AT TIME AND PLACE OF DEPARTURE TO TRIPOLI WITH YOU I REDUEST YOU TO WIRE TD ME 50,000 DOLLARS AMERICAH TO RE USED TO PARTIALLY DEFRAY TME EXPENGE INVOLVED IN GETTING COMMITMENTS FROM THIS GROUP OF DELEGATES, IT IS IMPORTANT THAT I HAVE YOUR APPROVAL AND FIJNDS TRANSMITTED TD ME AS QUICKLY AS POSSIBLE SO I MAY REGIN TO CDORDINATE SCHEDULE DF THEGE DELEGATES TO MEET OUR TIMETARLE. LOOKING FORWARD TO HEAPING FROM YOU VERY SOON AND WORKING WITH YOU IN THE FUTURE, YOU CAN RE ASSURED THAT MY JOB ON THIS ENO WILL RE OTNE EFFICIENTLY. RESPECTFULLY

T L JORDAN 3 ASO MAIN ST COLLEGE PARK GA 30337


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## SCIIEDULE FOR THE AMERICAN DELL:GATION'S VISIT TO LIBYA

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\text { Wednesday, Septenber 27, } 1978
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7:00 P.M. Delegation arrives at International Tripoli Airport.

Delegation will be received by the Assistant Head of the Forcign Liaison Office, Nuhammad Boucetta.

Dinner in honor of the delegation hosted by Nr. Boucetta.

Thursday, September 28, 1978

12:00 Noon Visit the Tripoli Municipality.
1:00 P. M. Luncheon at American. Embassy Residence with Charge d'Affaires and Mrs. William L. Eagleton, Jr.
4:00 P.N. Visit the Red Saraya Museum and markets.
8:00. P.M. Dinner in honor of the'delegation hosted by Head of the Foreign Liaison Office, Ahmad al-Shahati.

Friday, September 29, 1978
Visit to one of the historic sites where a lunch party will be held in its honor.
Saturday, September 30, 1978
10:00 A.N. Delegation will meet the Secretary of Commerce,
11:00 A.M. Delegation will visit the Secretariat of Agriculture.
6:00-7:30 Garden Reception with American Community at
P.N. American Embassy Residence.

8:00 P.M. Dinner hosted by The Arab Libyan American Friendship Society.
Sundav, October 1, 1978
10:00 A.M. Visit to American Oil Company School

The American Popular Delegation's Vibit to the Socialist People's Libyan Arab Jamahirya will be conducted as follows:
Hednesday, 27 September 1978
7:00 P.K. The said delegation will arrive at the International Tripoli Airport.

Delegation will be received by the Assistant head of the Foreign Liaison Office.

Assistant Head of the Foreign Liaison Office will give a dinner party in honour of the deiegation.
Thursday, September 28, 1978
10:00 A.M. Delegation will meet with Head of the Foreign Liaison Office. 12:00 Noon The delegation will visit the Tripoli Municipality.
1:00 P.M. Lunch at American Embassy Residence with Charge difffaires and Mrs. William L. Eagleton, Jr.
4:00 P.M. Tho deleeation will pay a visit to the Red Saraya Museum as well as the markets at nisht, in a free round.
8:00 P.M. A dinner party will be given in the honour of the delegation by the Head of the Foreign Liaison Office.
Friday, September 29,1978
A visit will be paid to the historic cities by the delegation, where a lunch party will be held in its honour.
Seturday, September 30, 1978 P.M. Residence.

8:00 F.M. Dinner hosted by the Arab Libyan American Friendship Society. Sunday, October 1, 1978 10:00 A.M. Visit to American Oil Company School.

May 30， 1979

> Honourable Ahmed Shahati Foreign Liaimon ofaice c/o $p$ o. Eox 4491
> Tripoij, Libya

Honourable Alwned Shahatis
I thank you for the five day stay in your lovely city of Tripoli．It has meant much to me both to be relaxod and to be refreshed and to visit old friends．

I aun enclosing to you a letter from a good friend of mine for many years，Mr．Janes L．Boritley，Jr．，who I have visited recently and discussed at great longth my visit with you．

Mr．Bentley is a prominent Georgian and a hiohiy respect－ able individual in our city of Atlanta．He is closely ac－ guainted with people in Washington，including tho Fresicient， and particularly rienbers of the Congress．He is woll ac－ quainted on the national scenc and is respected there．He has been a successful public official hero in Georgia and is now successfully involved in both real estate and insur－ ance matters．He is quite familiar with the financial worlc．

He and I havo discussed the comments milch he nakes to you In this letter．Ile is a reasonable minded person and you can trust what he says to me and which I pass on to you．

I would be most grateful if you would review the sugges－ tions from lr．Bontley and have the propar people contact me．

It sounds reasonable to berin by making a record for our－ selves here in this country on this bitsis，or any one of several directions which he can suggest to us．

Thank you again for your grent hospitality to ne during my visit and for allowing me this opportunity to servo you and our friends in Libya．

8inceraly，
Carbon copy to：
Anbassador Gibril Shallouf
212 Via Cola Di Sienzo
Rona，Italy

May 24, 1979

Janoes I.. Bentley. Ir. President

Mr. Mario Leanza 1510 Monroe Drive, N. E. Atlanta, Georgia 30324

## My dear Mario:

Thanks for the lengthy visit with you today discussing the possibilities of a better relationship between the government of the United States and the government of Libya on both a business, a commercial and a political basis.

I read with some degree of frustration and embarrassment several weeks ago about the visit of Billy Carter to Libya. Although Billy is the brother of the President of the United States and, incidentally, a good friend of mine, he has no feel for international relations and has little feel for the financial economy and financial structure of business in this nation.

I was, therefore, delighted to have the occasion to visit with you on the whole subject. I have followed America's relationship with Libya only through the press. The people in Libya are obviously totally successful in their own economics there and have less need for us than we have need for them. It. seems to me that this nation should be aggressively pursuing a stronger friendship with Libya. Certainly we need their oil. I think that the Jewish bloc and the heavy Jewish lobby in our national capital heavily interferes with the need for us to establish a better relationship.

It seems to me that we could advise your friends in Libya and particularly the Prime Minister who is obviously the real decision maker and the boss of the whole structure over there. I would enjoy greatly visiting with him one of these days. It seems to me that we could advise them to follow one of about three directions:
(1) They could employ a high-priced American public relations team to begin a lobby for them in Washington to do a lot of entertaining and public relations work with State Department authorities, members of the President's staff and particularly members of Congress.

Everyone else does this, however, and I really question the long range value.
(2) They could continue on their present course, which is not particularly effective insofar as I can observe.
(3) They could make a gesture towards this nation and begin to build a track record to show to the American government and the American businessmen that they are willing and anxious to establish a business and political relationship. They could begin this on a modest basis and move gradually over a period of time.

Our government, unfortunately, is a slow and tedious process. The government of Libya is capable of making almost instant decisions and executing those decisions immediately. We must advise your distinguished Prime Minister that he must be patient with these Americans and build a gradual and effective and solid reputation with them.

I am therefore outlining some thoughts in the paragraphs below which $I$ would suggest that you review and that you might pass along to the Prime Minister for his consideration, either by telephone or simply forward this message to him.

The American people feel very strongly about the housing industry. It represents the home which is the security of virtually every citizen, and we have an excellent standard of living and an excellent housing industry in this nation.

The housing industry is suffering today, however, and needs help from the standpoint of borrowing money.

I, through my associates, am affiliated with the largest mortgage investing company in the nation, the Jomas and Nettieton Mortgage Investors of Dallas, Texas. I am also directly affiliated with Colonial Nortgage of Washington, D.C., which is owned by my old Italian friend, Frank spinetta. I would suggest that the Libyan investors begin by discussing and lending several hundred million doillars, or at least a hundred million dollars, to one of these substantial mortgage firms. The money would be a loan for a period of time from 8 to 20 years. The loan would be absolutely guaranteed by the government of the United States of America and totally risk free. It would produce an interest rate of $9-1 / 2$ or $10 \%$ to the investor.

It would be the type loan that would catch the attention of officials in Washington if it were made in, $I$ would suggest, an amount of $\$ 100$ to $\$ 300$ million dollars. Lomas and Nettleton presently have loaned out eight billion dollars. They
could process a $\$ 300$ million loan very comfortably during a period of six months.

If $I$ could bring the Lomas and Nettleton or Colonial Mortgage people together with the executives in Libya; and if the loan could be made, I could then go to people in the White House and people in Congress and show to them that the first gesture has been made to assist this country in a place where the assistance is needed the greatest.

Jimmy Carter is a longtime friend of mine. I have followed him in the press and I know where his anxieties rest. He is most anxious today about the problems in the housing industry. A gesture from any govermment or anyone to help relieve this pressure in the housing industry would be appreciated by Carter.

You may review my background with your friends if you like. You will recall that I served as Comptroller General of this state for eight years. I was also Insurance Commissioner, Finance Commissioner, and assisted with the investment of pension funds for about eight years. I also served as Chairman of the National Association of Insurance Commissioners and president of that organization where $I$ worked with authorities in Congress, the White House under President Lyndon Johnson, and with the entire insurance industry in America.

I also have a long and close personal relationship with both of the United States senators from Georgia, as well as at least a dozen senators in other states, including Kennedy, Hollings, Thurmond, Nunn, Baker and several others.

Gerald Rafshoon, who is the political adviser to the President, is a former employee of mine. Hamilton Jordan, the President's first advisor, is a dear friend of mine. His family and my family have been friends and political associates for years in Georgia. Jack Watson, who is secretary to the White House cabinet, is a friend.

You can comfortably assure your friends that we know the people in the White House and we know our way around Washington.

I flew to Washington several weeks ago with young Prince Faisel of Saudi Arabia who has purchased a home in Atlanta. We had lunch with Senator Talmadge in the U. S. Senate dining room and then visited the offices of President Carter and the Vice president for about two hours in the afternoon, taking pictures in the Rose Garden, in the Oval Offices, and absolutely enjoying the visit there.

I have attempted to give you some suggestions and some background here on the position which I enjoy here in Atlanta and in Washington and ways which might be helpful to establish a good relationship. But Americans simply like to see some performance, and I think that our political friends in Washington would be most impressed with a gesture such as we have mentioned above by the Libyan government or investors in Libya, which would enable us then to begin opening doors and bringing visitors over to lay the groundwork, very tediously and slowly, but most effectively, for a long range relationship.

The approach should be well planned and agreed upon. It should be done on a business basis and without publicity in the beginring. Why give critics of Libya in America a target by publicizing our activities?

It can be done.

## Mario Leanza Realty Co.

1510 monroe drive, ne. ATLANTA, GEORGIA 30324

Office Phone (404) 875-4169
Res. Phone (404) 875-9198
Atlanta, Georgia
July, 21979
ALL'ECCELLE:ZAA ABED EL-SHAHATI
Foreign Office of the People's General Congress The Socialist People's Libyan
Arab Jamahiria Tripoli, Litye.

Eccellenza Ahmed El-Shahati:

During the past three mont's, I have ad many conversations concerning various shopping center, motel, Hotel, apartments, large farms land in and around the United State.

I have taken the liberty to "scream" many of the average or "run of the mill" deals and it is my hope that the enclosed projects will meet your expentetion and desires.

It was brought to my ettention that these chaise of the very large ranch over $4 \% 1,000$ eases in the western part of the United States, the could be possibly be purchased for appromately ilo. co. per acre.

I am enclosed to you a cosy of the plat of this large ranch showing deeded lands and State leases lands.

I would be most grateful if you would be review this tiff ranch, and I an be : : ry happy to show any Person of you office these property at any time that it is convenient for you.

Thank you again for great hospitality to me during my visit to Tripoli and fur allowing me this opportunity to serve you and our friends in Libya.

Carbon copy to:
Ambassador Fibril Shellouf 212 Via Cola Di Fifenza Roma, (Italy)


Mr. Mario Leanza
Mario Leanza Realty Company
1E10 Monroe Drive, N.E.
Atianta, Georgia 30324
Dear Mr. Leanza,
I have been discussing with you a very large ranch in the western part of the United States that could possibly be furchased for approximately $\$ 110.00$ per acre.
Since cur last conversation, I have talked to my associate cut west and he feels that the owner, who is a corporation. would consider selling the ranch for less than $\$ 110.00$ per acre for an immediate all cash sale. He is of this opinion because a recent offer was submitted for less, however, the offer was not all cash and therefore a sale was not consummated.
Mr. Leanza, please let me stress to you again that this ranch is not being offered for sale on the open market; however, my associate is close friend of one of the officers of this corporation and he feels that a reasonable all cashoffer for iess than $\$ 110.00$ per acre could be acceptable by the Eoard of Directors. Should your client present an offer, it will be sibject to review and approval by the corporation Board of Directors.
I will attempt to described the ranch to the test of my knowledge, but due to it's magnitude, it is impossible to relate each detail.
The Sig Eoquillas Ranch, known to cattlemen for the past half century as one of the famous ranches in the west comparabie to the King ranch of Texas and the Bacas of Arizona, New Mexico and Colorado.
1.he ranch consists of 491,4:4 acres of deeded land and 233,040 acres of Arizona state leased lands. Total acreage is 729,454 or 1139 square miles almost equal in size to the State of Rhode Isiard witi 1214 square miles. It is located approximately 180 miles north and west of Phoenix, and 65 miles west of flagstaff, Arizena. The town of jeligman is within the boundaries of the ranch. It has approximately 3 , miles of frontage on U.S. Highway 65 and the Santa Fe Railroad on the south. It ryns north 50 miles to the south rim of the frand Canyon which it borders for.

## - REAL ESTATE BROKERAOE

- COMMERCIAL / INDUSTMIAL / FANMS

Mr. :Mario Leanza
July 2, 1979
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some 15 miles, and has several sections of land in the grand Canyon. This ranch is the only privatelvowned deeded land left along the rim of the Grand Canyon.

The elevation at the lowest part of the ranch is 5,200 feet in Aubrey Valley, it runs up to 6,200 feet on the Coconino Plateau, average elevation is about 5,700 feet. Most of the ranch is gently rolling hills easily accessible in a pickup truck. There are no rough mountains.

Vegetation consists mostly of gramma grass, there is a good cover of black and blue gramma along with an abundance of side-oats. There is also a good assortment of browses all of which provide for excellent year-long grazing. Very little supplementary feeding has ever been done on the Bigg
Boquilias.

A major asset of the ranch is it's unioue water system. There is 375 miles of steel pipe line ranging in size from $2 \frac{1}{2}$ inches up to 4 inches. There is 80 steel storage tanks having a capacity of 44,000 gallons each and 3 steel storage tanks having a capacity of 509,000 gallons each, giving the ranch total tank capacity of $5,020,000$ gallons. The water is supplied. to the system from deep wells in the Aubrey Valley. There are no drilling restrictions in this valley and any number of wells can be drilled. A new well was completed recently to a depth of 1,788 feet, it tested 420 gallons per minute without any draw down. The water is pumped to the 500,000 gallon storage tanks and from there it runs by gravity over the entire ranch. In addition to the above water system there are some 200 dirt tanks strategically located over the range.

The main office of the ranch is located in Seligman, Arizona. There are seven sets of improvements consisting of excellent modern housing, barns, corrals, sheds and etc. There are three sets of scales with one set at the shipping corrals on the main line of the Santa Fe Railroad. The ranch is entirely fenced and cross fenced with over 500 miles of good barbed wire.fencing.

This ranch is presently leased to a cattle company whose lease will expire April 1990. This ranch in the past has grazed as many as 10,000 mother cows, or 25,000 stocker
calves.

Mr. Mario Leanza July 2, 1979
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If your client is interested in submitting an all cash offer, my associate is of the opinion that the acceptance of the offer will be greater at this immediate time since the fiscal year of the corporation will end July 31.
Therefore, I would suggest that your client make immediate arrangements to submit an offer accompanied by escrow funds at which time it will also be necessary for me to register
your client.

I am enclosing to you two (2) copies of the Plat of this large ranch showing deeded lands and State leased lands.
Trusting that the above information will be helpful to you in presenting it to your client, I remain
Sincerely yours,


Paul J. Battaglia Broker.

PJB:bjw
Enclosures



Mour montha from now, come 25,000 buslinco-minded Arabn will pick Emiling man on the back cover. Wicazine and read a warm mesence from
"This man offers you a new
the color advertieement, featuring a of investment opportunities, bay in Arabic script. "George Rusbee, Covernor or the Atlanta, will Georeia, welconcs Arabian investors.. Governor of the state of Georgia, U.S.A." Arabian investorc...Gov. Ceorge busbee offers you

Part of a $\$ 90.000$ international advertising campal . way in Georgia, the Forbes ad sicnals advertising campaign already under in a worldwide eame--the quest for a chunk of the first official play In Arab oil money now available for investment.
aThey (the Arabs) have got- so much money
somewhere, and right now they just much money, they've got to put it observed Gen. Louis Trumaisey just don't know what to do with it, ${ }^{\text {m }}$ Community Development, directs the commissioner of the Department of
"They've made such huge programs. continued, "and we'd certainly like to see some of recently," Truman here." ${ }^{\prime}$, and wertainly like to see some of that money come

Truman is not alone in that desire.
As Robert Chamberlain Vice pria
department of the First National president and manager of the internationa: it. "Anytime anybody's got that much of Atlanta puts it: "Let's face it." Anytime anybody's got that much money, everybody's interested in

Like other Georfia banks, Chamberlain explaina
made a cortinuing eifort to make itserlain explained, Pirst National has But, he says, it's a tough, uphili fight.
"Historically, the Arabs have in
banks," he said. win meney in about 35
in the world, making very sophisticaeait with the very largest banks
Now. Chamberlair and other
deal of money in several countries Anta bankers agree, there is a great
tion in dealing with and placing , and the expertise and sophistica-
-Ren
Chamberlain said. "Everybody is are.constantly going over there," Some

## to do so.

The Hilton Hotel under construction on the site of the old Heart
ibly ibly oil-rich little nation of Kuwait

And it was reported recently that the shah of Iran was interested in purchasing stock in Lockheed-Georgia, but Lockheed turned him down.

Even so, another rumor circulation in Atlanta financial circles is that the shah has offered to put up $\$ 750,000$ to get the $C 5$ ascembly ines at Lockheed rolling again, so he can have to get the C5 ascembly ordered.

If as the community develinpment people hope, the Arabs believe everything they read in advertisemont people hope, the Arabs belleve kecp their money out of the state.

- A state with transportation and distribution facilities providing Global accessibility, "the slossy ad says. "A state with full srovidine offices in Tokyo and Brussels. serving nations and companies throughout

The shejkf: will also read that Gcorgla is "the location for office of more than 100 multi-national companies... (with) 37 consulates off eovernmental trade offices, fine banks and international legal and
nccounting firms." mario learzan reilly company

181 12:H1 sTRTET, N. E.
atlanta, gconcia sojon
 In their \& this, busincoumen and bankergfore, will help Georgians
"They (the Arabs) already know where New York is," Chamberlain noted, "but most would be hard-pressed to tell you where Georeia is.".

But one Atlantan who is experienced in dealing with the wealthy mid-easterners warns that they arc not easily influenced by superficiality when it comes to investing their money.
"I personally don't believe that Arab investment can be actively sought," said Barry Sheir, vice president for finance of Crow, Pope and Land, the company that put together the Kuwait-Hilton deal here.
"They're being besieged from all over the world" Stein noted. "The number of investments they have to review is far more than they can handle...even more than the many dollars they have."

And, says Shein, many of the people involved and their advisers are either American or American educated.
"In the end," he says. "Arab investment will be attracted by the quality of the sponsor and the quality of the project."

A source in New York City who was close to the deal that saw $\$ 10$ million from the Kuwait Investment Co. go into the new Hilton Hotel in Atlanta scoffs at the idea of picking up easy arab money.
"These people are really sophisticated investors," he says. "This isn't a bunch of funny money floating around. They do know what to do with it."

The investment expert points out that many Arab money men were educated in the United States and have American businessmen carefully screening their deals.

Also, there are only three or four deals in the whole United States at the present time that involve arab money, he notes, and the scheme of the Arabs now appears to hang on to most of their oil millions in case another Middle East war breaks out this summer.

While Truman insists his department is not launching any fullcole courtship of Arab money, he does say that if he sees more opportunities for potentially effective advertising, he will take them.
"Id like to see them come in with Georgia companies in foreign ventures," he explained. "Were interested in the export of Georgia products to their countries-food, farm implements, irrigation equipment--and it might be that they want to put some more money in real estate, maybe shopping centers. Primarily, we arc trying to attract investment that will benefit the state and its economy."

Truman believes the $\$ 90.000$ a year spent by the state for advertising in Japan, Germany, England, France, South America, and Canada has been effective, and he sees possibilities for Arab advertising to produce genuine monetary benefits.

He is particularly pleased with the Forbes ad because it was purchased for about $\$ 2,300$, a special discount rate for the magazine's regular advertisers.

The rate looks especially appealing when compared to the $\$ 25,000$ the state will pay this fiscal year for four full-page ads in regular editions of the prestigious business magazine.

THE ATLANTA CONSTITUTION - Saturday, January 4. 1975
mario leanza realty company
181 12th STREET, N. E.
ATLANTA, GEORGIA 30309
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